

# Belgian Economic Mission to the Kingdom of Saudi Arabia

23-29 October 2009

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The entire version of this brochure is also available on the website  
of the Belgian Foreign Trade Agency, on the following address:

[www.abh-ace.org/expor/initiatives-actions/abh-ace/missions-sar/2009/saudi-arabia/homepage.html](http://www.abh-ace.org/expor/initiatives-actions/abh-ace/missions-sar/2009/saudi-arabia/homepage.html)

Organised by the regional institutions for Foreign Trade (Brussels Export,  
Flanders Investment & Trade - FIT, Wallonia Foreign Trade and Investment  
Agency - AWEX) and the Belgian Foreign Trade Agency



His Royal Highness Prince Philippe of Belgium

HRH Prince Philippe was born on 15 April 1960 in Brussels, Belgium, as first child of HM King Albert II and HM Queen Paola. He is first in the line of succession to the throne of Belgium and, as such, he bears the title of Duke of Brabant.

On December 4, 1999, the Prince married Miss Mathilde d'Udekem d'Acoz.

Prince Philippe and Princess Mathilde have 4 children: Elisabeth (2001), Gabriel (2003), Emmanuel (2005) and Eléonore (2008).

At the end of secondary school, which he attended both in French and in Dutch, the Prince continued his education at the Royal Military Academy from which he graduated in 1981. He then subsequently qualified as fighter pilot (1982) and as a paratrooper- and commando officer before assuming command over a paratrooper platoon. He now holds the rank of Major-General in the Armed Forces (2001).

Prince Philippe completed his academic training at Trinity College, University of Oxford (UK) and at the Graduate School of Stanford University (USA) where he took a "Master of Arts Degree" in political science in 1985.

The Prince holds an Honorary Doctorate of the Katholieke Universiteit Leuven (conferred in 2002).

As a result of the increasing number of commitments, the "Household of Prince Philippe" was created in 1992.

On August 6, 1993, by Government decision, Prince Philippe was appointed Honorary Chairman of the Belgian Foreign Trade Board (BFTB). He succeeded to his father, who had been Honorary Chairman of the BFTB since 1962. In this capacity, Prince Philippe has headed more than fifty important economic missions, of which the most recent are South Africa, the Federation of Russia, Canada and Bulgaria & Romania (2006), China and Bahrain & Qatar (2007), USA & Canada, Egypt, Argentina & Uruguay and Indonesia &

Singapore (2008), Mexico & Panama and the Republic of Korea (2009).

On May 3, 2003, Prince Philippe was appointed Honorary Chairman of the Board of the Foreign Trade Agency, replacing the BFTB.

On June 21, 1994 he became a member of the Senate.

In addition to his various official duties, Prince Philippe concentrates on gaining more in-depth knowledge of his country, its role and its image in the world and in international relations.

The Prince is keenly interested in the situation of young people and their integration in the society of tomorrow. He therefore visits schools and universities, but also follows closely various social issues such as unemployment and the struggle against poverty and exclusion.

In May 1997, Prince Philippe was appointed Honorary Chairman of the Belgian Federal Council for Sustainable Development, created after the Conference of Rio.

In 1998 the Prince Philippe Fund was created, with the aim of fostering exchanges between citizens or organisations from all three Communities of our country.

In 2003, Prince Philippe became Honorary Chairman of BIO (Belgian Investment Company for Developing Countries).

Since 2004, Prince Philippe is also Honorary Chairman of the European Chapter of the Club of Rome and of the International Polar Foundation.

In May 2004, Prince Philippe obtained his licence as a civilian helicopter pilot. He spends his rare leisure moments at home with his family and also likes to read, especially on subjects related to the problems and challenges confronting men and women in today's society. He practises sports regularly and is keen to maintain a healthy physical condition.



HE Yves Leterme Minister of Foreign Affairs

## Education

- Humanities Latin-Greek (Sint-Vincentius College Ypres - 1973-1979)
- Bachelor of Science in law (Kulak - 1981)
- Bachelor of Science in political sciences (RUG - 1983)
- Master of Science in law (RUG - 1984)
- Master of Science in public administration (RUG - 1985)
- Diploma from the Centre for International Federalism Studies (Nice - 1984)

## Professional Experience

- Assistant to the parliamentarian Paul Breyne (1985)
- CVP Secretary, Ypres district (1985-1987)
- Advisor at the cabinet of the regional Minister Paul Deprez (1986)
- Deputy Auditor at the Belgian Court of Auditors (January 1987 - January 1989)
- Deputy Secretary of the CVP (February 1989 - January 1992)
- Secretary of the CVP (February 1991 - December 1992)
- Administrator at the European Union - European Commission (December 1992-May 1997)
- MP, CVP, since June 1997 (successor of P. Breyne)
- Elected MP, CVP, 13 June 1999
- Flemish MP, CD&V, elected 13 June 2004
- Minister-President, Flemish government (July 2004 - June 2007)
- Vice-Prime Minister of Belgium and Minister of Budget, Transport, Institutional Reform and the North Sea (December 2007 - present)

## Politics

- President, CVP Youth, section Ypres (1983-1986)
- District Secretary, CVP, Ypres district (1985-1987)
- National Officer, CVP Youth (1986-1988)
- National Vice-chairman, CVP Youth (1988-1989)
- District chairman, CVP, Ypres district (1988-1991)
- Municipal Councilor, municipality of Ypres (January 1995 - January 2001)
- Member of the Community Council, municipality of Ypres (February 2001 - present)
- MP, CVP, since June 1997 (successor of P. Breyne)
- Elected MP, CVP, 13 June 1999
- Chairman, CD&V political fraction in the Chamber (January 2001 - May 2003)
- Elected MP, CD&V (May 2003 - July 2004)
- Chairman CD&V (June 2003 - July 2004)
- Flemish MP, CD&V, elected 13 June 2004
- Formateur in order to form a new Flemish government
- Minister-President, Flemish government (July 2004 - June 2007)
- Senator (June 28 - December 2007)
- Formateur in order to form a new federal government (15 July 2007 till 24 August 2007) and (29 September 2007 till 1 December 2007)
- Deputy Prime Minister and Minister of the Budget, Institutional Reform, and Transport and the North Sea (12 December 2007 till 19 March 2008)
- Prime Minister (20 March till December 2008)
- Senator (December 2008 till 16 July 2009)
- Minister of Foreign Affairs (17 July 2009- ...)



