

THAILAND

BELGIAN ECONOMIC MISSION

16 - 22 March 2013



PARTICIPANTS BROCHURE



Belgian Economic Mission to Thailand

16 - 22 March 2013






Organised by the regional institutions
for Foreign Trade (Brussels Invest & Export,
Flanders Investment & Trade - FIT,
the Wallonia Foreign Trade and Investment Agency - AWEX),
FPS Foreign Affairs and the Belgian Foreign Trade Agency.



BRUSSELS-CAPITAL REGION



BELGIAN ECONOMIC
MISSIONSCALENDAR
2013-2014

2013		
	THAILAND	March 16 - 22
	UNITED STATES: Los Angeles/San Diego, San Francisco/ Silicon Valley	June 2 - 9
 	ANGOLA & SOUTH AFRICA	October 19 - 27
	INDIA	November 23 - 29

2014		
 	SAUDI ARABIA & OMAN	March
	RUSSIAN FEDERATION	April
 	COLOMBIA & PERU	October
	INDONESIA	November

(The dates are subject to change)



HRH PRINCE
PHILIPPE
OF BELGIUM

HRH Prince Philippe was born in 1960, as first child of HM King Albert II and HM Queen Paola. He is first in the line of succession to the throne of Belgium and, as such, he bears the title of Duke of Brabant. On the 4th of December 1999, Prince Philippe married Miss Mathilde d'Udekem d'Acoz. They have four children, Princess Elisabeth (2001), Prince Gabriel (2003), Prince Emmanuel (2005) and Princess Eléonore (2008).

Prince Philippe graduated at the Royal Military Academy in Brussels in 1981. He subsequently qualified as fighter pilot and as a paratrooper- and commando officer. His military career further led him to his current rank of Lieutenant General and Vice Admiral in the Armed Forces. He is a qualified helicopter pilot.

Prince Philippe completed his academic training at Trinity College, University of Oxford (UK) and at the Graduate School of Stanford University (USA) where he took a Master of Arts Degree in political science in 1985. The Prince holds an Honorary Doctorate of the Katholieke Universiteit Leuven.

In 1993, Prince Philippe succeeded his father as Honorary Chairman of the Foreign Trade Agency. In this capacity, Prince Philippe has headed more than eighty important economic missions, the most recent ones being to the People's Republic of China and Chile (2011), Vietnam, Japan, Turkey, Australia and New Zealand (2012).

Prince Philippe is Honorary Chairman of the Belgian Federal Council for Sustainable Development, of the Belgian Investment Company for Developing Countries, of the European Chapter of the Club of Rome and of the International Polar Foundation.



HE DIDIER REYNDERS

Deputy Prime Minister
Minister of Foreign Affairs
Foreign Trade and
European Affairs

Born in Liège on August 6th, 1958
 Married, 4 children

Government positions

- Minister of Finance (1999 - 2011)
- Chairman of the Eurogroup (January - December 2001)
- President of the Ecofin (July - December 2001 / July 2010 - December 2010)
- Minister in charge of the Belgian Buildings Agency (2003 - 2011)
- Deputy Prime Minister since 18 July 2004
- Minister of Institutional Reforms (2004 - 2011)
- Minister in charge of the National Lottery, the Federal Holding and Investment Company (FHIC) and the insurance companies (2007 - 2011)
- Minister of Foreign Affairs, Foreign Trade and European Affairs since 6 December 2011

Academical functions

- Lecturer at the Hautes Ecoles commerciales of Liège
- Staff member of the Public Law Department at the University of Liège
- Guest lecturer at the Université catholique de Louvain (Louvain business school (UCL)

Political activities

- Chief of staff of the Deputy Prime Minister, Minister of Justice and Institutional Reforms, Mr Jean Gol (1987 - 1988)
- Member of the Liège Town Council since October 1988
- Leader of the MR Group of the Liège Town Council since 1995
- Deputy Chairman of the MR (1992 - 2004)
- Member of Parliament since 1992

- Chairman of the PRL-FDF Group (1995 - 1999)
- Chairman of the Mouvement Réformateur (2004 - 2011)

Professional activities

- Lawyer (1981 - 1985)
- Director General of the Local Authorities Department of the Ministry of the Walloon Region (1985 - 1988)
- Chairman of the National Railway Company of Belgium (1986-1991)
- Chairman of the National Society of Airways (1991-1993)



HE KRIS PEETERS

Minister-President and Minister for Economy,
Foreign Policy,
Agriculture and Rural Policy,
Government of Flanders (Belgium)

*Minister-President Kris Peeters will be in Bangkok on Friday 22
March 2013*

Born on May 18th, 1962

Married

EDUCATION

- B.A. in Philosophy, University of Antwerp, Antwerp
- M.A. in Law, University of Antwerp, Antwerp
- Special degree in Accountancy and Tax Law, Vlerick School of Management, Ghent

PROFESSIONAL EXPERIENCE

- **1986-1988:**
Lawyer, Storme, Leroy, Van Parys and Doolaeghe, Ghent
- **1988-1991:**
Counsellor fiscal matters, UNIZO, Brussels
- **1989-1991:**
Lecturer, Limburg University Centre, Hasselt
- **1991-1994:**
Director Research Department, UNIZO, Brussels

- **1994-1999:**
Secretary General, UNIZO, Brussels

- **1999-2004:**
Managing Director, UNIZO (Organization of Self-Employed and SMEs)

POLITICAL CAREER

- **2004-2007:**
Minister for Public Works, Energy, Environment and Nature, Government of Flanders (Belgium)
- **2007-2009:**
Minister for Institutional Reform, Administrative Affairs, Foreign Policy, Media, Tourism, Ports, Agriculture, Sea Fisheries and Rural Policy, Government of Flanders (Belgium)
- **2007-2009:**
Minister-President, Government of Flanders (Belgium)
- **2009-Present:**
Minister for Economy, Foreign Policy, Agriculture and Rural Policy, Government of Flanders (Belgium)

- **2009-Present:**
Minister-President, Government of Flanders (Belgium)

HONORARY TITLES

- **2005:** Honorary President, FBS (Flanders Business School)
- **2005:** Honorary Secretary-General, FVIB (Federation of Self-Employed Professionals)
- **2005:** Honorary Managing Director, UNIZO
- **2008:** Honorary Degree, Moscow State Institute of International Relations



HE JEAN-CLAUDE MARCOURT

Vice-President and Minister of Economy,
SMEs, Foreign Trade and New Technologies
of the Walloon Government and
Minister of Higher Education
of the Wallonia-Brussels Federation

Born in Awans on October 16th, 1956

- > **1974-1979:**
University of Liege – Jurist Doctorate in Law
- > **Since 1979:**
Attorney and member of the Liege Bar (on leave since 1992)
- > **1992-1994:**
Director of Cabinet, of the Walloon Regional Minister for Internal Affairs
- > **1994-1995:**
Director of Cabinet, of the Walloon Regional Minister for Internal Affairs, Civil Service and Budget
- > **1995-1997:**
Director of Cabinet, of the Walloon Regional Minister for Budget, Finance, Employment and Formation

Minister of the Wallonia-Brussels Federation for Budget, Finance and Civil Service

- > **1998-1999:**
Director of Cabinet of the Deputy Prime Minister and Minister of Economy and Telecommunications
- > **1999-2003:**
Director of Cabinet of the Deputy Prime Minister and Minister of Employment of the Federal Government of Belgium
- > **2003-2004:**
Director of Cabinet of the Deputy Prime Minister and Minister of Justice of the Federal Government of Belgium
- > **2004-2009:**
Minister of Economy, Employment, Foreign Trade and Heritage of the Walloon Regional Government
- > **Since 2009:**
Vice-President and Minister of Economy, SMEs, Foreign Trade and New Technologies of the Walloon Government

Minister of Higher Education of the Wallonia-Brussels Federation



TABLE OF CONTENTS

PRIVATE & PUBLIC ORGANISATIONS, CHAMBERS OF COMMERCE AND FEDERATIONS	16
FINANCIAL INSTITUTIONS.....	26
PORTS & AIRPORTS.....	30
HIGHER EDUCATION INSTITUTIONS	36
INDUSTRIAL & SERVICE COMPANIES.....	40
PUBLIC SECTOR.....	112
HOTEL OF THE MISSION	130
ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE.....	134

PRIVATE & PUBLIC
ORGANISATIONS,
CHAMBERS OF COMMERCE
AND FEDERATIONS





AGORIA - INFRASTRUCTURE CLUB

The Agoria Infrastructure Club is part of AGORIA, the federation of the technology industry in Belgium, representing more than 1,600 companies with over 300,000 employees.

If you are looking for a unique point of contact for infrastructure technology from the heart of Europe, you have found it.

The member companies of the Infrastructure Club are active in a diverse range of disciplines. These fall into three major groups: transport infrastructure, tourism & leisure infrastructure and building & housing infrastructure.

The Infrastructure Club's aim is to promote the members' expertise abroad and to identify and create international business opportunities for its members.



Sylvie KEDZIERSKI
BUSINESS DEVELOPMENT
MANAGER

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BELGIAN-LUXEMBOURG/THAI CHAMBER OF COMMERCE

The Belgian-Luxembourg/Thai Chamber of Commerce (Beluthai) is a dynamic chamber with some 100 corporate and individual members. Its objective is to support market entry and investments in Thailand for Belgian and Luxembourg companies. The chamber offers information on investment and doing business in Thailand. Members are made aware of the legal environment, new laws and business trends. Beluthai supports companies contemplating investment in Thailand through its close relationship with the Board of Investment of Thailand and a network of professional services providers such as reputable law firms, accountants and consultants. If you are already doing business in Thailand, you and your partners can take advantage of Beluthai's network.

Members of Beluthai include the largest Belgian companies as well as a host of SMEs with business interest in Thailand. Some investments are relatively new to Thailand; others have been operating and investing in Thailand for more than 20 years. The network is yours if you want it.

For more information, please visit www.beluthai.org or contact us directly at info@beluthai.org

We'd be happy to support your business.



**Dr. Sutharm
VALAISATHIEN**
PRESIDENT



Bert CESAR
EXECUTIVE DIRECTOR



Oliver VERDICKT
DIRECTOR AND CHAIRMAN
OF ACTIVITIES COMMITTEE



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BRUSSELS METROPOLITAN

Brussels Metropolitan Business Route 2018 (B.M.) is a business association founded end 2008 by the four Belgian employers' organizations (VOKA, BECI, UWE and FEB) to promote employment, prosperity and attractiveness of the Brussels Metropolitan Area with a clear vision for the long term, beyond regional borders and considering B. M. as one economic entity.

This initiative is based on three cornerstones:

- > Brussels your ticket to Europe.
- > Focus on strengths in the global economy.

- > From boring to daring making a vibrant city attractive to talents and business with the global vision to create a positive climate for sustainable economic development.

Our association is benefiting of the financial support of the three regions in Belgium as the public authorities need to fulfil an important role by promoting political consultation about common issues related to B. M.



Emmanuel VAN INNIS
CHAIRMAN

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EUCCK - EUROPEAN UNION CHAMBER OF COMMERCE IN KOREA

THE EUROPEAN UNION CHAMBER OF COMMERCE IN KOREA (EUCCK) was formed by a group of individual business executives from various EU companies based in Korea with initial financial support from the European Commission in February 1986.

The purpose of the Chamber is to help in any possible way to develop trade, commercial and industrial relations between EU and Korea. The Chamber paves the way for and fosters contacts between interested business circles of the 27 EU member states and the Korean peninsula.



Xavier SMEKENS
HONORARY CHAIRMAN

The European Union Chamber of Commerce in Korea, a non profit organization, is made up of around 830 members from the EU, local as well as overseas business community.



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FEDERATION OF ENTERPRISES IN BELGIUM - FEB

The Federation of Enterprises in Belgium (FEB) is the only multi-sector employers' organization representing companies in Belgium. FEB has 38 full members, all of which are professional, sectoral federations – in addition to its applicant and corresponding members. All in all, it represents more than 50,000 businesses, of which most are small or medium-sized firms. In terms of jobs, FEB represents approximately 80% of total private sector employment.

The main activities of the Federation of Enterprises in Belgium are:

- defining common positions of Belgian enterprises;
- ensuring representation in many national and international advisory and administrative committees and institutions;
- acting as an intermediary between enterprises and government, administration, trade unions, consumers, etc.;
- providing a flow of information to both members and the general public.
- promoting and encouraging entrepreneurship;



Pierre Alain DE SMEDT
PRESIDENT



Laurent SEMPOT
ATTACHÉ INTERNATIONAL
RELATIONS

FEVIA

FEVIA is the umbrella trade association of the Belgian food industry.

FEVIA represents all companies and industry associations active in the production of food and beverages. FEVIA counts 525 member companies (end of 2011) including both large companies and SMEs, from local craft tradition to high volume production.

FEVIA defends the interests of the food industry and acts as interlocutor for political and socio-economic institutions.