HE Jean-Claude Marcourt  
Vice- President and Minister of Economy, SME, Foreign Trade and  
New Technologies of the Walloon Government

- Born in Awans, on 16 October 1956
- 1974-1979: University of Liege - Jurist Doctor in Law
- Since 1979: Attorney at the Liege Bar (On leave since 1992)
- 1992-1994: Director of Cabinet of the Walloon Regional Minister for Internal Affairs
- 1994-1995: Director of Cabinet of the Walloon Regional Minister for Internal Affairs, Civil Service and Budget
- 1995-1997 : Director of Cabinet of the Walloon Regional Minister for Budget, Finance, Employment and formation and French Community Minister for Budget, Finance and Civil Service
- 1998-1999: Director of Cabinet of the Deputy Prime Minister and Minister for the Economy and Telecommunications
- 1999-2003: Director of Cabinet of the Deputy Prime Minister and Minister for Employment
- 2003-2004: Director of Cabinet of the Deputy prime Minister and Minister of Justice
- 2004-2009: Minister of Economy, Employment, Foreign Trade and Heritage of the Walloon Regional Government.
- Since 2009: Vice-President and Minister of Economy, SME, Foreign Trade and New Technologies of the Walloon Government.

## Summary

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Private & Public Organisations,  
Chambers of Commerce and Federations





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peter.demuynck@agoria.be  
www.agoria.be

AGORIA is Belgium's largest employers' organisation and trade association representing more than 1.600 members active in the technology industry in Belgium, more specifically in the following markets : Aerospace - Automotive - Construction products - Contracting & Maintenance - Electrical engineering - Industrial automation - Information and Communication Technologies (ICT) - Mechatronical engineering - Metals & Materials - Metal processing - Mounting & Cranes - Plastics - Security & Defence.

AGORIA's member companies supply goods and provide services for many international projects abroad: equipment for large-scale infrastructure works, oil, gas and petrochemical plants, international sports events, environmental infrastructure, construction, renewable energy, ICT solutions for the financial sector, equipment & services for the medical and paramedical sectors, textile machinery, etc.

A substantial number of companies with world-leading know-how and experience in a particular market are joining forces in AGORIA's international business development clubs such as the Carbon Energy Club, the Belgian Sports Technology Club, the Agoria Infrastructure Club, the Agoria Renewable Energy Club, the Agoria Banking Club, etc.



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pieter-jan.provoost@agoria.be  
www.carbonenergyclub.be

The Carbon Energy Club (formerly known as the Belgian Oil and Gas Group) is an initiative of Agoria, the Belgian federation for the technology industry.

The Carbon Energy Club brings together Belgian companies who supply highly specialised technology equipment and services to the oil, gas and energy market. Sectors include field development, midstream projects, refineries and petrochemical plants and conventional energy production. The Club currently counts 105 members, spread over small, medium-sized and large companies of the technological level required to succeed in these demanding markets.

Main types of fabrication and services include: electrical, mechanical and electronic equipment, plant automation and software, contracting, marine works, inspection services.

Together these companies represent more than 90% of the know-how and added value of the oil & gas equipment & services industry in Belgium.



Peter DEMUYNCK  
Director International Business



Pieter-Jan PROVOOST  
Director Carbon Energy Club



## ANTWERP WORLD DIAMOND CENTRE



Hoveniersstraat 22  
2018 Antwerpen  
T : +32 3 222 05 11  
F : +32 3 222 05 99  
info@awdc.be  
www.awdc.be

Antwerp World Diamond Centre was founded in 1973 and acts as the spokesman and coordinator for all activities in the diamond sector. AWDC is the official liaison with government (national and international) and represents the collective interests of the Belgian diamond sector.

AWDC is also the marketing organisation of the Antwerp diamond trade and industry, responsible for the promotion of Antwerp as the world leading diamond centre.

AWDC is more than ever committed to maintaining a healthy and prosperous diamond industry, spreading the quality image of the Antwerp diamond sector.

Antwerp has created an international commercial platform upon which producers, manufacturers and traders all over the world can meet.

## ARAB- BELGIUM- LUXEMBURG CHAMBER OF COMMERCE



Rue Mignot Delstanche 60  
1050 Brussels  
T : +32 2 344 82 04  
F : +32 2 347 57 64  
info@ccbla.org  
www.ccbla.org

### Activity

A strong network at the service of the private sector. A real partnership to develop the economic relations and to promote investments and transfer of technologies to serve the interests of Belgium, Luxembourg and the Arab countries.

### ABLCC services:

- legalisation of commercial documents
- organisation of economic & commercial missions to the Arab countries
- receiving delegations from Arab countries
- organisation of seminars, conferences & networking meetings, etc.
- organisation of the Arab- Belgium- Luxembourg Economic Forum
- publication of an economic magazine & newsletters
- translation of all kinds of documents from and to Arabic
- a website at the service of the members
- participation & promotion of fairs and exhibitions
- amicable solutions to commercial litigations.



Freddy J. HANARD  
CEO



Jennie BAETEN  
Special Events & Pr Manager



Johan BEERLANDT  
Chairman



Ahmad AL SWAIDAN  
Vice- Chairman



Qaisar HIJAZIN  
Secretary- General

## BECI – BRUSSELS ENTERPRISES COMMERCE AND INDUSTRY



Avenue Louise 500  
1050 Brussels  
T : +32 2 648 50 02  
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info@beci.be  
www.beci.be

In 2007, the Chamber of Commerce of Brussels (CCIB) and the Brussels Business Federation (UEB) decided to achieve their cooperation by a mutual image and a shared name: BECI – Brussels Enterprises Commerce and Industry.

BECI has 33.000 company members – sme's and large companies, Belgian and International companies – located in the Brussels' Region.

The Brussels Business Federation is the interprofessional organisation regrouping the businesses in the Brussels-Capital Region.

The Brussels Chamber of Commerce and Industry offers its services to businesses and self-employed workers in the Brussels-Capital Region.

BECI, private partner in the Brussels Export initiative, has an international department to promote foreign trade and international relations of the Brussels' businesses. This department provides a broad range of services:

- Information: export lunches, seminars, publications, counselling;
- Promotion actions: business trips, business clubs, welcoming of foreign economic delegations;
- Administrative formalities: ATA booklets and certificates of origin.

## ESSENSCIA VLAANDEREN



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T : +32 2 238 97 87  
F : +32 2 230 71 18  
vlaanderen@essenscia.be  
www.essenscia-vlaanderen.be  
www.essenscia.be  
www.investinbiopharma.be

Essenscia, the Federation of the Belgian Chemical, materials and life sciences Industries, which is a multisectoral organisation, is structured in line with Belgian federal, regional and local powers, represents and defends about 800 companies in the chemical and life sciences sector, which account for over 95% of the sector's turnover.

Essenscia aims to promote their competitiveness through a number of activities, such as providing information on developments in the chemical and life sciences sector and representing and defending its members with a view to offering a quality service.

The federation's role is based around five main themes:

- the image of the chemical industry and promoting the chemical and life sciences sector.
- the competitiveness of companies and conditions for development.
- labour relations, energy & climate, innovation & biotech.
- responsible care, that is, health, safety, the environment and product policy
- sustainability among the whole product chain.



Emmanuel van INNIS  
President



Frans DIERYCK  
Managing Director essenscia Flanders

## FEB - FEDERATION OF ENTERPRISES IN BELGIUM



Rue Ravensteinstraat 4  
1000 Brussels  
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info@vbo-feb.be  
www.vbo-feb.be

The Federation of Enterprises in Belgium (FEB) is the only multisector employers' organisation representing companies in Belgium. The FEB has 34 full members, all of which are professional sectoral federations - in addition to its applicant and corresponding members. All in all, it represents more than 30,000 businesses, of which 25,000 are small and medium-sized firms. In job terms, it represents approximately 1.5 million workers in the private sector.

The main activities of the Federation of Enterprises in Belgium are:

- promoting and stimulating entrepreneurship;
- defining common positions of Belgian enterprises;
- ensuring representation in many national and international advisory and administrative committees and institutions;
- acting as intermediary between enterprises and government, administration, trade unions, consumers,...;
- providing a flow of information to its members and the general public.

## FEDUSTRIA



Poortakkerstraat 96-98  
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info@fedustria.be  
www.fedustria.be

Fedustria is the trade association of the Belgian textile, woodworking and furniture industry and represents 2500 companies in Belgium (mainly SME's), with over 55000 direct jobs and a 12.5 billion Euros turnover, of which 72% comes from export.

Fedustria seeks new business opportunities for its member companies, defends their interests and offers them consulting.

Belgium is particularly specialised in the manufacturing of interior decoration textiles (carpets, rugs, upholstery, curtains, terry towelling ...) and technical textiles, as well as quality products in wood and furniture.



Thomas LEYSEN  
President



Rudi THOMAES  
CEO



Elizabeth DE WANDELER  
Advisor



Fa QUIX  
General Manager

## HEALTHCARE BELGIUM



Healthcare Belgium is a non-profit organisation established in 2007 by 11 top Belgian hospital groups. The organisation receives substantial support from Agfa Healthcare, Dexia Bank, the Federation of Enterprises in Belgium (VBO-FEB), the Virtual Colonoscopy Teaching Centre (VCTC) and Ion Beam Applications (IBA).

Healthcare Belgium's objectives are to:

- Provide information on Belgian medical services to foreign patients and healthcare providers in an ethical and coordinated way.
- Ensure that patients from abroad can rely on high-quality services at a fair price and that they are taken care of in a professional manner from the moment of their first contact until they return home.
- Foster the international development of Belgian telemedicine, in specific teleradiology.

Thanks to the combined offer of its members' various Centres of Excellence, Healthcare Belgium is able to offer high-quality medical care for a very wide range of treatments.

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contact@healthcarebelgium.com  
www.healthcarebelgium.com

## HRD ANTWERP



HRD Antwerp has been serving the international diamond industry since 1973.

HRD Antwerp operates five services:

The Diamond Lab (1976), has grown into one of the most respected diamond grading labs worldwide (the first ISO accredited diamond grading lab). It issues diamond certificates.

The Precious Stones Lab issues Gemstone Reports, the guarantee for the authenticity of gemstones.

The Educational department offers world-renowned diamond grading, gemmology and contemporary diamond jewellery design courses on an international platform.

The Research department conducts fundamental and applied research for the diamond industry which the Equipment department translates this into state-of-the-art technological instruments.

HRD Antwerp represents "The Blueprint for Quality" through its experience, professionalism, and impeccable standards.

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www.hrdantwerp.be



Rudi THOMAES  
Chairman



Stefaan GRYSPEERDT  
CEO VCTC



Katrien DE CORTE  
Head of Education



## SCKCEN



Boeretang 200  
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info@sckcen.be  
www.sckcen.be

The Belgian Nuclear Research Centre, SCK•CEN, is a centre of excellence with more than 600 highly skilled collaborators.

It has 50 years of experience and a tradition in 'first-of-a-kind' type of research projects.

Among its unique assets we find the BR2 reactor, the materials research laboratory LHMA as well as the 220m deep underground research laboratory HADES. SCK•CEN features the MYRRHA ADS-project, combining waste transmutation with a versatile irradiation R&D facility.

Next to education and training in reactor physics, operation, engineering, radiation protection, decommissioning and waste management, SCK•CEN offers a master degree in nuclear engineering (BNEN) in collaboration with the six major Belgian universities.

## UNIZO



Spastraat 8  
1000 Brussels  
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unizo.internationaal@unizo.be  
www.unizo.be

"UNIZO, the Belgian organisation for independent entrepreneurs and SME's" is an interprofessional employers' organisation and social partner.

With over 100 cooperating professional sectorial organisations and over 85.000 members, UNIZO is the largest organisation for entrepreneurs in Flanders.

The main activities of UNIZO: defending the interests of the entrepreneurs, providing information and advice and stimulating networking. They are aimed at five specific categories: start-ups, young companies, growing companies, international active companies and business transfer.

UNIZO-International is responsible for stimulating international trade of Flemish SME's and cooperation in European and international projects. UNIZO is a member of UEAPME, the European SME-organisation.