Nadia LAPAGE
FOOD.BE COORDINATOR

As to export, FEVIA's role is to promote the Belgian Food Industry as THE worldwide reference point for excellence in food. To that extend FEVIA launched the FOOD.be project.



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www.fita-npa.org

FITA - FLANDERS' INTERNATIONAL TECHNICAL AGENCY

FLANDERS' INTERNATIONAL TECHNICAL AGENCY (FITA) promotes the development of a sound infrastructure and logistics in other countries and regions that will provide an acceptable degree of mobility and a liveable environment.

The main aims of FITA are:

- to support engineering companies, building contractors and suppliers by putting governmental experts available to fulfil international assignments;

- to organize tailor-made visits and trainings in Flanders;
- to organize thematic missions (infrastructure, environment, logistics) to partner countries together with the members of the private sector: the professional federations ORI, VCB, VMD-I, UNIZO Internationaal and Agoria Business International.



Louis VAN SCHEL
MANAGING DIRECTOR

VOKA - LIMBURG CHAMBER OF COMMERCE AND INDUSTRY

Voka - Limburg Chamber of Commerce and Industry was incorporated on 18th April 1860. As a CCI, we are an employers' organization creating solutions and opportunities through our core services: lobbying, networking, training, a whole array of services and both national and international projects.

Voka - Limburg Chamber of Commerce and Industry represents more than 2,950 businesses from all sectors, that accounts 75% of the private employment and value added.



Johann J. L. LETEN

CHIEF EXECUTIVE OFFICER OF VOKA – LIMBURG CHAMBER OF COMMERCE AND INDUSTRY
MEMBER OF THE MANAGEMENT COMMITTEE OF VOKA – FLANDERS' CCI
MEMBER OF THE EXECUTIVE BOARD OF THE FEDERATION OF BELGIAN CCI

There are eight Voka – Chambers of Commerce and Industry (CCI) in Flanders. Together, with the Voka – Flanders' Chamber of Commerce and Industry, these eight Chambers form the Voka alliance, the largest Flemish network of enterprises.

Our mission: As the closest, most influential and most professional network of entrepreneurs and the representative organization for companies in Flanders, Voka wishes to create an optimal framework for successful free enterprise, and thus seeks to make a fundamental contribution to its region's welfare and well being.

We are also a member of the Belgian Federation of CCI's and are a part of a Euregional, European and global Chamber network.



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FINANCIAL
INSTITUTIONS





BELGIAN CORPORATION FOR INTERNATIONAL INVESTMENT (BMI-SBI)

BMI-SBI is a semi-public investment company, of which the main objective is the medium to long term co-financing of foreign investments by Belgian companies. Its major shareholders are Belgian public institutions as well as private companies such as Fortis Bank, ING and Suez-Tractebel.

BMI-SBI takes minority participations in equity and/or quasi-equity (subordinated loans, profit-sharing loans...) and/or provides medium and long term straight loans. The average financing amount ranges between EUR 0.5 to 2.5 million while the term is usually between 5 to 10 years.

Our activities are oriented towards the creation of new “joint ventures” or subsidiaries worldwide, as well as the acquisition, restructuring or development of existing companies.



Christophe DENIS
SENIOR INVESTMENT
OFFICER

ONDD - THE BELGIAN EXPORT CREDIT AGENCY

MISSION

ONDD, the Office National du Ducreire | Nationale DelcredereDienst, is the Belgian public credit insurer with a mission to promote international economic relations. ONDD performs this task as an autonomous government institution enjoying a state guarantee.

SCOPE

ONDD insures companies and banks against political and commercial risks relating to international commercial transactions, for example regarding capital goods and industrial projects, and contracted works and services. For these risks, ONDD can also work alongside

banks through risk sharing schemes. ONDD also insures against political risks relating to foreign direct investments and directly finances commercial transactions of limited proportion.



Gert VAN MELKEBEKE
HEAD OF BUSINESS
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PRODUCTS



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PORTS &
AIRPORTS





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LIEGE AIRPORT

Liege Airport – The Flexport®

Liege Airport provides to the “cargo community” what it really expects:

Flexibility, development opportunities, added value, cost reduction, personalized services & close partnership.

Liege Airport is fully focusing on cargo operations and specialized in live animals, flowers and fresh products (in 2011, 674261 tons have been carried through it).

Very strategically located, right in-between all major European markets and continuously available (H24 – 7/7 – No curfew – No slot – No congestion – High speed turnaround) Liege Airport provides the fastest and most convenient infrastructure for the professionals of transport and logistics.



Steven VERHASSELT
BUSINESS DEVELOPMENT &
CARGO MANAGER

PORT OF ZEEBRUGGE

Zeebrugge is one of Europe's prime container and ro-ro ports and handles nearly 50 million tons of cargo every year.

The port predominantly handles container cargoes on the Europe - Middle East - Far East route. In addition Zeebrugge has developed a European network for feeder traffics to convey box cargoes to all major European destinations.

Other core businesses in Zeebrugge include roll-on/roll-off traffic, conventional cargoes, liquefied natural gas, cruises and last but not least the traffic of new cars and high & heavy cargoes. The shortsea network assures up to 20 daily links to destinations in the UK, Ireland, Scandinavia, the Baltic and Southern Europe.



Joachim COENS
CHAIRMAN
MANAGING DIRECTOR

The sheer multitude of transport links by ferry, container carrier, feeder ship, inland navigation barge, rail and road makes the port an ideal spot to set up European Distribution Centres.

Zeebrugge is indeed more than a mere maritime cross-roads: it is foremost an ultramodern logistic platform to serve the Southeast Asian markets with excellence.



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www.brusselsairport.be

THE BRUSSELS AIRPORT COMPANY

With 19 million passengers and 460,000 tons of air cargo per year, Brussels Airport is one of the most important airports in Europe. Brussels Airport links the European capital to 225 destinations. There are 80 airline companies operating at the airport. (Figures for 2012).

Brussels Airport aims to be the most European, most efficient and most welcoming airport in Europe. Meeting the specific needs of both business travellers and holidaymakers travelling within Europe or long-haul, Brussels Airport also offers the largest choice of low-cost destinations from Belgium.

With only one exception, the airport is the most important source of growth in Belgium, accounting for 60,000 direct and indirect jobs.

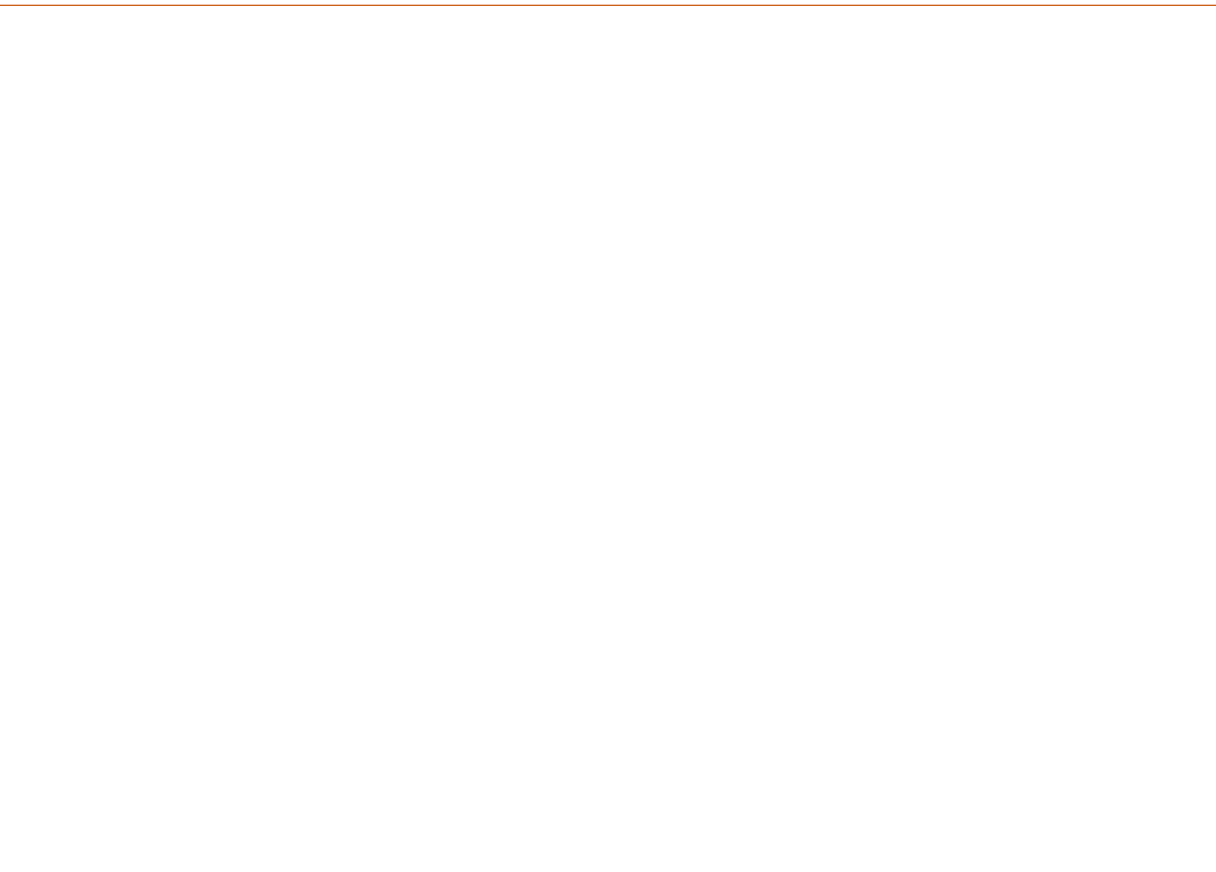
Brussels Airport is run by The Brussels Airport Company. Shareholders are the Belgian State (25%) and a consortium of private investors (75%).



Jos STROOBANTS
CCO



Maarten EVENEPOEL
MANAGER AVIATION
MARKETING



HIGHER EDUCATION INSTITUTIONS





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GHENT UNIVERSITY

Ghent University is one of the leading institutions of higher education and research in the Low Countries (Belgium & the Netherlands) with 32,000 students and 7,100 staff members. Located in Flanders, the Dutch-speaking part of Belgium and the cultural and economic heart of Europe, Ghent University is an active partner in national and international educational, scientific and industrial cooperation. Both on the regional and international level Ghent University has developed an extensive network.

Since the late 1970s the Laboratory of Aquaculture & Artemia Reference Center ARC of Ghent University has been collaborating with the Department of Fisheries and

different universities in Thailand in the field of aquaculture with co-financing of the UN Food & Agriculture Organisation, the Belgian Development Cooperation, the European Commission and several local funding agencies in Thailand. The successful and still ongoing aquaculture cooperation has focused on joint capacity building and research in aquaculture, furthermore, several demonstration projects were realized for new industrial developments in the farming of fish and shellfish, a sector in which Thailand has become a very important world player. A spinoff company of ARC Ghent University, INVE Aquaculture NV located in Dendermonde, Belgium has been working with Thailand ever since the late '80s and has now its Asian headquarters in Thailand.



Patrick SORGELOOS
PROFESSOR

UNIVERSITY OF LIEGE (ULg)

A university offering a full spectrum of disciplines and excellence in research

Ulg - a 193-year-old university - is a French speaking comprehensive university in Europe with 9 Faculties, 1 School and 1 Institute, spread over 4 campuses. All faculties offer educational programs at bachelor and master level in all areas of knowledge, as well as research programs. It is fully integrated in the Bologna process and applies the best European standards for Higher Education. The teaching offered to its 21,000 students - 23% of whom come from foreign countries - is well adapted to a changing world and the expectations of the modern job market.



Eric HAUBRUGE
VICE-RECTOR

An innovator in terms of techniques as well as engineering, the university has strong expertise in a variety of fields, including environmental studies, life sciences, biotechnologies, earth sciences, space studies, entrepreneurship, logistics, etc.

More than half of the university budget is devoted to research projects where excellence is a must. Interdisciplinary and internationalization are keywords in the research units. Ulg has been awarded the EU label HR Excellence in Research.

ULg brings together education, research and professional training, and has helped launch spinoff companies in many fields, making it a driving force of the area's economy.



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INDUSTRIAL &
SERVICE COMPANIES





AGEAS

Ageas is an international insurance company with a heritage spanning more than 180 years. Ranked among the top 20 insurance companies in Europe, Ageas concentrates its business activities in Europe and Asia. Organized around four segments: Belgium, the United Kingdom, Continental Europe and Asia, Ageas conducts its business through a combination of wholly owned subsidiaries and partnerships with strong financial institutions and key distributors around the world. Ageas enjoys successful partnerships in Belgium, the UK, Luxembourg, Italy, Portugal, Turkey, China, Malaysia, India and Thailand and has subsidiaries in France, Hong Kong and the UK. It is the market leader in Belgium for individual life and employee benefits, as well as a leading non-life player, through AG Insurance, and in

the UK, it has a strong presence as the third largest player in private car insurance and the over 50's market. It employs more than 13,000 people and has annual inflows of more than EUR 17 billion.