Frank DECONINCK  
Chairman



Eric van WALLE  
Director General



Hamid AIT ABDERRAHIM  
Director Institute Advanced Nuclear Systems



Jan SAP  
General Director

# VOKA - LIMBURG CHAMBER OF COMMERCE AND INDUSTRY



Limburg's Entrepreneur House  
Gouverneur Roppesingel 51  
3500 Hasselt  
T : +32 11 56 02 00  
F : +32 11 56 02 09  
info.kvklimburg@voka.be  
www.kvklimburg.voka.be

Limburg Chamber of Commerce and Industry was incorporated on the 18th of April 1860. As a CCI, we are an employers' organization creating solutions and opportunities through our core services: lobbying, networking, training, a whole array of services and both national and international projects.

There are eight Voka - Chambers of Commerce and Industry (CCI) in Flanders. Together, with the Voka - Flanders' Chamber of Commerce and Industry, these eight Chambers form the Voka alliance, the largest Flemish network of enterprises.

Our mission: as the closest, most influential and most professional network of entrepreneurs and the representative organisation for companies in Flanders, Voka wishes to create an optimal framework for successful free enterprise, and thus seeks to make a fundamental contribution to its region's welfare and well being.

We are also a member of the Belgian Federation of CCI's and are a part of a Euregional, European and global network.



Myriam SCHEPERS  
Vice-President



Johann J.L. LETEN  
Managing Director - Member of the Management Committee of Voka-Flanders'  
Chamber of Commerce & Industry - Member of the Executive Board of the FCCIB

Financial Institutions



## BNP PARIBAS FORTIS



In May 2009, Fortis Bank joined BNP Paribas, a leading European financial services group, with more than 200,000 employees in 85 countries. Under the name BNP Paribas Fortis, the bank offers the Belgian market a comprehensive package of financial services for private individuals, the self-employed, professionals and SME's. The bank also provides wealthy individuals, corporations and public and financial institutions with custom solutions for which it can draw on BNP Paribas' know-how and international network. In Saudi Arabia, BNP Paribas operates a fully fledged branch, which covers all activities of commercial banking, including dedicated trade services, guarantees, loans, derivatives, Islamic banking and cash management.

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[www.fortisbank.be](http://www.fortisbank.be)

## THE BELGIAN EXPORT CREDIT AGENCY - ONDD



ONDD is an autonomous public institution with a mission to promote international economic relations. ONDD insures companies against political and commercial risks relating to international commercial transactions, for example regarding capital and industrial projects, contracting works and services.

ONDD participates in these risks along with banks. ONDD also insures political risks related to direct foreign investments. Additionally, ONDD finances direct commercial transactions of limited proportions.

The commitments assumed by ONDD are guaranteed by the government.

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Lode WILLEMS  
Director External and Governmental Affairs



Mario CALDERONI  
Head of Territory Saudi Arabia



Frank VANWINGH  
Head Strategy, Legal and Risk Department



Stefaan VAN BOXSTAEL  
Deputy Head Underwriting Department

Ports

# PORT OF GHENT



John Kennedylaan 32  
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T : +32 9 251 05 50  
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info@havengent.be  
www.portofghent.be

Seaport of Ghent (Belgium): large enough to cope, small enough to care

Ghent is a congestion-free logistics and industrial seaport, home to global leaders in the steel, automotive, forest products, agro, construction, chemical and bio energy industries (250 companies, representing 67,000 direct and indirect jobs).

Traffic volume is 47 million tons a year of water-borne cargo; nautical access is for Panamax type vessels of 80,000 DWT; 27 km of quays.

Ghent port offers a choice of well-equipped terminals for handling and storing all commodities in bulk, containers and breakbulk.

It is a strategic distribution and logistics hub for France, the Netherlands and Germany with connections by sea, inland waterways, road, rail and pipeline.

A wide range of stevedores, agents, forwarders and other maritime services is available.

New: we can offer 400 ha of ready-to-build greenfield plots for warehousing and industrial developments near the new Kluizendok (4 km of quays) and the container terminal (450,000 TEU capacity).

Saudi Arabia represents 73,498 tons of trade with Ghent (jetfuel).

With this mission, we aim at establishing strategic relationships with ports, shipping lines (container & conventional), logistics companies and the industry.



Sas van ROUVEROIJ van NIEUWAAL  
President of the board of the Port of Ghent



Daan SCHALCK  
Managing Director

# PORT AUTHORITY ZEEBRUGGE



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mbz@ zeebruggeport.be  
www.portofzeebrugge.be

Port of Zeebrugge

Zeebrugge, on the Belgian North Sea Coast, is the global leader in the car trade with more than 2 million units handled per year.

All related services, both technical and logistic, are provided for.

The port also handles 2.2 million TEU and has container links with all continents.

Zeebrugge's deep water facilities can handle the largest container carriers without any loss of time.

The port's logistics links with the markets of Continental Europe and the UK are manifold by rail, barge, road and feeder network.

Therefore many companies serving the European markets are eager to set up distribution centres in the port.

10 fixed weekly container services offer a high frequency at the disposal of the Saudi shipper.



Joachim COENS  
Chairman - Managing Director

Industrial & Service Companies



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info@airquest.com  
www.airquest.com

Airquest proposes:

- Technological innovations applied to guest information and services;
- Equipment (digital widescreens kiosks) and software that allow the distribution of multimedia content on mobile phones (and other mobile devices);
- Information, services and guides intended for tourism industry stakeholders (government,...) and their customers.

In Saudi Arabia, Airquest plans to focus on the cultural tourism industry - more specifically the Holy Hajj/Omra with its millions of pilgrims attending the Kingdom each year - and the King Abdulaziz City for Science and Technology, among others.

For the Hajj/Omra guests - as a complement of all efforts being deployed before the event to inform all actors, agencies, foreign governments, operators and pilgrims around the world through the media, the internet and other means - Airquest proposes a wide platform of digital standing widescreens to inform the pilgrims in real time about informative and/or important issues such as institutional messages, (welcome/greetings/warnings), emergency procedures, health measures, hours of prayer, guidance, important numbers,... in different languages and using symbols for a better understanding. All this information could also be downloaded wirelessly on a mobile phone.