The joint-venture with The Muang Thai group and KASIKORNBANK was established in 2004. Today this partnership is recognized as a leading insurance group in Thailand. Muang Thai Life Assurance (MTL) is the market leader in bancassurance leveraging of the distribution network of KASIKORNBANK. Muang Thai Life is no. 2 in terms of premium in the overall life insurance market, and Muang Thai Insurance is no. 7 in the general insurance market. The Muang Thai group of companies distributes their comprehensive range of life and non-life products through a multi-channel distribution platform which includes about 25,000 insurance agents, the 830 retail branches of KASIKORNBANK, brokers, direct marketing and telemarketing.



Jozef DE MEY
CHAIRMAN OF THE BOARD



Bart DE SMET
CEO

AMS BELGIUM

AMS is a main leader of robot and PLC programming for production lines/equipment in the automotive area. The commissioning of robots is our main activity and this in a global market.

In Europe we have already been doing projects directly and indirectly for Volvo, Ford, Audi, BMW, VW, Renault, Mercedes, Tower Automotive, Grupo Antolin, Magna, Bucher, TKDN, TMS, Valiant, Comau, Kuka, Gudel...

The same applies worldwide with projects for the above named companies but also for Tata, Chery, Dalian Auto... in China or for Ford, BMW... in South Africa.



Johan POTARGENT
CEO

AMS has offices in Belgium, The Netherlands, Slovakia, South Africa, China... and is establishing offices in Romania, Russia, India... Brazil.

Actual customers in this specific field in China are BMW (the Shenyang project) and Audi (Changchun).

We act as a partner towards our customer companies in the specific robot or PLC programming area. Through our mutual strength (PLC controls, programming, robots) we are able to offer complete solutions in this automation area.



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AppliTek

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APPLITEK

AppliTek is an established manufacturer of on-line analyzers for monitoring and controlling wastewater treatment plants, drinking water production facilities as well as process water in various industries. The incorporated technology harnesses AppliTek's large experience in wet-chemical techniques since 1985, combined with powerful interfaces, high quality components and ergonomic design.

Customers are found all around the Globe and vary from local EPC's to national authorities and private companies that are eager to invest in environmental compliance and process efficiency.



David LAURIER
CEO

ARAMA

ARAMA is a consulting firm offering senior expertise in IT / Geospatial domains for strategic projects requiring guidance and innovative vision to set up service-oriented solutions and solve interoperability issues (using standards) across large organizations: Gov. Agencies & Departments, Infrastructures, Space Industry, International Organizations or large industry like Oil&Gaz, Forestry, Mines...

Import / Export Activities:

- > SENIOR CONSULTING for Spatial Data Infrastructures projects.
- > STRATEGIC SUPPORT (Management, Business Development, Investment) for innovatives companies willing to grow business between Asia & Europe.
- > CONFERENCES - keynote speaker.



Vincent DESSARD
PRESIDENT



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ARCHINTERIOR

ATELIER D'ARCHITECTURE PH.SCHOCKAERT sprl
created in 1987

ARCHINTERIOR sprl created in 1992

ARCHINTERIOR-PH pte ltd created in 2011

Those 3 companies are born from the collaboration of people habited by the same passion of architecture. The team, dynamic and generous with its time, considers each project as a challenge: the answer has to be the most sensible, as much on a formal and constructive level as on an economical one.

ARCHITECTURE: in Belgium & abroad.



Philippe SCHOCKAERT
ARCHITECT & PROJECT
MANAGER

PROJECT MANAGEMENT: study and developments of promotion projects.

REAL ESTATE CONSULTANCE: real estate advices and exclusive sale of our projects intended for developers.

ENGINEERING: low-energy or passive dwelling studies.

DECORATION: interior architecture and decoration.

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AUTOMOTIVE ECOLOGY

Automotive Ecology is a professional manufacturing, research and distribution company active in fuel saving and emission reduction (NOx, CO, CO2 and PM soot particulates) technologies. Our specialty is to bring fuel saving technologies and emission reduction by hydrogen enrichment to the existing fuel mixture of ICE's (internal combustion engines).

Our designed products fit a full range of engines covering road transport (commercial fleets as passenger cars, LCV's taxi's, busses, trucks), off road (port cranes, mobile cranes, reach stackers, mining and plant equipment), marine vessels, stationary generators and diesel locomotives. By retro fitting our technology to your exist-

ing vehicle or machinery we can reduce the fuel consumption and emission components by the improved homogeneous combustion caused by the hydrogen enrichment.

The company can further certify the emission reductions under the UNFFCC (United Nations Framework Convention on Climate Change) and implemented CDM (Clean Development Mechanisms) or JI (Joint implementation) programs as flexibility mechanisms set out in the Kyoto Protocol to help countries with binding greenhouse gas emissions targets.



Geerard COLLIJS
MANAGING DIRECTOR



Heerbaan 27
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BELOURTHE

Belourthe is a Belgian independent cereals manufacturer, located in Hamoir (Province of Liege). Its plant is among Europe's largest cereals processing sites. The company has a Grade A quality certificate from the BRC (British Retail Consortium). Its products are present in the five continents.

Belourthe produces a wide range of world class products that comply with the strictest European Directives:

- Baby cereals (4 months to 3 years) – under its brand NINOLAC or under private labels.
- Cereals for children (3 years onwards) and all family cereals.



Vincent CRAHAY
CEO



Muriel D'HOZE
ADMINISTRATOR

- Cereal supplements: for pregnant and breastfeeding women; for middle aged and senior; for people with special nutrition needs.
- Ingredients for the food industry: binders (pre-gelatinized cereal flours), hydrolyzed flours.

Belourthe's baby cereals are made with all natural ingredients and contain essential vitamins, minerals, prebiotics and fibers. They can be produced in organic version and some of the items are gluten free.

Belourthe's products are made with hydrolyzed flours, a technology that enzymatically breaks the starches of the cereals and makes the digestion easier and more comfortable. The company can develop customized formulations and offers a wide range of packaging solutions: bag in box, tin, sachets, bulk bags and big bags.

BETAFENCE

WORLD LEADER: With the industry's largest fencing, access control and detection product portfolio, Betafence is the world's number one fencing supplier.

MORE THAN 125 YEARS OF EXCELLENCE: Betafence looks back at more than 125 years of the highest quality in fencing. As the leader in product, service and application innovation, Betafence sets standards of excellence for the entire fencing industry.

500 MILLION EURO: Sales of approximately 500 million Euro puts Betafence at the top of the international fencing market.



Arthur XIA
SALES MANAGER ASIA

1800 EMPLOYEES: Its headquarters are located in Belgium.

12 PLANTS: Betafence has 12 production sites in 11 countries: Belgium, France, the United Kingdom, Germany, Spain, Poland, Italy, South Africa, China, Turkey and the U.S.A.

7 CONTRACTING COMPANIES: Betafence has 7 contracting companies for professionals in 7 countries: Poland, Spain, Hungary, Croatia, Italy, the Czech Republic and South Africa.

25 SALES OFFICES: Betafence has sales offices throughout the world.

100 COUNTRIES: customers in 100 countries can rely on sales support and service.



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BLOOMINGFELD BELGIUM

Bloomingfeld is a multifaceted business and a knowledge process optimization company that helps enterprises to grow their operations within existing and growth markets. Our services portfolio includes revolutionary applications in environment, quality, safety, urban planning and business agility.

Bloomingfeld offers consulting, engineering, project management, trainings, audits, certifications and proprietary technology and is currently operating in 27 countries worldwide.

Bloomingfeld acts as the preferred partner of SMEs, multinationals, governments, municipalities and international organizations and services clients in nearly all verticals of industry, including Oil & Gas, Energy, Petrochemicals, Metals, Mining, Steel, Cement, Logistics, Automotive, Food & Beverages, Fast Moving Consumer Goods, Manufacturing, Infrastructure, Marine, ICT & Telecom, Tourism and Hospitality, Pharmaceuticals, Plastics, Automotive and Aviation.



Willem VAN GULCK
CEO

BONAR

Bonar is a market leading manufacturer of woven & non woven geotextiles and offers a wide range of special geosynthetics.

With over 35 years of experience in the geosynthetics industry, Bonar has undergone continuous expansion and today our products are exported all over the world to infrastructure projects such as: construction of motorways, railway projects, construction of metro and tramway lines, tunnel construction, coastal protection, construction of water reservoirs and lagoons, landfill projects, port and marine works, mining industry, airport construction, etc.



**Koen VAN
COMPERNOLLE**
SALES MANAGER
GEOTEXTILES

Our excellent location close to the ports of Antwerp and Zeebrugge assures quick and economic deliveries throughout the world.

As it is our goal to further expand our sales activities into Asia, we participate to this princely mission to Thailand in order to learn more about the market and to get in contact with possible distributors and direct clients.



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BRANDFIRST

Brandfirst is mastering gesture recognition technology to create interactive brand activation.

Thanks to a human computer interaction interface, Brandfirst provides real time and immersive 3D imaging for dynamic gesture recognition.

Specialized in motion capture and gesture control, Brandfirst advises on hardware, middleware and software material.

Yahoo!, Deloitte, AMD and General Electric are amongst our regular clients as they are convinced by the technology and service quality.



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François GOETHALS
BUSINESS DEVELOPER



Louis DRIELSMA
PROJECT MANAGER

BUSWORLD

Busworld is the leading trade fair of buses and coaches throughout the world, organized biannually in the city of Kortrijk, Belgium.

Busworld also organizes trade fairs for this sector in Shanghai, Istanbul, Mumbai and Nizhny Novgorod.

The latest edition in Kortrijk welcomed 31,800 professional visitors from 118 different countries.

Busworld was launched in 1971 by Luc Glorieux, former secretary general of the Union of West-Flemish Coach and Bus Operators.

Busworld is increasing its influence, attracting visitors from countries in the Near-East, Asia and Eastern Europe and creating a growing flow of visitors to the Kortrijk Busworld Show.



Luc GLORIEUX
FOUNDER



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CARTAMUNDI

Cartamundi was founded in 1970 as a joint venture of 2 Belgian family owned businesses. The name of the company, Cartamundi, Latin for "Cards of the world", reflects both a mission and an ambition: to be the world reference in the innovation, production and sales of playing cards and cards for games.

In 2011 the company has realised this continuous mission with a sales turnover of 150 million EUR and a workforce of more than 1,300 people in its factories in Belgium, Germany, the UK, Poland, the USA, Brazil, Mexico and India, and its sales offices in France, Spain, Sweden, Switzerland, Austria, Hungary, Italy, Turkey and Singapore. In 2008, the company was awarded Ernst & Young Entrepreneur of the Year.



Chris
VAN DOORSLAER
CEO
CARTAMUNDI GROUP

The chance that one has played with cards produced by Cartamundi is quite real. UNO® cards, cards for Monopoly®, collectable cards like Yu-Gi-Oh!®, Pokémon® or Magic the Gathering® come out of the Cartamundi factories, and who does not know the James Bond® cards of the movies "Casino Royal" and "Skyfall".

And last but not least, Cartamundi is ready for the future: its iCards make a bridge between the world of the cards and the virtual games world.

CHI-CHI'S - MAXIROI

Chi-Chi's is offering a mixture of US Texan Grill dishes and Mexican food specialties.

The Restaurant is a Full Service Casual Dine-In concept where youngsters, families and Groups can meet in an inviting atmosphere. The concept originates from the US but it is supported from Belgium and China where successful business are currently operated.

The Chi-Chi's specialties include the famous Margarita Cocktails and the legendary Fajitas but also Nauchos, Quesadillos, Rib Eye steaks, Hamburgers and the home made Chili con Carne are world class.

Chi-Chi's is looking in Thailand for Masterfranchisees who can develop the whole country, a region or a city with multiple stores. The support from the franchisor focuses on training, architectural, operational, sourcing and marketing activities.

For the customer there will be more reasons to visit Chi-Chi's on a regular basis; All You Can Eat Buffets, Kids Menus, BBQ evenings and live music in the weekends. For those who like to occasionally celebrate somewhere else, Chi-Chi's offers a choice of catering solutions for as well private as company activities at very acceptable prices.



Francis LEROY
CEO



Ron HANNEN
DEVELOPMENT DIRECTOR



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CRETTEL

Cretel is a Belgian manufacturer of food processing equipment. The company offers a complete range of fish, meat and poultry skinning and derinding machines, and complements its product range to design and deliver complete fish processing lines. Besides the skinning machines Cretel is also manufacturing a range of industrial washing and drying machines for all applications in the food industry.

Cretel's products enjoy an international reputation for premium quality machines. From its modern production facilities in Eeklo (Belgium), the company serves a worldwide network of distributors and sales agents.