Said EL MALIJI  
Founder - Project Manager



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9810 Nazareth  
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F : +32 9 386 72 97  
team@applitek.com  
www.applitek.com

AppliTek exports three product lines:

1. In-house developed analyzers for environmental and industrial monitoring applications  
On-line analyzers for measuring parameters TOC, BOD, COD, TN, TP, NH<sub>3</sub>, toxicity and VFA in environmental applications such as wastewater, river water and drinking water.  
On-line analyzers by means of titrimetric, colorimetric and ion-selective methods for use in process applications at industries such as (petro)chemical, chlor-alkali, refineries, oil & gas (up- and downstream) food & beverage, semiconductor.
2. On-line analyzer systems for use in chlor-alkali plants and refineries.
  - CHLOR-ALKALI / EDC / VC / PVC PRODUCTION PLANTS
    - Measurement of hydrogen in wet and dry chlorine (BAT - Best Available Technology)
    - Measurement of Ca/Mg in electrolysis brine
    - Measurement of NCl<sub>3</sub> in dry chlorine.
    - Etc.
  - REFINERIES
    - On-line analyzer system for monitoring "blending processes and/or individual component streams" (gasoline, diesel, kerosene, nafta) by means of spectroscopic techniques.
3. XRF: portable XRF (x-ray fluorescence) analyzer equipment  
Our references in the KSA include Marafiq, SABIC & SADAF.



David LAURIER  
President & CEO

## ASSOCIATION VINÇOTTE NUCLEAR



Boulevard Paepsem 20  
1070 Brussels  
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info@avn.be  
www.avn.be

AVN provides advice and technical support for nuclear safety and security, industrial safety and radiation protection to nuclear installation licensees, industries and safety authorities worldwide.

AVN has acted as a Belgian licensed agency for inspection and safety review of nuclear installations for more than 30 years. AVN has accumulated a large experience covering all aspects of safety assessment of the full life of various nuclear installations, namely: nuclear power plants, research reactors, fuel processing plants, isotope producing installations, facilities for medical and industrial use of ionising radiation and waste management.

The expertise of AVN relies on senior experts with practical field experience in nuclear installations.

## ATREXFI



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Atrexfi provides training and workshops on eCTD submissions, change management from paper registration to electronic registration, FDA/EU regulatory guidelines, CTD granularity, eCTD awareness.

Exclusively representing and working closely together with Comply Services we offer regulatory expertise for submissions in Europe and the US. Several eCTD (pharmaceutical, bibliographic, generic and biological) submissions have been successfully approved.

Another company which is exclusively represented in the Middle East is BioXpr, they provide expert services in the field of bioinformatics.

Thanks to their unique business approach and their team of Bioinformaticians (PhDs combining proven laboratory track records in molecular biology, proteomics, genomics, metabolomics and Neurology with cutting-edge expertise in computer science and statistics), they rapidly succeeded in becoming the preferred bioinformatics partner of many Pharmaceutical, Biotechnology and Agro/Agri-Food companies.



Sammy SHIHAB  
Deputy General Manager



Nouredine HAKIMI  
Senior Account Manager



Tine VERMEULEN  
Managing Director



## ATTENDS HEALTHCARE



Attends Healthcare Group offers an extensive range of light, moderate and severe disposable body worn and is a specialist in producing incontinence products for care givers and adult consumers.

Our vision is to be the preferred provider of incontinence solutions for our customers, care givers and consumers consistent with financial performance supporting continuous growth, re-investment and employee development.

Significant factors in the continued progress of the company are a world class manufacturing facility, efficient customer service and logistics support, the strength of the Attends brand and the company's ability to tailor leading-edge absorbent technologies to improve the product offering to consumers and care givers.

Our headquarters is in Newcastle upon Tyne, England and we are represented in more than 20 countries in Europe, the Middle East and Australasia via local subsidiary companies or distributor partners.

We operate a single production plant in Aneby, Sweden. In addition to production, this site also includes facilities for research & development, product distribution, purchasing, information technology and customer service functions.

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Carine BOSMAN  
Export Director



Mats HANSSON  
Manager

## AXIALYZE



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AXIALYZE is a business consulting firm which enables companies to realise tangible performance improvements for long lasting success.

Through a unique approach combining in-depth knowledge of financial and operational levers and agile delivery methods, AXIALYZE assists organisations to realise value creation in the areas of:

- Supply Chain Strategy & Supply Chain Management,
- Retail,
- Sourcing,
- IT Strategy,
- Business Performance Management,
- Business Transformation.

AXIALYZE was founded in 2005 in Belgium and has worked with well known international companies from various industries. Building upon its successful track record in Europe, AXIALYZE is extending its global footprint by offering its services to companies in Middle East.



Eric CHEVALLET  
Founding Partner



## BARCO



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Barco, a global technology company, designs and develops visualization solutions for a variety of selected professional markets: medical imaging, media & entertainment, infrastructure & utilities, traffic & transportation, defense & security, education & training and Corporate AV.

In these markets Barco offers user-friendly imaging products that optimize productivity and business efficiency. Its innovative hard- and software solutions integrate all aspects of the imaging chain, from image acquisition and processing to image display and management.

Barco has its own facilities for Sales & Marketing, Customer Support, R&D and Manufacturing in Europe, America and Asia-Pacific. The company (NYSE, Euronext Brussels: BAR) is active in more than 90 countries and employs 3,300 staff worldwide. In 2008 Barco posted sales of 725 million euro.

## BELCAST



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Belgian Castings n.v. is the founding company of the Belgian manufacturer of space solar cells ENE s.a.

Belgian Castings commercialises the ENE solar cells and the panels incorporating these cells.

There are over eighteen satellites presently flying with the ENE III/V compound solar cells.



Luc VANDENBROUCKE  
Senior VP Barco & President EMEA & LATAM



Nico VERNIEUWE  
VP EMEA



Guy R. SMEKENS  
President

# BELGIAN LOGISTIC CENTER



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Belgian Logistic Center is a logistic provider, specialised in providing services for the petrochemical industry: packaging, handling of plastics, storage in silos and warehouses.

Recently a full logistic concept for handing bulk cargo as well as palletized cargo in ocean containers via a fully-owned quay with warehouses and an inland container terminal along the canal Dessel - Kwaadmechelen became operational.

Also on-site investments, warehouses, silos, bagging lines, blenders and operations were added to our services. We defined our strategy for the next years in inbound transport, inter-modal, complete logistic handling,...



Erik VANDE PAER  
Managing Director



Ruben SWERTS  
Commercial & Business Development Manager

# BELGIAN RADIOLOGY GROUP TELERADIOLOGY FOUNDATION (BRG)



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www.belgianradiologygroup.com

Belgian Radiology Group - Teleradiology Foundation is a teleradiology organisation.

With over 200 radiologists, we are ready to provide teleradiology services on a global scale.

BRG is committed to all combining unprecedented quality with unparalleled continued service.

The mission of BRG is:

- To help to improve patient care in countries facing a shortage of well-trained radiologists
- To create a portfolio of services
- To organise quality control and provide high-quality teleradiology services.



Lieven VAN HOE  
President



Stefaan GRYSPEERDT  
Vice-President

# BELGOPROCESS



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www.belgoprocess.be

Belgoprocess is a limited liability company located in the Belgian nuclear area Mol-Dessel. Belgoprocess offers cost-effective solutions related to radioactive waste management and decommissioning projects. Its services to customers include:

- Turnkey solutions for processing, storage and disposal of radioactive wastes
- Turnkey solutions for the site implementation of nuclear waste facilities including safety and environmental studies and reports
- Turnkey solutions for the decommissioning, decontamination and dismantling of nuclear facilities
- Capability to process waste of different origins and to set up a nuclear inventory management system supported by state-of-the-art non-destructive radiological waste characterisation techniques
- Support in commissioning and operating nuclear processing facilities with on-site and off-site training programs

This extensive hands-on industrial experience allows Belgoprocess to offer solutions with a unique focus on client-oriented post-commissioning services.

# BELLT-GCA



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The BELLT company was founded in 1990 to serve the developing market of industrial automation.

BELLT has always been -and remains today- committed to long-term relationships with customers and employees, on the belief that planned growth and stability outperform overnight success, employees, and suppliers. Consequently, BELLT has enjoyed the benefits of repeat business and a low employee turnover. These benefits extend to our customers, who will find that the engineers developing their systems will continue to be available in the future to lend support (account engineers).

Nowadays, BELLT employs approximately 150 specialists, spread among offices in the Netherlands, Belgium, Austria and Spain. These specialists carry out process automation- and information projects throughout the world: all over Europe, Asia, America as well as in Africa and the Middle East.



Freddy DECAMPS  
Chairman of the Administrative Board



Rik VANBRABANT  
Deputy General Director  
Director Strategy & Business Development



Ivo FRANSEN  
International Business Development Manager



Joeri DE MAERE  
Account Manager

# BESIX



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BESIX Group is the largest Belgian construction group and operates in Western and Central Europe, in North and Central Africa, in the Middle East – where our subsidiary SIX CONSTRUCT Ltd is active since more than 40 years – and in the Caribbean.

Its main activities are: buildings (with high rise as a speciality); industrial, environmental and infrastructure projects; marine works and sports and leisure projects.

BESIX Sanotec is the water business arm (waste water treatment in particular) of the Group. BESIX Real Estate looks after the property development interests and BESIX Concessions develops DBFM/O (Design, Build, Finance, Maintain/Operate) projects.

# BOCAD SERVICE INTERNATIONAL



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BOCAD-3D is active in CAD/CAM Software for Steel Construction

Simple or complex, «BOCAD» solutions will always save you money.

BOCAD-3D is an extensive 3D CAD/CAM solution dedicated to the Structural Steel, Concrete, Wooden structures, Glazing and Curtain Walling Detailing & Fabrication such as building, factory, power plant, bridges, transmission tower, oil rig, tank, ducting...

It is able to meet all expectations as far as drawing, detailing and manufacturing of Steel structures are concerned.

What ever your activity, we have a solution for you! Discover our brand new solutions: BOCAD-3D STRUCTURE EDITION, BOCAD EXPERT DESIGN (Design, Graphic), BOCAD-PS (Production System) and BOCAD-IC (Information Catalogue ).



Johan BEERLANDT  
CEO Besix Group  
Chairman Arab-Belgium-Luxemburg  
Chamber of Commerce



Ghassan EJJEH  
Counsellor  
Director Arab-Belgium-Luxemburg  
Chamber of Commerce



Georges BOVSOVERS  
Corporate Relations and Marketing Director



Vincent OURY  
Engineer



Tahar KARIM  
Sales Representative

# BRAIN NETWORK



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The company BRAIN NETWORK is specialised in Intelligent Archiving Systems, Documents & Forms Capture and Document Management System.

BRAIN NETWORK offers an integrated document automation technology. This is done by replacing manual processes with integrated automation technologies. BRAIN NETWORK combined the domain of Intelligent Document Recognition (IDR) with automation processes experience and experience in Electronic Document Management Systems (DMS). Specialised in Arabic indexation and text recognition. Arabic DMS solution.

The technology captures print and electronic documents from faxes, scanners, digital pens, process them into various digitized formats mainly TIF, JPG, PDF and then route them to virtually any destination file system, EDMS software (Windream), customer applications. BRAIN NETWORK could develop the product according to partner needs.

# BUSINESS ENGLISH CONSULTING SERVICE



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BECS delivers Business Skills and Management training and Technical training for Oil and Gas in the Middle East and Europe. BECS is also an accredited “London Chamber of Commerce and Industry” Exam Centre.

BECS Education delivers Teacher Training worldwide. BECS Education is an accredited EDI Exam Centre.



Alain HAENTJENS  
IDR International Project Manager



Rachid GHARBI  
IDR Consultant



An SWINNEN  
Managing Director



## CLAYTON OF BELGIUM



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Clayton is a manufacturer of steam generators and exhaust gas heat recovery systems which produces steam. Steam is used in different industries and applications going from food & beverages over textile to even petroleum and energy production. Steam is used for sterilization, heating, cleaning,...

When looking for special steam applications up to 160 bar (2300 psi) and capacities from 150 to 30,000 kg/hour Clayton is your preferred partner. Our technology allows you to have steam within 5 minutes after cold start and to save up to 30% on your energy consumption compared to classic steam boilers.