Patrick ROBERT
SENIOR SALES MANAGER

DE COCK NEEFS

We have commercialized front-end and back-office software specifically catering for the needs of medium and small retail chains, local distributors and GSM operators to provide them with a logistical & financial platform for their operations. This includes management of E-tickets (vouchers to top up mobile phones) by integrating our solution with existing cash-registries systems or banking terminals.

Our soft and hardware manages all aspects of electronic delivery of TOP-UP, GIFT CARD distribution and MONEY TRANSFER which can handle 1,000's of points of sale. This platform includes payment tracking, trace transactions, create new products and services and manages the platform without further IT involvement.



Mike DE COCK
CEO

We have created a gift card solution for medium to large retail organisations. This issuing and acquiring platform manages every aspect of dealing with gift cards from ordering from the manufacturer, payment, activation and redeem. Our platform smoothly integrates with MOBILE APPLICATIONS to Iphone and Android so GIFT CARDS can now be managed electronically by the end-user on their smartphone.



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DECEUNINCK

Deceuninck is a leading international designer and manufacturer of high quality PVC systems for windows and doors, cladding and roofline, interior and garden applications. The basic technology used by the company is extrusion of patented PVC and Twinson composite material. The highly integrated state-of-the-art production process includes compounding, tool manufacturing, extrusion of gaskets and profiles, printing, PVC lamination and the patented Decoroc coating technology.

The Group is active in over 75 countries, has 35 subsidiaries (production and/or sales) across Europe, North America and Asia, and employs 2,816 FTE (including temporary employees), of which 690 in Belgium. In 2011 the Deceuninck Group achieved consolidated sales of EUR 536 million.



Bruno DEBOUTTE
DIRECTOR CENTRAL &
EASTERN EUROPE

DEDONCKER P&G

We export Belgian Poplar logs to Asia for the manufacturing of plywood, veneer, wooden boxes, wooden matchsticks, pallets, etc.

We are located near the Port of Antwerp. 25 years of experience are your best guarantee of quality. We have freshly cut trees, a large stock and our own forest operations. We are an FSC-certified company.



Gerrit DEDONCKER
GENERAL MANAGER



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DELOITTE BELGIUM

Deloitte offers clients a broad range of fully integrated consulting and audit services. Our approach combines insight and innovation from multiple disciplines with business and industry knowledge to help your company excel globally.

Deloitte.



Rony WUYTJENS
PARTNER

DIVERSI FOODS

Diversi Foods is specialized in the distribution and production of Bake Off products to the wholesale distribution and supermarkets.

From the very beginning our company has been a synonym for authenticity, a high standard of quality, experience and innovation within bake-off and frozen bakery and pastry products. At Diversi Foods, meeting our customers' expectations with the respect to quality and anticipating on new trends in the market lie at the foundation of permanent product improvement and new product development.

We offer the highest level of quality: ingredients are carefully selected. Diversi Foods has by now grown into an international player.



Robert HUYGH
DIRECTOR



Patrick DERMAUT
DIRECTOR

Diversi Foods

Experience & Innovation in Bakery

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EMERITIS

Emeritis is an international HR and Technology services company, operating through its offices in Europe and Asia Pacific. We have extensive experience in building global templates, international roll-outs and covering local needs. Our services range from HR Business Consulting, through HRIS and Technology Implementation, to professional Application Maintenance Support.

Combining the benefits of a niche player with the advantages of being an international company, Emeritis can offer various Delivery Models resulting in significant cost reductions. Emeritis can be your end-to-end HRIS implementation partner, using state-of-the-art software as enabling technology. Depending on the customers' requirements, preferences and choices, we are well po-

sitioned to advise upon your HRIS strategy; whether that means SAP HCM, SuccessFactors or a hybrid solution integrating both. Emeritis focuses on improving usability and user adoption through the use of SAP NetWeaver Technology. Moreover, our Emeritis team in Thailand can provide us with a flexible Delivery Model for off-shore development, allowing a significant cost reduction and fast problem solving thanks to our 'follow-the-sun' capability.



Guy DULLAERT
CEO



Kenn WOUTERS
BUSINESS DEVELOPMENT
MANAGER

ETRACON

Etracon is a trading company specialized in second-hand carpet and velvet weaving machines as well as all accessory machinery for the preparation and finishing of carpets, such as bobbin winders, warping machines, shearing and backcoating, confection machinery, packing machines and other equipment.

The after sales service and the full technical support distinguishes our company from other trading companies.

Another activity of Etracon is the sales of all confection machines needed to finish the carpet, such as fringing machines, over-edging machines, tape binding machines, machines for carmats, stitching machines for

premade fringes, etc. Those machines are produced by our Belgian sister company ISPD.

For the carmat companies we have developped a special Automatic over-edging machine which can work with operator.

For the high quality carpets we have a brand new machine, named FANTASIA, which produces different kinds of premade fringes.



Erik ESPEEL
CHAIRMAN



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EXTENSE PHARMA

EXTENSE PHARMA is specialized in R&D, production & distribution of innovative and high quality health supporting products such as nutritional supplements, dietetic and healthy products, healthy food and snacks (all natural) for wellness & medical markets (Physicians, Diet clinics, Bariatric physicians, medical spas, drugstores, food stores...) in countries all over the world.

We are a proactive and innovative partner able to create ready to use, tasty and healthy food & snacks (under our brand name or bulk or private label).

Our products are a way to prolong health and a good quality of life. Our range of well-being products meets the most stringent specifications according to each specific country regulations.



Christel WULLAERT
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FPM INTERNATIONAL

STEEN FPM International is specialized in machines for processing fish and poultry.

The entire STEEN machine range meets all the technical requirements and specific demands of the rapidly changing modern food processing industry according latest CE regulations on safety and hygiene. All our machines offer an excellent proportion between quality and price. We have a solution for each processor.

More information on www.steen.be.



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GALERIE LOUIS-PIERRE

Louis-Pierre Denil has dedicated his life to the glory of ancient chandeliers and other antique inside lighting. After more than 30 years of expertise and knowledge, he has become a beacon in the world of chandeliers, rediscovering these gilded glories for the world today.

He has been accumulating an endless list of important references all over the world. The Royal Palace of Brussels and the Royal Castle of Laken are just some of them. He has been a member of the prestigious SNA in Paris (Syndicat National des Antiquaires) since many years and received the even greater honor of Royal Warrant Holder by HRH the King of Belgium in 2009 for his loyal services.

Next to his rare and exceptional collection of unique pieces, Louis-Pierre Denil also restored numerous historical chandeliers in either governmental as private castles, houses, embassies, ministries, hotels, etc.



Louis-Pierre DENIL
MANAGER

GDF SUEZ ENERGY INTERNATIONAL

GDF SUEZ develops its businesses around a model based on responsible growth to take up today's major energy and environmental challenges: meeting energy needs, ensuring the security of supply, combating climate change and optimizing the use of resources.

GDF SUEZ employs 218,900 people worldwide and achieved revenues of €90.7 billion in 2011. The Group is listed on the Brussels, Luxembourg and Paris stock exchanges and is represented in the main international indices.

In Thailand, GDF SUEZ is present via the Glow group in which it holds a 69.1% interest. Glow is a major partici-

pant in the Thai energy market with a combined installed capacity in Thailand and Laos of 3,043 MW of electricity and 3,671 GJ/h of steam. In addition to generating electricity, the business also supplies steam, industrial water and services to large industrial customers principally located in the Map Ta Phut area and the surrounding areas.

GDF SUEZ Energy Asia has a 40% stake in PTT NGD, a distributor of natural gas to industrial customers in the Bangkok region.

GDF SUEZ is also present in Thailand with its Services division, with Cofely and Tractebel Engineering.




Dirk BEEUWSAERT
EXECUTIVE VICE PRESIDENT
GDF SUEZ, IN CHARGE OF
ENERGY INTERNATIONAL
CHAIRMAN OF INTERNATIONAL
POWER BOARD



Emmanuel VAN INNIS
MEMBER OF THE
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GILLAIN & CO

Gillain & Co designs and supplies stainless steel hygienic pipeline components and high purity process equipment for the food, beverage, pharmaceutical & health-care industries.



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Guy GILLAIN
CHAIRMAN

GLAXOSMITHKLINE VACCINES

GSK Vaccines is one of the world's leading companies in the fields of prophylactic & therapeutic vaccine research, development & production with over 30 vaccines approved for marketing & 20 more in development.

Headquartered in Belgium with 7800 employees, GSK Vaccines also has 15 manufacturing sites around the globe.

GSK Vaccines is a key supplier of international organizations such as GAVI & UNICEF and collaborates with country decision makers to develop vaccination policies.



Pascal LIZIN

DIRECTOR EXTERNAL &
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GOOD !D

Creating a fantastic dog's life, both for dogs as well as for their masters is our daily passion and challenge!

Hupple is a brand with a fun and unusual origin. In 2006, the then 23-year old Manuel Goossens, was commissioned to develop a new product for dogs visiting the Hilton Hotel in Antwerp. Manuel came up with biscuits of superior quality, packed like coffee biscuits.

Manuel registered the idea and concept under the name "hupple". The company "GOOD !D" received the license to commercialize hupple and it became a giant hit.

Private label activities were put under a separate division "Your Pet Label", with a tailor-made vision and service. Nowadays, GOOD !D supplies to all the important private label players on the market and hupple has become a respectable growing player as one of the few Belgian brands of dog biscuits.



Manuel GOOSSENS
 OWNER

GROUPE AUTOSECURITE

GROUPE AUTOSECURITE SA is dedicated to provide advice throughout the world for:

- developing technical motor vehicle inspection;
- creating testing stations;
- setting up training programs for technical inspectors;
- organizing driving license exams and for training the examiners;
- working out technical as well as administrative procedures regarding all road safety aspects;

- giving all technical supports and other missions involving technical inspection or driving license exams;
- developing all the IT tools and technologies supporting the activities listed above.

Our company has collaborated with LEBANON for the creation of a testing station that is already operating since 2003.

We are also currently transferring projects with BRASIL.



Emmanuel HALLEUX
CEO



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HAMON & CIE (INTERNATIONAL)

The Hamon Group is a world player in engineering & contracting (design, installation and project management).

Its activities include the design, the manufacturing of critical components, the installation and the after-sale services of cooling systems, process heat exchangers, air pollution control (APC) systems, Heat Recovery systems (including HRSG) and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.



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**Francis
LAMBILLIOTTE**
CEO



**Sébastien van
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CORPORATE DEVELOPMENT
MANAGER

HAMON RESEARCH-COTTRELL

The Hamon Group is a world player in engineering & contracting (design, installation and project management).

Its activities include the design, the manufacturing of critical components, the installation and the after-sale services of cooling systems, process heat exchangers, air pollution control (APC) systems, Heat Recovery systems (including HRSG) and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.



Philippe DELVAUX
PRESIDENT BUSINESS UNIT
APC EMEA + ASIA



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HAMON THERMAL EUROPE

The Hamon Group is a world player in engineering & contracting (design, installation and project management).

Its activities include the design, the manufacturing of critical components, the installation and the after-sale services of cooling systems, process heat exchangers, air pollution control (APC) systems, Heat Recovery systems (including HRSG) and chimneys, used in power generation, oil & gas and other heavy industries like metallurgy, glass, chemicals.



Rodica EXNER
PRESIDENT BU COOLING
SYSTEMS

HUCKERT'S INTERNATIONAL

For more than 50 years, Laboratoire Huckert's International has been dedicated to offering high-performance disinfectants that are safe for operators, equipment and the environment. Our main customers are hospitals, laboratories, the pharmaceutical sector and the industry at large.

We develop UMONIUM38®, a complete range of safe and fast active medical disinfectants and PHYTOGEL, a skin care programme packed with medicinal herbs to deliver exceptional hygiene while also caring for the epidermis for real well-being at work.

Our laboratories are certified ISO 9001/2008 and ISO 13485/2003 which guarantee perfect traceability and reproducibility of the batches.



Etienne HUCKERT
GENERAL MANAGER



Mireille LAGRANGE
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IMEC

Imec performs world-leading research in nano-electronics.

We leverage our scientific knowledge with the innovative power of our global partnerships in ICT, healthcare and energy. In a unique high-tech environment, our international top talent is committed to providing the building blocks for a better life in a sustainable society. Our goal: creating innovative solutions that are relevant for the industry.

Imec's research is 3 to 10 years ahead of the industry. We form a bridge between the fundamental research at universities and the technology development in the in-

dustry. Imec has a unique expertise in chip processing and system design, a strong IP portfolio, an ultramodern infrastructure, and an extensive network of partners. This makes us your premier partner to develop the technology of the future.

Imec is headquartered in Leuven, Belgium. We have additional R&D teams in The Netherlands (Holst Centre in Eindhoven), China, Taiwan and India, and offices in Japan and the USA. Our staff of close to 2,000 people include more than 600 industrial residents and guest researchers.



Tony VAN den ZEGEL
MANAGING DIRECTOR IMEC
INDIA

iMINDS

iMinds is an independent research institute founded to stimulate ICT innovation. It brings together companies, authorities, and non-profit organizations to join forces on research projects, addressing both technical and non-technical issues.

iMinds unites more than 1,000 researchers specialized in one or more of the basic competencies of iMinds. The iMinds research domains address current social and economic issues: Culture & Media, Healthy Society, Green ICT, Sustainable Mobility and Social & Secure ICT.

The promotion of Venturing and Entrepreneurship are at the heart of our organization, we want to see ideas

translated into concrete and sustainable businesses. We also support and promote the acceleration and internationalization of new high tech companies.

iMinds is actively looking for partners in the SSEAsian region, both for research programs, as well as for the companies coming out of our venturing activities.

iMinds has a regional office in Singapore (iMinds@Block71, 71 Ayer Rajah Crescent #05-04, Singapore 139951), which also acts as soft-landing for companies, and a hub for the SSEAsian region.



Ralph MOREAU
MANAGING DIRECTOR
SINGAPORE OFFICE



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INVE AQUACULTURE

INVE Aquaculture wants to be your preferred specialist and partner in the different production segments of sustainably grown aquaculture species. We therefore strive to create and provide high-tech and cost-effective nutrition and health tools.

Being an aquaculture pioneer with European roots, we integrate the best of both worlds: practice & science. Through our strong local presence in the market we gain a profound insight in the ever-evolving needs of aquatic production practices worldwide. Combined with our passion for science, we aim to create unique and refreshing solutions that effectively support the farmer in realizing his blue-green ambition: mastering a profitable and en-

sured production of high quality seafood while respecting the consumer, the animal and the environment.

The key to reaching these goals is further strengthening our partnerships with leading biotech institutes and private companies across the world, as well as with other prominent players in the complete aquaculture production chain, thus shaping aquaculture together.



Philippe LÉGER
CEO



Wim MARTENS
OPERATIONS DIRECTOR



Rudi BIJNENS
REGIONAL SALES DIRECTOR
ASIA



Olivier DECAMP
PRODUCT MANAGER FARM

ION BEAM APPLICATIONS

IBA is the world leader in the design, manufacturing, and operation of advanced proton therapy systems for the treatment of certain forms of cancer. Proton therapy is particularly appropriate in situations where treatment options are limited and conventional radiotherapy presents unacceptable risks to patients. These situations include eye and brain cancers, tumors close to the brain stem and spinal cord, prostate, liver, lung and breast cancers, and pediatric cancers.

IBA is also active in the field of dosimetry equipment used by radiotherapy departments across the world, as well as medical radioisotope production systems used for cancer diagnostics.

IBA also installs industrial equipment for food and medical device sterilization and material irradiation.

PRODUCTS & ACTIVITIES DESCRIPTION:

Proteus® 235: IBA Proton Therapy Systems that treats cancer patient with high energy Proton Beams.

Cyclone series for medical radioisotope production.

Rhodotron electron beam and eXelis X-ray accelerators for sterilization and material irradiation.



Serge LAMISSE
PRESIDENT SALES PROTON
THERAPY



Wai Ming HUNG
VP SALES & MARKETING
ASIA-PACIFIC



Robin CHOO
PT SALES MANAGER ASIA-
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ITEM SOLUTIONS

Item Solutions specializes in building custom-made enterprise business systems.

Our mission is nothing less than to set new standards in the area of software development. Our methodology was distilled from the agile community's best practices and strengthened by our commitment to innovation and excellence. This has led to an approach that is unmatched in efficiency and quality.

Our solutions are delivered through our Agora Cloud Platform. This SAAS platform enables enterprises to build & deploy their own appstores and discloses corporate data to any mobile platform.



Frank MEYERS
 CEO

Agora makes sure that ICT can keep track of the increasing business demands.

We offer solutions in Europe (East & West) and South-east Asia to the following industries: Healthcare, Pharmaceutical, Automotive, Construction, Banking, Chemical, Energy & Engineering.

ITSTOASTED

ITSTOASTED is specialized in IT Project Management, Consultancy and Audit on an international level, mainly working for multinational companies (pharmaceutical, chemical, telecom sector, ICT, automotive sector are a few examples).

ITSTOASTED provides a professional and reliable approach when it comes to Program or Project Management when dealing with large and complex projects.

Specialized in several kinds of projects such as: mergers & acquisitions and relocation projects, remediation projects, new infrastructure projects. But also projects that have already started, but need a boost or review of the planning, are one of our specialties.



Carine VRANCKEN
MANAGING DIRECTOR

ITSTOASTED offers to international companies a representation worldwide in such a way that ITSTOASTED can act on behalf of these companies or their customers.

ITSTOASTED will represent the interest and the culture of its international customers and companies and this as a POC (Point of Contact).

ITSTOASTED has experiences in several sectors such as to coordinate projects between your company and other international companies.

ITS PHOTOGRAPHY, a division of ITSTOASTED will also start organizing photography workshops, seminars, testing of new hardware and software.



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JAN DE NUL

People and vessels. These are the driving forces behind Jan De Nul Group. Thanks to its skilled employees and ultramodern fleet, Jan De Nul Group ranks at the top of the international dredging industry as well as being one of the largest civil engineering and environmental contractors.

The supporting services of the dredging, civil and environmental division enable Jan De Nul Group to perform small, middle and large-scale projects to its clients' satisfaction, whether this concerns a river dredging project in Myanmar, a Palm Island in Dubai, a new port facility in Australia or the construction of the new locks for the Panama Canal.



Jan Pieter J. DE NUL
MANAGING DIRECTOR



Jan VAN IMPE
AREA MANAGER

JANSEN CONSULTANCY & MACHINES

Expanding, modifying, improving, renovating, starting-up your chocolate production plant or workshop is a durable work: the production of your products and thus your results depend on it.

But who will advise you in your specific goal?

Who has the appropriate and correct information, not too technically complicated, not too commercial, not progressive and not conservative?

Who can think with you? And is it wise to openly discuss your ideas and plans?

Anyway, reasons enough to speak with someone who is independent, impartial and discrete.



Luc JANSEN
MANAGING DIRECTOR



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KATOEN NATIE

Katoen Natie combines engineering, technology and port activities so as to offer ready-made solutions worldwide to customers in the chemical, petrochemical and automotive industries, together with companies operating in the consumer goods and food/feed sector.

Our Port Operations business unit handles cars, containers and basic products such as paper and steel.

It all began in 1854 when Katoen Natie was first set up, with cotton handling as its main activity. After 1945 we diversified into storage, our own transport activities and shipping, and gradually we began to handle and ship other products. In the past fifteen years Katoen Natie

has undergone strong international expansion, keeping pace with its customers with heavy investments and large acquisitions all over the world. Thanks to this policy of expansion, we are now the international market leader with 154 platforms and distribution centers in 32 countries in Europe, the Far East, North America, South America and Africa employing some 10,200 people.



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PRESIDENT



**Catherine VAN DEN
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VICE-PRESIDENT

LINGUITEX

LINGUITEX offers translations of commercial and legal texts, texts of general interest, and also sworn translations of miscellaneous official documents such as acts or diplomas.

Translation, adaptation and updating of websites and newsletters, general business correspondence.

Text correction and revision by native speakers.

Frieda Depamelaere, the manager of the translation office, has a Master's Degree in Translation (French/English/Dutch) and is also a sworn translator at Belgian courts of justice.



Frieda DEPAMELAERE
BUSINESS MANAGER

Languages: French - English - Dutch. Other languages on demand.

Reliable service with prompt delivery.

Linguitex

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LINKLATERS LLP

Linklaters LLP is a leading global law firm supporting clients in achieving their strategies wherever they do business. Linklaters uses its expertise and resources to help clients pursue opportunities and manage risk across emerging and developed markets around the world. Its global approach and commitment to excellence ensure the highest standards of quality and services across all its relationships.

Linklaters has amongst others a rounded practice in Bangkok that offers a full service to both corporate and financial institutions on their most complex transactions. Whether a deal involves international clients looking to invest in Thailand or Thai clients seeking opportunities abroad, we offer an unrivalled network that links the

Bangkok office with colleagues around the world, providing clients with the global expertise needed to get deals done.

Linklaters is one of the few law firms that has such an expanded geographic coverage in this part of the world. We have offices in Singapore and Indonesia. Our teams also worked on different cases in the Philippines, Vietnam, Malaysia and Burma.



Eric POTTIER
PARTNER

LITECRISTAL-EXALUTAL

Exalutal sa and Litecristal Ltd merged in 2012. Under the name of Exalutal sa Litecristal tm. we produce special luminescent and fluorescent pigments in partnership with www.fosfortek.com.tr, the Anadolu University in Turkey and the SIDAR (see in the dark auto reflective). We make luminescent systems for security markings for undergrounds, railway stations, administrative buildings and SID (see in the dark) luminescent systems for security films, foils, inks and varnishes in cooperation with www.Sovitec.com (Belgium) and white security inks without TiO₂ in cooperation with Eurodye ctc (Belgium). Together with www.brightmaterials.it we also produce luminescent glass in Italy. Exposed to any light source

for 10 seconds, our products glow in the dark for more than 12 hours.

With www.kisan.com.tr (Turkey), we export this Belgian technology for security markings and road markings all over the world. We look for local partners to introduce our products in Thailand.



Sylvain GIANASSO
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MATERIALISE

Through our work with Additive Manufacturing (AM), Materialise is bringing great ideas to life. We help put products aimed at niche markets directly into the marketplace and we also make the prototypes for products that are manufactured by millions. Through our software, we enable others to do the same.

Our software is powering innovations in biomedical research, helping others make discoveries that save lives. We are also taking patient-specific healthcare to new heights by working closely with surgeons for the planning and execution of complicated surgeries. Our surgical guides and the improved implants being created with

our software are getting people back on their feet, and putting smiles back on patient's faces.

Materialise is also putting AM into the hands of everyday people. With an easy-to-use online service, now anyone can create a truly customized object, whether they are experts, or beginners who are discovering AM for the first time. We have also challenged some of the world's top designers to create an award winning line of 3D printed objects available for sale worldwide.



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MODEL ENGINEERING

Model Engineering (ME) shrinks the carbon and water footprint at the source and converts waste(water) to green energy & blue water in the most economic and sustainable way.

Up to 95% of methane generation, 99.9% of water purification and considerable energy & water savings are achieved by our unique approach, advanced biotechnology and over 35 years worldwide expertise with many projects in Thailand and Southeast Asia.



Bruno PEETERS
MANAGING DIRECTOR

As to develop and realize such industrial and municipal projects, ME cooperates with leading consulting engineers and EPC (engineering procurement construction) contractors.



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NEWTEC CY

Newtec (www.newtec.eu) is a global industry leader, shaping the future of satellite communications. Offering state-of-the-art products and scalable, integrated solutions for broadcast, broadband access and backbone and trunking applications, Newtec helps customers achieve greater efficiency, increase performance and expand market reach.

With its passionate commitment to R&D and its strong relationship with the European Space Agency (ESA), Newtec remains in the forefront of technological development, continuing the pioneering contributions that have led to industry standards including DVB, DVB-S2, DVB RCS and iSatTV Cenelec pr EN50478.

Newtec's worldwide customer base includes the industry's most prestigious broadcasters, satellite operators, telcos, systems houses and broadcasting unions. Established in 1985 and headquartered in Belgium, Newtec has regional offices as well as additional R&D centers located in Stamford, Conn. (the USA), Singapore, Beijing (China), Dubai (UAE), São Paulo (Brazil), Berlin (Germany) and France.



Anver ANDERSON
VICE PRESIDENT ASIA



Srinivasa RAO
BUSINESS DEVELOPMENT

NIXXIS BELGIUM

Nixxis Belgium is the publisher of the Nixxis Contact Suite (NCS). The Nixxis Contact Suite is a workflow oriented software solution used by companies' call and contact center in order to manage all the interactions with their customers via telephone, mail, chat or social media. It works in conjunction with CRM, ERP's and other back-office platforms. NCS 2.0 is available for simple call centers, advanced SMEs, large companies and for multinationals and outsourcers.

Thanks to exclusive features like profit based routing, multi-wave campaign, team overflow and intelligent end of call list management; we guarantee 20% increased productivity compared to other suppliers. Conixxis is

our cloud based offer (saas) with costs from 1 cent per minute or 19,99 EUR/month/agent. Axtel is our brand of headsets and ip telephony solutions.



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OLISLAEGERS & DE CREUS

Olislaegers & De Creus is an independent Belgian law firm, founded in 2002 and specializing in Belgian and European business law. Our firm's client portfolio includes a large array of companies, often engaged in cross-border activities, ranging from small or medium sized Belgian or foreign companies to large international corporations. We also work for international trade associations.