Since 1960 from out Belgium we design, manufacture, service and sell our products towards the complete EMEA region. In Belgium we employ hundred people. In the most West European countries we have own sales departments. For Eastern Europe, the Middle East and Africa we work with agents and distributors.



Stefaan JANSSENS  
Sales Manager

## CODIT



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CODit is a leading Business Process Integration and Business Process Management company that allows enterprises to integrate their different applications (EAI), and connect their business processes with external partners (B2B) with the Microsoft Application Platform and SOA technology stack.

During the past 10 years CODit bundled an extensive hands-on experience into the "CODit SOA Platform" and set up the only Dedicated BizTalk Support Centre throughout Europe.

Both the "CODit SOA Dashboard" and the "CODit CIP (Collaborative Integration Platform)" come with a pragmatic approach and methodology that helps to avoid common integration pitfalls. CODit reduces the Total Cost of Ownership (TCO) with efficient operational tools for both functional and technical issues.



Bernard LENSSENS  
Managing Director

## COPRABEL



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COPRABEL S.A. is a Belgian Producer/Exporter of decorative paint and accessories as well as raw materials for the Paint and Ink Industry. It specialises in metallic pigmented paints (Gold, Bright Gold, Copper and Silver) as well as wood paints and fillers.

In addition to ready-to-use products, COPRABEL S.A. exports metallic powders, pigments, colorants, dryers, additives, pastes, glitters, tall oil, pine oil, linseed oil, etc.

COPRABEL's products, based on the latest technologies and environmental concerns, are used with high satisfaction for many applications in paints, inks, adhesives, detergents and plastics industries.

## DAMMAN-CROES



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N.V. Damman-Croes produces specialised machinery for the concrete and vegetable-oil industry. We take care of the total project, from the design study as well as the requirement analysis, throughout engineering and manufacturing, to site-assembly, plant start-up and a global after-sales service.

A team of N.V. Damman-Croes experts, from Sales Engineers to Service Engineers, assists and guides you through the whole process.

N.V. Damman-Croes develops and produces complete pre-cast concrete batching plants, custom made or standard versions. We install separate machinery and components or complete turn-key solutions. We also adapt and modernize existing batching plants.

N.V. Damman-Croes is introducing the state of the art reinforced hollow core slab machinery to the Saudi Arabia market, including the most efficient precast batching plant using their own MPI Planetary Concrete Mixer.

As being a producer of the largest Cracker machinery (1200 Tons/day) and Flaking machinery (500 Tons/day) for the vegetable-oil production, makes N.V. Damman-Croes an important player in the world market in the vegetable-oil machinery industry.

N.V. Damman-Croes is your reliable partner for concrete and vegetable-oil machinery since 1872, our goal is to keep the customer satisfied!



Ammar NAAMANI  
General Manager



Lode BELPEER  
CEO



Kristof GHIJSELYNS  
Head of Sales



## DECOMETA



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www.decometa.com

Industrial Air Cooled Heat exchangers and Air cooled condensers for oil and gas

- Process and mechanical engineering
- Fabrication
- On site services
- Audits
- Performance enhancement, debottle-necking and upgrades
- Spares parts, components

## DELOITTE



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The leading audit and consulting practice in Belgium, Deloitte offers value-adding services in assurance, consulting, financial advisory and tax. Deloitte Belgium has more than 2,400 employees in 11 offices across the country, serving national and international companies from all market segments (large, mid-market and SME), and the public sector. Turnover reached more than 317 million euro in the financial year 2008-09.

The Belgian practice is part of the international Deloitte Touche Tohmatsu network of member firms. For financial year 2007-08, Deloitte Touche Tohmatsu realised a worldwide turnover of US\$ 27.4 billion, with 165,000 staff in 140 countries.



## D.E.M.E. (DREDGING ENVIRONMENTAL AND MARINE ENGINEERING)



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DEME - Creating land for the future

DEME (Dredging, Environmental and Marine Engineering NV) is a Belgian hydraulic engineering, dredging and offshore contractor specialized in the construction and development of harbours, artificial islands, estuarial dams, canals and inland waterways, dike construction and reinforcement, beach replenishment and coastal protection, supply of dredged aggregates, construction of offshore wind farms and salvage activities.

Dredging International has been gradually extending its range of activities and has acquired now vast experience in such areas as environmental remediation and brownfield rehabilitation, offshore pipeline trenching and backfill including landfall construction, directional drilling for pipeline crossings, underwater rock drilling and blasting, soil compaction using explosives, soil investigation in marine conditions and environmental techniques.

DEME has the capacity and know-how to cope with turn-key or integrated solutions for such projects that require a multi-disciplinary approach. Dredging International has been active worldwide for over one century. Today, more than ever, the company is a top-ranking global player with works under construction on every continent.

## DENYS



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Denys is an independent Belgian construction group with more than 800 employees, active in Belgium, Europe and worldwide.

Denys is specialised in various fields: construction and installation of pipelines and cables, water mains and collectors, renovation, restoration works and special techniques, tunnelling and drilling, buildings and civil engineering.

The activity abroad is in full expansion (55% of the turnover), especially within the markets of Water Works (complex projects in drinking water supply and water treatment) and of high pressure pipelines (gas and oil).

Within the department of Dream Works priority is given to the development of innovative projects with the accent on the vision for underground transport of goods by pipelines.



Alain BERNARD  
CEO



Frank ELSKENS  
Area Director



Mohamed SALAH  
Executive Manager KSA  
Dredging International Saudi Arabia



Philippe THIRION  
Director Middle - East

## DISTRIOLOGISTICS



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DISTRIOLOGISTICS, specialised in Management Consultancy, helps its partners to increase their competitive edge through supply chain excellence. Specialised in supply chain and logistics projects, our consultants, trainers and project managers have strong experience in the fields of IT, transport, warehousing, project and general management. In 10 years of business success on 4 continents, we have supported the growth of large corporations (DHL, GSK BIOLOGICAL, DUPONT, SNCB, HALCON PRIMO LOGISTICS, SAINT GOBAIN, etc.) and of a multitude of small and medium size companies.