At Olislaegers & De Creus, our philosophy is to provide clients with high-quality, yet pragmatic and solution-driven legal services aligned with our client's business needs. Our lawyers are specifically trained to understand our clients' goals and objectives and to keep

focusing on these throughout the lifespan of an assignment. We care about added value for our clients. Therefore, every assignment is consistently handled by lawyers who have the appropriate specialized legal skills and business experience.

Olislaegers & De Creus has, since 2005, been consistently recommended by the EMEA Legal 500 legal guide for each of the firm's main practice areas.



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ORFIT INDUSTRIES

Orfit Industries develops and produces solutions for immobilization and mobilization of patients in three market segments: splinting materials for physical rehabilitation, thermoplastic materials for prosthetic sockets, patient positioning and immobilization systems for radiation oncology.

Orfit thermoplastic products improve the clinical outcome of therapy and increases the comfort of patients.

We offer complete solutions for clinicians and patients, from research and development to production, marketing and sales, export and training in the local market.

We have a worldwide activity, we support clinicians and help patients in 80 countries.



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OTN SYSTEMS

OTN Systems designs, develops and markets a unique range of Open Transport Network solutions for specific market segments: oil & gas, metros, light rail systems, railways, mines, motorways, utilities, airports and large industrial plants.

The company's easy-to-use Open Transport Network solutions are based on the latest fiber optical technology. The systems are conceived to meet the needs of the industrial environment of our market segments and offer the most reliable digital communications backbone for video, voice, data, audio, etc. that fully supports your operations & mission critical applications.

It is OTN Systems' mission to provide innovative Open Transport Network solutions of the highest quality and reliability in combination with best-in-class customer support.

With a unique product portfolio and more than 400 satisfied customers all over the world, OTN Systems is committed to get your information across.



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PANELTIM

Paneltim NV is a family company specialised in the production of plastic panels and slats. Paneltim® sandwich panels are unique in its kind, they have an interial rib structure (50/100 or 50/50mm cells) and can be cut and welded into any measure. The panels are 51mm thick, have a very light weight (10 - 13 kg/m2) and are resistant to practically all chemical substances and to dynamic shocks. These polypropylene (PPCO) and polyethylene (PEHD) panels meet to very high hygienic requirements for animal breeding, because the panels are closed all-round and repel to water and dirt. The panels can be easily and quickly installed en cleaned. Paneltim® panels are used as pen dividers, pen doors, corridor and compartment walls and personal doors for pig and cattle



Annelies DELTOUR
CEO

buildings. The panels are closed or have a row of vertical openings in the panels (Venti® panels), which facilitate ventilation in the building.

Paneltim® panels are also used as construction panels for rectangular liquid tanks, air scrubbers, aquaculture, etc. For this separate construction market, we are looking for a totally different type of dealer with an automatic welding machine, who is specialized in welding plastic sheets into constructions.



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PREFAMAC

PREFAMAC produces “sweet” machines, with particular emphasis on the world of chocolate and the industry of biscuits, cookies, waffles and cakes.

Prefamac manufactures cooling tunnels, chocolate tempering and moulding machines, chocolate and/or butter melting kettles, pumps and piping, enrobing machines designed to cover sweets with chocolate as well as machinery for flaking and adding flakes or decoration to enrobed products.

Since the foundation 25 years ago, we supply both industrial installations as well as small scale machinery for bakeries and chocolate manufacturers. Up to 90%

of Prefamac's output is destined for export and reaches more than 100 countries worldwide. Featuring among Prefamac's customers are famous chocolate brands like Marcolini and Neuhaus, and Mondelez (Cadbury/Kraft/Lu) and General Biscuits for cookies and biscuit lines.

Prefamac received the Hermes award in 1998, followed in 1999 by the Womed award. 2004 saw Prefamac's nomination for the “Export Lion” award.



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Myriam SCHEPERS
MANAGING DIRECTOR

REYNAERS ALUMINIUM

Reynaers Aluminium was established in 1965 and is one of the most important aluminium systems companies in Europe, specialized in the development and marketing of aluminium systems for the building industry.

The Reynaers Group has its head office in Belgium, at Oude Liersebaan 266, and is present worldwide with offices in 30 different countries and sales in more than 50 countries. Our wide exposure allows us to clearly understand the needs of the clients and improve and innovate our systems continuously.

As a European company, our systems comply with the latest thermal, acoustic wind and water resistance standards such as European Standards, British Standards...



Jurgen COP
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RIPI

INDUSTRIAL PRODUCTS

VALVES: regulation of pressure and level: float valves, pressure regulators, relief valves, indicators and flow controllers, butterfly valves, ball valves...

FILTRATION: filter strainers in PP, PVDF for sand filters, resin filters, water treatment, carbon filters. PALL Rings in PP, stainless steel or ceramic, ceramic balls, PP or ceramic saddles. Filter cylinders made of porous ceramic or filtering candles for water, gas, air or compressed air filtration. Diffusers.



Louis ALBERT
MANAGER

PUMPS: in PP, cast iron or stainless steel, centrifugal, horizontal or vertical. Metering pumps piston or membrane, chemical pumps, agitators, mixers, generators and thermal motors.

DIVISION TECHNI-GROUP

FORGED STEEL: free forging (50 Kg to 50 MT), stamping, forged or rolled rings, forged hooks, lamellar hooks, forged shackles, heads.

CAST STEEL: all qualities and dimensions, including Mn steels and high Chromium steel, refractories steel, according to your drawings.

CRANES AND ACCESSORIES: forged hooks, forged shackles, hoists, hoisting beam, electrical and electronic accessories.

ROAM CHEMIE

Roam Chemie started 25 years ago with the distribution of water treatment chemicals.

Since the late 90's Roam Chemie also manufactures and commercializes worldwide products based on the Huwa-San Technology. This unique technology gives the products long-lasting disinfection capacities and prevents biofilm formation.

Nowadays we can offer safe and eco-friendly disinfection solution for applications in Agriculture (Greenhouses), Veterinary industry, Food industry, Public and private swimming pools, Drinking water (municipal system, legionella control, biofilm removal).



Jos ROEBBEN
CEO

For the Health Care Market we developed the BioXeco product line including products for room disinfection through vaporization (BioXeco 3DF – BioXeco FOG). This offers a safe, fast and 100% efficient way of preventing or curing hospital acquired infections like e.g. MRSA, VRE, Clostridium ... The BioXeco product range also includes products for hand, instrument and surface disinfection.

Silamol is another product we offer for agricultural use. It is a unique liquid fertilizer presenting Si in the form it is immediately available for the crop. This makes the volumes needed for one hectare extremely low.



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RODSCHINSON INVESTMENT GROUP

Rodschinson Investment Group is a global investment firm of independent partners that provides a wide range of investment, brokerage and trading services worldwide to a substantial and diversified client base that includes small-and mid-sized businesses, as well as large corporations, investment banks, pension funds, hedge funds and high net-worth individuals.

We are specifically specialized in the raise of capital and acquisition of large and mid-sized companies and real estate.

Rodschinson's business is expanding around the world, as global markets become ever more tightly linked by technology, by the breaking down of regulatory barriers,

and by the increasingly global needs of our clients. We bring together organizations that are extraordinary as stand-alone entities, but combined, these independent organizations comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.



Rachid CHIKHI
MANAGING DIRECTOR

SCE (SILO CONSTRUCTION & ENGINEERING)

SCE, Silo Construction & Engineering, of Belgium is a worldwide partner and specialist in design, production and assembly of rectangular modular process silos.

The demand for food to nourish the world's growing population is increasing continually.

As partner in modular process storage solutions, SCE wants to help food & feed producing companies to become more efficient and effective.

The modular SCE bins are innovative, compact and fast to assemble. Our short lead times are the result of our

experience in project management: in-house engineering, a well-keened production process and care for quality.

SCE earned its merits in the feed industry and has successfully expanded to other sectors such as pet food, aqua feed, rice, coffee and cocoa. SCE has built modular square bins all over the world. In Southeast Asia SCE has references in Thailand, Malaysia, Vietnam and Indonesia.



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SCHREDER

Schröder is specialized in the industry of public lighting fittings and is internationally recognized for its technical leadership and product innovation.

The Group has more than 40 companies spread over four continents.

The ranges of products manufactured by Schröder are:

- > functional, Public street lighting, from secondary roads to motorways;
- > urban, Decorative lighting (squares, parks and pedestrian areas);



Jean SCHREDER
CHAIRMAN

- > floodlights for sport fields and façade illumination;
- > tunnel lighting;
- > industrial lighting and large areas illumination;
- > special lighting applications such as roundabouts, underground and train platforms' lighting ...
- > LED outdoor lighting for various application;
- > lighting telemanagement system.

In Asia, Schröder is established with local manufacturing facilities in China (Tianjin Lighting Schröder), in India (Keselec Schröder), in Malaysia (Straits Design), in Singapore (Schröder Singapore) and in Vietnam (Vietnam Schröder).

One of our most recent references in Singapore: MCE and KPE tunnels.

SN AIRHOLDING REPRESENTING BRUSSELS AIRLINES

Brussels Airlines, striving always for excellence

The Belgian flag carrier Brussels Airlines counts 3,500 employees and creates about 5,000 indirect jobs. Member of the Lufthansa Group and of the world's leading airline alliance "Star Alliance", the Belgian airline operates with its 43 aircrafts some 250 daily flights, connecting the European capital to over 70 European and African destinations, as well as a daily connection to New York JFK. Last year, Brussels Airlines welcomed nearly 6 million passengers on board of its flights. Next to the dedicated businessclass "b.business", Brussels Airlines offers an Economy Class designed to respond to the needs of the traveller. As such, "b.flex economy+" espe-

cially provides business travellers all the flexibility they need, but at economy fares. Next to that, the carrier also offers a "b.light economy" product at very competitive leisure fares. Backed by more than 80 years of experience, Brussels Airlines operates about 60 weekly scheduled flights to Africa, connecting 18 business and leisure destinations to and via Brussels. Brussels Airlines flies to New York and Africa with a brand-new Business and Economy Class that has already been rewarded several times by industry professionals all over the world. The airline invested 30 million euro in comfortable flatbed seats in businessclass, generous seating comfort in Economy Class, trendy design and revolutionary entertainment technology. Brussels Airlines' consistent drive for excellence and customer focus has been reflected in the numerous awards it has won over the last years for its network, punctuality, products and services. The company was also appointed a Royal Warrant as supplier to the Court of King Albert II.



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SNECMA SERVICES BRUSSELS

SNECMA SERVICES Brussels (SSB) based in Brussels Airport, is a maintenance facility centre for aircraft engines installed on Boeing and Airbus airplanes.

SSB is part of SNECMA Network, worldwide maintenance network, and is the centre of excellence for combustion chamber for this network.

As part of the Original Engine Manufacturer (OEM of the CFM 56), it is one of the world's leading maintenance, repair and overhaul facilities for CFM56-2AB/-3/-7B aircraft engines, also offering a complete range of services for the whole CFM56 engines family.

SSB (formerly the Sabena Engine Shop) has over 65 years of experience servicing aircraft engines. Major customers are Thai Airways, SouthWest Airlines, CSA, Globus, Transavia, Oman Air, Garuda ...



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SOLVAY

SOLVAY is an international chemical Group committed to sustainable development with a clear focus on innovation and operational excellence. It is realizing over 90% of its sales in markets where it is among the top 3 global leaders. Solvay offers a broad range of products that contribute to improving the quality of life and the performance of its customers in markets such as consumer goods, construction, automotive, energy, water and environment, and electronics. The Group is headquartered in Brussels, employs about 31,000 people in 55 countries and generated EUR 12.7 billion in net sales in 2011 (pro forma). Solvay SA (SOLB.BE) is listed on NYSE Euronext in Brussels and Paris (Bloomberg: SOLB.BB - Reuters: SOLBt.BR).



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SOUDAL

Soudal is Europe's leading independent manufacturer of sealants, construction foams and adhesives. The company, established by Mr Vic Swerts in 1966, is still family owned and independent from capital markets.

Soudal offers innovative solutions to most bonding, sealing and waterproofing applications. Our products are used in three market segments: construction, industry and retail (hardware stores).

The Soudal product range includes silicone sealants, polyurethane sealants and adhesives, sealants and adhesives based on hybrid polymer technology, construc-

tion foams in aerosol cans, acrylic sealants, technical Aerosols, flooring and timber Adhesives as well as a range of complimentary products.

Soudal's head office and the two main production plants are based in Turnhout, Belgium with additional production facilities in Germany, Poland, Turkey, China, India, Chile and the United States.

It is our belief that it is necessary to be as close to our markets as possible. To achieve this, Soudal operates more than 35 sales offices with local staff and warehouses in Europe and in many countries overseas.



Vic SWERTS
CHAIRMAN



Lea DERIDDER
MEMBER OF THE BOARD



Eddy VLOEBERGHEN
BUSINESS DEVELOPMENT
DIRECTOR

STX-MED

STX-Med's mission is to research and develop practical innovations for use on humans in the field of electronics and bio-electronics. A skilled team of engineers and physicians harnesses the results of research and science to create unique electronic products that improve human health and wellbeing. STX-Med also uses its expertise & unique technology in neurostimulation to develop new solutions for future applications. STX-med is ISO medical 13485 certified and has developed the Cefaly® technology.



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THE BELGIAN CHOCOLATE GROUP

Founded in 1956, The Belgian Chocolate Group (BCG) is a well-established supplier and exporter of premium chocolate products, offering high quality at attractive prices. Our wide range of products, which form a solid base for our brand "The Belgian", includes Chocolate Seashells, Cocoa Dusted and Flake Truffles, Pralines, Bars, Hollow Figures and more innovative products like Medaillons, Truffines and Chocolate Donuts. We also carry a No Sugar Added Bar Range.

The company has two plants in Belgium, where the chocolates are made and exported from.

"The Belgian" reflects the traditional chocolate making expertise from Belgium. We work together with exclusive distributors in over 70 countries with a view to creating a clear, unified brand presence. In our constant search for first-rate ingredients, quality is the highest requirement. Furthermore, BCG follows the international standards and guidelines. In January 2011, BCG was the first Belgian chocolate company to obtain the A star level of the international BRC food standard. This is the highest possible standard to obtain.



Marc PAUWELS
GENERAL DIRECTOR



Ilse DE LAET
MEMBER OF THE BOARD OF
DIRECTORS

TIDI SOLUTIONS - DEPT. TRADING

Consulting and trading in the name of third party Belgian companies to start exports to Asian markets, with the main focus on Thailand and neighboring countries.

In this role I am looking for the best match between exporter and importer!



Johan TACCOEN
CEO



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✉ jtaccoen@tidi.be
www.exim.be



WESTVLEES GROUP

Westvlees Group nv is the largest pork slaughterhouse in Belgium. We have 3 factories in Flanders and Wallonia and 1,500 people are working in the whole organisation. Every week Westvlees kills 45,000 pigs. Our main factory is located in the centre of the pig breeding region of Belgium, in Westrozebeke, in Flanders. Over 90% of the pigs we kill are sourced in an area of 30 km around this slaughterhouse.

Westvlees produces everything from pork: pork sides, deboned meat, meat products, ready to cook products, minced meat products, cooked and smoked products. We produce fresh and frozen meat and vacuum packed meat.

Westvlees exports all over the world where pork meat is consumed. 48% of our production stays in the domestic market, the rest is exported. Within Europe we export our fresh meat by using our own trucks (we have 65 trucks). We are also strongly represented in the CIS countries; outside Europe we mainly export frozen pork products. Westvlees exports a lot to Japan, China mainland, South-Korea, Malaysia, The Philippines, Vietnam and Singapore.

Being a company of more than 100 years old, Westvlees can say with confidence 'we know all about pork meat'.



Michaël CTRY
SALES ACCOUNT MANAGER



Glenn COOLSAET
HEAD OF EXPORT
DEPARTMENT

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8840 Westrozebeke
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☎ 32 51 78 00 57
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www.westvlees.com

ZINGAMETALL

ZINGAMETALL is a private company that develops, produces and commercialises the unique zinc-rich metal coating, called ZINGA, to protect old, new & galvanised steel structures from rusting.

ZINGA (96% pure zinc) offers a galvanic protection with the same protecting capacity comparable to hot-dip (thermal galvanization), applicable on-site or in the workshop, by brush, roller and spray equipment. ZINGA contains 96% of zinc in its dry layer, is environmental friendly, non-toxic and has an unlimited shelf and pot life. ZINGA has the unique feature to reload existing hot-dip structures on-site.



**Christian
VERBRUGGHE**
BUSINESS DEVELOPMENT
MANAGER

ZingaMetall has a worldwide distribution network (> 45 countries) and offers anti corrosion solutions to industries in construction, mining, energy, water, oil & gas, tanks, public works, bridges, railway, transport, cement, harbour...



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PUBLIC
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Marc MICHELSEN

AMBASSADOR

BELGIAN FOREIGN TRADE AGENCY

The Belgian Foreign Trade Agency is a public body with legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors. Its Honorary President is His Royal Highness Prince Philippe of Belgium.

The Agency's main tasks are to:

- Provide documentation on foreign markets.
- Organize joint economic missions.

- Collect, organize and circulate information, studies and documentation on external markets on behalf of the regional export promotion organizations.

The regional export organizations (AWEX, Brussels Invest & Export and FIT) remain the primary contact points for Belgian companies.



Marc BOGAERTS
DIRECTOR GENERAL
ADVISOR TO
HRH PRINCE PHILIPPE



Céline VANDERMEERSCH
ECONOMIC MISSION
COORDINATOR



Nancy WILLEMS
EXPERT



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BRUSSELS INVEST & EXPORT MINISTRY OF THE BRUSSELS-CAPITAL REGION

Brussels Invest & Export is the foreign trade and investment agency of the Brussels-Capital Region. It aims to promote the internationalization of the Brussels economy.

Brussels is not only the Belgian and European capital, home of NATO and EU headquarters, but it is also a large business center at the heart of the European market.

Brussels Invest & Export assists Brussels' companies operating in foreign markets. Almost ninety economic and trade commissioners across all continents provide free guidance to SMEs, target potential local prospects and partners, organize matchmaking events... Concrete initiatives in Brussels and abroad include trade missions,



Stefaan LENAERTS
PROJECT MANAGER
INWARD INVESTMENT &
EXPORT COUNSELLING

contact days, invitations of decision makers and collective stands at international trade fairs.

Brussels' exporters are listed in a database, www.brussels-exporters.be, which can be accessed by all foreign companies searching for partners.

Another mission of Brussels Invest & Export is to attract foreign companies to Brussels and to provide them with support, should they decide to locate their business in the Region.

To enable investors to assess the benefits of establishing in the capital, Brussels Invest & Export offers them a "Welcome Package" which includes equipped office space at no cost for a three-month period.

FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION

The Federal Public Service (FPS) Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network is comprised of 140 embassies, consulates and representations both at home and abroad.

As an organization with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards the following objectives:

- Promoting a stable, fair, and thriving world community based on solidarity.
- Combating global poverty by coordinating a high-level of cooperation.
- Defending Belgian interests abroad.



Dirk ACHTEN
SECRETARY GENERAL



Jehanne ROCCAS
DIRECTOR ASIA-OCEANIA
DEPARTMENT



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FEDERAL PUBLIC SERVICE (FPS) FOREIGN AFFAIRS - OFFICE OF THE MINISTER OF FOREIGN AFFAIRS

The Office of Didier REYNDERS, Deputy Prime Minister of Belgium and Minister of Foreign Affairs, Foreign Trade and European Affairs, develops foreign policy and strategy to defend the Belgian interests abroad.

Minister Didier REYNDERS attaches particular importance to economic relations within the Belgian foreign policy framework, thereby serving the regional entities and the Belgian economic actors.

After twelve years as Finance Minister, representing Belgium at Ecofin and Eurogroup's meetings, Minister Didier Reynders is particularly attentive to the Eurozone situation and the European policy.



Olivier HENIN
CHIEF OF STAFF OF THE
DEPUTY PRIME MINISTER



Patrick HERMAN
HEAD OF BILATERAL
RELATIONS, TRADE AND
ECONOMIC DIPLOMACY
UNIT



Laurent BURTON
HEAD OF COMMUNICATION



David MARECHAL
SPOKESMAN

FLANDERS INVESTMENT & TRADE (FIT) – GOVERNMENT OF FLANDERS

The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



Claire TILLEKAERTS
CEO / MANAGING DIRECTOR



Sabine VINCKE
AREA MANAGER
SOUTH ASIA,
SOUTHEAST ASIA, OCEANIA



Liesbet HUYGE
ASSISTANT AREA MANAGER



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www.flandersinvestmentandtrade.com



FLEMISH GOVERNMENT – ENVIRONMENT, NATURE AND ENERGY DEPARTMENT

The Environment, Nature and Energy Department (LNE) is the environmental administration of the government of Flanders. It is in charge of preparing, following up and evaluating the Flemish environmental policy.

The LNE Department is active in many fields.

We coordinate the drafting and implementation of the Flemish environmental policy plan and the annual environmental programs and organize the programming of scientific research.

The LNE Department issues environmental licenses and accreditations and provides an adequate penal and administrative environmental enforcement.

We coordinate safety reporting and environmental impact reporting through our area-specific policy.



Jean-Pierre HEIRMAN
SECRETARY-GENERAL



Ludo HOLSBEEK
POLICY ADVISOR

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GOVERNMENT OF FLANDERS

Cabinet of the Minister-President and Minister for Economy, Foreign Policy, Agriculture and Rural Policy, Government of Flanders (Belgium)

BELGIAN ECONOMIC MISSION 121

Flanders is the autonomous northern region of Belgium with Brussels as its capital. It is the gateway to Europe.

For many centuries, Flanders has been at the crossroads of European development, with scientists, painters, entrepreneurs and politicians shaping the future of our continent, combining revolutionary techniques with state-of-the-art talent and knowhow.

Today, in the same spirit of combining innovative know-how with natural talent and craftsmanship, we continue to shape our region within a modern and dynamic Europe.

With the ambitious 'Flanders in Action' plan, the government of Flanders wants to assume by 2020 a leading position among the best performing European regions.

Enhancing the international interaction with emerging as well as mature markets is one of the cornerstones of this 'Flanders in Action' plan.

Via its elaborated network abroad of investment and trade promotion offices, and in strong cooperation with the federal Belgian authorities, the government of Flanders seeks and showcases business opportunities in a great variety of sectors.



Luc DE SERANNO
SPOKESMAN FOR THE
MINISTER-PRESIDENT



Jurian VAN PARYS
COUNSELLOR FOREIGN
AFFAIRS



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BRUSSELS-CAPITAL REGION

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GOVERNMENT OF THE BRUSSELS-CAPITAL REGION

Cabinet of the Minister in charge of Economy - Employment - Scientific Research -
Commerce - Foreign Trade

Over the last years, Brussels-Capital Region has endeavoured to increase the economic potential of the Brussels Capital Region and spent considerable effort to make it more attractive to investors and companies. By reviewing and simplifying the economic expansion legislation, as well as increasing support for research, innovation and international development, Brussels aims at establishing itself not only as the political capital of Belgium and Europe, but also as a leading city for business, open to new forms of entrepreneurship.

In 4 years' time, over 40,000 net jobs have been created in the Brussels-Capital Region. Brussels also ranks amongst the cities with the highest rate of business starts per habitant, despite the economic crisis.



Alain DEMAEGD
DEPUTY CHIEF OF STAFF

Capital city of Belgium and Europe, Brussels remains a human-sized city. Brussels performs among the top ten European cities for quality of life: One of the greenest cities in Europe, cultural life and heritage, healthcare and much more.

Real estate remains very competitive as far as office, industrial and warehouse space is concerned, as well as for private housing.

Brussels offers a highly educated, productive, trained and multilingual workforce. 48% of the population in the range between 30-34 years has a higher education degree, i.e. above the European average.

GOVERNMENT OF THE WALLOON REGION

Cabinet of the Minister of Economy and Vice-President of the Walloon Government

The Minister of Economy and Vice-President of the Walloon Government, Jean-Claude Marcourt, and his cabinet are charged with overseeing the economic and social development of Wallonia.

To the five clusters of competitiveness created under the Marshall Plan, with the goal of creating a solid economic and industrial environment (Transport and Logistics, Healthcare, Mechanical Engineering, Agro-Industry, Aeronautics and Space Industry), has been added a sixth one dedicated to the green economy.

Sustainable development is ripe with real opportunities for Wallonia to enhance its economy. In light of this belief,

special attention will be paid to SME's and new technologies, which are also competencies of Minister Marcourt.

Located in the center of Europe, at the converging point of major roads, rivers, railways and air routes, Wallonia benefits from a high quality labor force and ample free spaces for the expansion of new economic activities; all advantages that Minister Marcourt, his team - in close collaboration with the Wallonia Foreign Trade and Investment Agency (AWEX) - will assert when promoting the benefits of Foreign Trade to the Region.



Gaël LAMBINON
SPOKESPERSON



Diane MIEVIS
COUNSELLOR



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WALLOON REGION - WALLONIA FOREIGN TRADE AND INVESTMENT AGENCY (AWEX)

The Wallonia Foreign Trade and Investment Agency (AWEX) is the Wallonia Region of Belgium's governmental agency charged with promoting foreign trade and attracting foreign investment. The agency has a worldwide network of 107 economic and trade representatives. AWEX has been certified ISO 9001 since April 2002.

As a foreign trade agency, AWEX carries out a mission focused on promoting and informing the public of the many benefits of both Wallonia and its foreign business community. AWEX assists buyers, decision-makers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for

Wallonia-based companies, AWEX offers a wide range of export-oriented services and activities (market surveys, organization of trade missions, trade show pavilions, export incentives, etc.).

As an investment promotion agency, AWEX has an overall responsibility for the attraction of foreign investments in Wallonia. This includes seeking out and providing information to potential foreign investors: search of real estate, information on the cash and R&D grants available in the Region, availability and cost of personnel, employment incentives and attractive fiscal measures. The Agency also offers a pro-active follow-up service to investors already established in Wallonia.



Michel KEMPENEERS
DIRECTOR ASIA-PACIFIC
EXPORT & INVESTMENT



Laurent PAQUET
PROJECT MANAGER ASIA-
PACIFIC

FOR FURTHER DETAILS CONCERNING BELGIAN PRODUCTS,
SERVICES AND TECHNIQUES, PLEASE GET IN TOUCH WITH THE:

TRADE COMMISSIONER IN BANGKOK:

Economic and Commercial Representation for the *Flemish Region* and the *Brussels-Capital Region*

c/o Embassy of Belgium
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Marc DEVRIENDT
INVESTMENT AND TRADE COUNSELLOR
FOR THAILAND, CAMBODIA AND MYANMAR



FOR FURTHER DETAILS CONCERNING BELGIAN PRODUCTS,
SERVICES AND TECHNIQUES, PLEASE GET IN TOUCH WITH THE:

TRADE COMMISSIONER IN BANGKOK:

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Claude VINCENT
ECONOMIC & COMMERCIAL COUNSELLOR
TRADE COMMISSIONER
FOR THAILAND AND MYANMAR

WWW.BELGIANECONOMICMISSION.BE

Need to contact an organizer? Looking for the latest program? Wondering who the participants are? Interested to learn more about Belgium or maybe looking for some pictures or a press release?

A dedicated website has been created for finding anything you need to know about the Belgian Economic Mission to Thailand, whether you are a participant, a journalist, a local partner or just interested to know what happens during this mission. A variety of documents and information are gathered in one place for your convenience.

Moreover, if you are a participant or an organizer and would like to share more information on the website, please contact the webmaster for further assistance



Rose DONCK
PRESS OFFICER AND
WEBMASTER





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BCD TRAVEL

About BCD Travel

As a leading provider of global corporate travel management, BCD Travel simplifies and streamlines the business of travel. This benefits the organization on every level: from the bottom line to business travelers. BCD Travel operates in more than 90 countries, with total sales amounting to US\$ 17 200 million and a combined workforce of 10 800 people worldwide. BCD Travel is a BCD Holdings N.V. company. For more information, visit www.bcdtravel.com.

BCD Travel Belgium

As market leader in Belgium, BCD Travel offers a wide variety of services designed to meet the needs of every customer, from small and medium sized enterprises to large corporations, both in the private and public sector.



**Patricia VAN den
EYNDEN**

SENIOR PROJECT LEADER
PUBLIC SECTOR



Olivier BERGHE

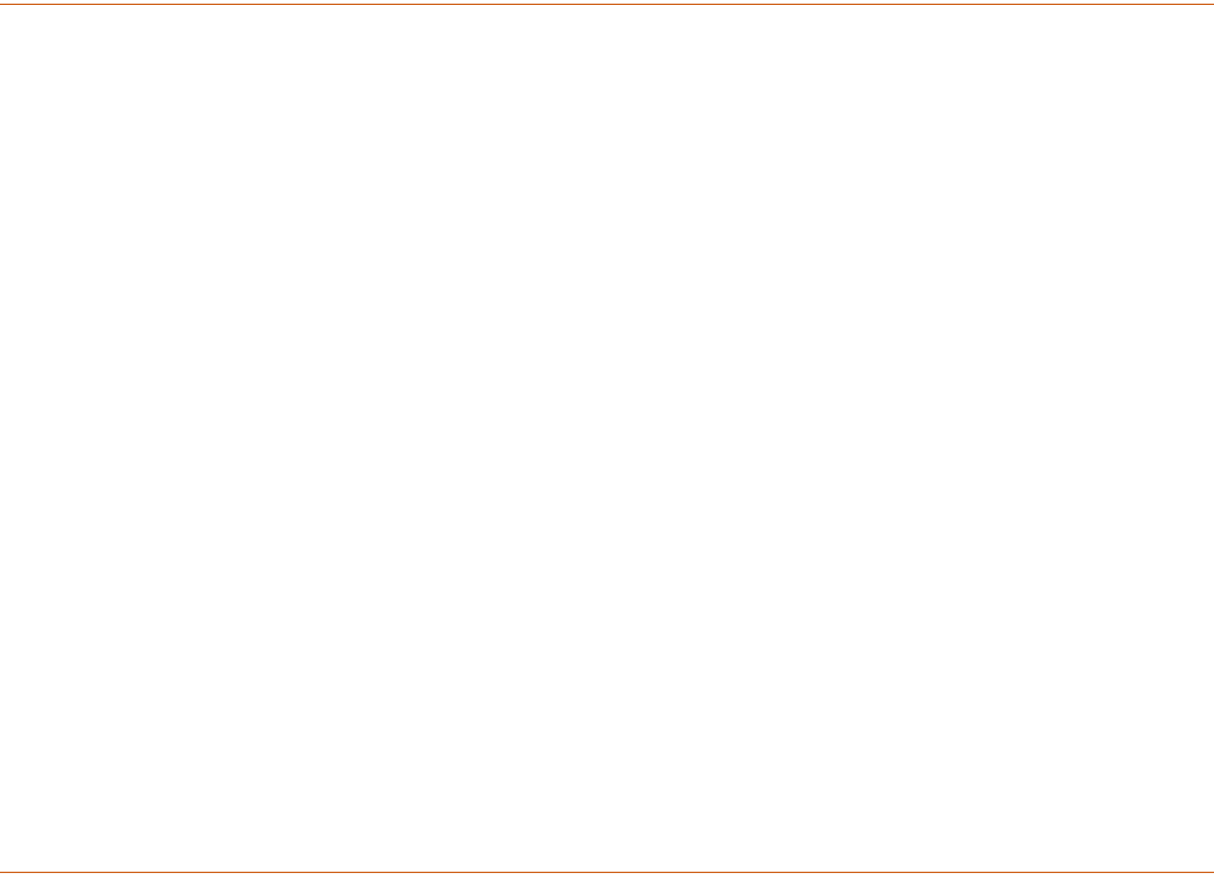
PROJECT LEADER
PUBLIC SECTOR
GROUPS DEPARTMENT

Online and offline management of the travel account with the following characteristics:

- > Multinational service center
- > Platform for SME (small and medium sized enterprises)
- > Specific services for the public sector
- > Consultancy services
- > Strategic meetings, conferences and incentive travels

About BCD Holdings N.V.

BCD Holdings N.V. is a market leader in the travel industry. The private owned Dutch company was founded in 1975 by John Fentener van Vlissingen. BCD Holdings employs approximately 13 500 people and operates in more than 90 countries with total sales, including franchising, of US\$ 20 300 million. For more information, visit: www.bcd-nv.com.



HOTEL OF THE MISSION





THE ST. REGIS BANGKOK



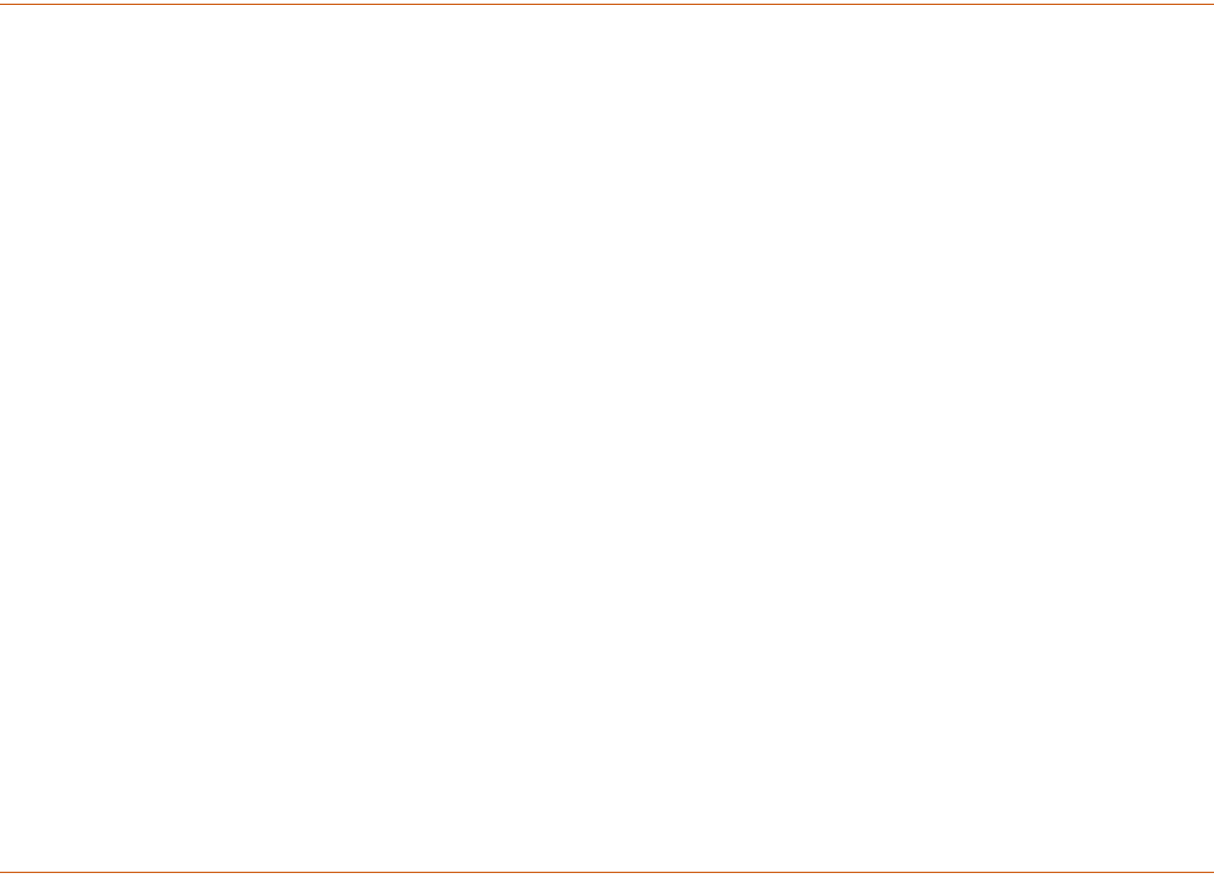
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ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE





ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE

Belgium is a federal Kingdom comprised of three Regions (the Flemish Region, the Walloon Region and the Brussels-Capital Region) and three Communities (the Flemish, the French and the German Communities).

Belgium has an estimated population of 10.6 million inhabitants (2012) and is one of the most densely populated countries in Europe. Brussels is the 'Capital of Europe': it hosts the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organizations, such as NATO, are also located in Brussels. That is how Brussels ranks as the world's number two city (after Washington, D.C.) in terms of the number of accredited journalists, and fourth in terms of the number of international meetings and seminars held.

With a surface of 30,500 km², Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. GDP (Gross Domestic Product) reached €369.9 billion in 2011 and an estimated €370.0 billion in 2012. In line with the world evolution, Belgium's growth rate was negative in 2009 (-2.7%). In 2010, the Belgian economy recovered and a growth rate of 2.2% was recorded. GDP kept rising in 2011, albeit at a slightly slower pace than the year before (+2.0%). In 2012, growth has come to a halt according to estimates.

Despite the recent downturn, Belgium is a high income country, with an estimated GDP per capita of US\$ 45,070 in 2012 (Economist Intelligence Unit).

In 2011, according to the World Trade Organization (WTO), Belgium was the 10th leading exporter of merchandise goods and the 16th leading exporter of services. Belgium's share in world merchandise exports was 2.6%. With a share of 2.5% in world imports of goods, Belgium ranked 12th among world importers.

That same year it was also the 16th exporter and 16th importer of services worldwide with a share of 2.1% in both cases.

For five years, Belgium has been holding the top position of the annual KOF Index of Globalization, which measures the economic, social and political dimensions of globalization.

Regarding Foreign Direct Investments inflows, Belgium ranked number 4 in the world in 2011 with an estimated US\$ 80.0 billion. The continued presence of coordination centers, as well as numerous tax incentives (notional interest deduction, tax shelters...) play an important role.

TRADE RELATIONS WITH THAILAND

Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.

BELGIAN EXPORTS TO THAILAND	2009	12 months	€ 515.8 million
	2010	12 months	€ 803.7 million
	2011	12 months	€ 995.9 million
	2012	9 months	€ 694.6 million

BELGIAN IMPORTS FROM THAILAND	2009	12 months	€ 1,016.0 million
	2010	12 months	€ 1,057.1 million
	2011	12 months	€ 1,153.1 million
	2012	9 months	€ 945.7 million



NOTES

A series of horizontal dotted lines for writing notes.



BRUSSELS-CAPITAL REGION



Wallonia