Most of our partners come to us for the professionalism and the mobility of our consultants, but also for the comprehensive and pragmatic solutions they deliver.

Based on strong and pragmatic methodologies, DISTRIOLOGISTICS optimizes the entire supply chain of its business partners.

To achieve this objective, DISTRIOLOGISTICS delivers the following services: Supply chain logistics consultancy, cost-cutting projects, project management, training and skills development programmes and human resources services (recruitment, assessment, etc.).



Yves DETHIER  
Managing Partner

## DOMO CHEMICALS



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DOMO® CHEMICALS is a competitive and dynamic player in the field of nylon, nylon intermediates and polypropylene, and is active in growing market segments within the plastics market.

Through focused investments in product innovation, customer relations, continuous improvement of technological and technical standards, and an active search for new business opportunities, DOMO® CHEMICALS guarantees a long-term profitable growth in line with a prioritized environment, safety and health policy.



Jan DE CLERCK  
Shareholder - Chairman Board of Directors



Alex SEGERS  
CEO

## DYNAMED PHARMA



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www.cetodiet.be

Since 2001, DYNAMED PHARMA acts as a:

- manufacturer in the range of nutraceuticals and diet products;
- medical and pharmaceutical distributor on the Benelux Market (Belgium, The Netherlands, Luxemburg).

DYNAMED PHARMA's core business: aesthetic products, diet products, nutraceutics and food supplements.

DYNAMED PHARMA's products: Cetodiet – Terisor – Stylage – Skinzon.

DYNAMED PHARMA's main markets: Belgium, France, The Netherlands, Luxemburg, The United Arab Emirates.

DYNAMED PHARMA's references: Pharmexx (Germany), Laboratories Vivacy (France), Cinicares (Hong Kong), partnership with the Universities in Belgium.

## E.C.I .



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ECI is actively promoting the franchise concept of COLOMBIANO COFFEE HOUSE (C.C.H) and its sister trade names in Europe, the Middle East and Africa. C.C.H. is based on an old mythical love story that brought together Coco from Costa Rica, her grandmother Lomalita and her Italian lover Fabiano, who created Co.Lom.Biano by joining their names. The C.C.H concept can be easily considered as a fusion between some of the better known coffeehouse concepts in the world and the world famous Sandwich & Salads concepts. We have currently 15 shops, opened and to be opened, distributed between Lebanon, Abu Dhabi & Qatar. We are interested in finding the appropriate strategic allies, dynamic partners and brand developers who have a clear vision for the growth of the business, in order to create a win-win situation for all.

ECI – as an international agent of GREENLINE – is actively promoting the B2B-cooperation in the Middle East and Africa through GREENLINE, a 40 year old company with extensive experience in general contracting in various Gulf/Arab countries (Kuwait, KSA, UAE, Iraq, Oman, Bahrain, Syria, Lebanon) with a special focus on infrastructure projects. ECI & GREENLINE also follow up on construction projects all over the world funded by the Kuwait Investment Fund, Arab Islamic Funds, European Investment banks, etc... As such, ECI has extensive experience in Congo, Senegal, Albania, etc. and helps very large firms interested in prequalifying for mega building & infrastructure projects.



Frédéric THIEL  
Project Manager



Paul TOMAZOU  
CEO



Elias KARAM  
Managing Director



Ghassan Paul KEBBE  
Business Development Manager

## EDIALUX - FORMULEX



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Edialux was founded in 1967 and has been growing ever since.

Our core activities today are the production of Biocides and the repackaging of both Biocides and Plant Protection Products (pesticides) for professionals (Pest Control) as well as for the "Home & Garden" markets.

Besides producing our own products, toll formulation became an important activity as well.

Not only is Edialux a leading manufacturer in Belgium, we are also constantly expanding our export activities.

Edialux has various branches all over Europe: Belgium, France, The Netherlands, Poland, Germany and Switzerland. We are also distributing in other parts of the world such as the Kingdom of Saudi Arabia, Morocco, Egypt and Curaçao.



Frederic VERWILGHEN  
Export Manager

## ENTRACO



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The main activities of Entraco are:

- financial transactions and investments in different sectors;
- establishment of joint ventures with local partners in different fields that can be of common interest for the country providing the output and Europe, Belgium in particular, providing the input (ex. pharmaceutical, textile and new advanced technology sectors);
- agent of different products;
- tourist projects (our group has a lot of references in the tourist field);
- activities and services in the (flat) hotel sector;
- hotel and hospital equipment;
- real estate.



Mansour el GAMMAL  
Managing Director



## EPICURE & CO S.A.



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EPICURE has been founded in 2003 by Patrick COETS who is going to the Kingdom of SAUDI ARABIA since 1977. The core business of EPICURE is: Education, Consultancy and Import/Export.

In Education, EPICURE is a Director of the G.I.E. TRAIN4TRADE, which provides lectures in Universities, High Schools, Chambers of Commerce, Private Institutions, etc. The lectures and Education programmes are focused on a broad range of topics such as International Trade, Multicultural Cooperation and International Finance.

In Consultancy, EPICURE has provided its experience to Groups such as BOLLORE (FRANCE), INBEV (BELGIUM), CHANNIC (USA), DAMETAL (SENEGAL). These various missions have included Supply Chain Management, Merging & Acquisition, International Finance and Insurances.

As far as Import/Export operations are concerned, EPICURE is mainly acting as outsourced export department for the account of small and mid-sized companies.

The fields covered are: Medical and Biomedical, Veterinary and Agriculture, Luxury goods, Food products, Engineering, Security, etc.

EPICURE is also specialised in facilitating Merging & Acquisition, searching capitals and arranging transfer of technologies.

## EQUI4S



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Equi4s is a Belgian based company distributing high end Nutraceuticals exclusively to Equine Veterinary Surgeons.

Our product ranges consist of Vitamins, Amino Acids, Minerals and Herbs.

Each product is specifically manufactured for individual ailments for sport horses.

Equi4s in its relatively short trading life has secured a significant section of this market through its dedication to highest quality products and professional customer relations.

All of the products supplied to the Veterinary are of Pharma-grade material and adhere to the stringent of EU and FEI laws and regulations.

The company mission has always been to supply our customers on a worldwide basis and we are currently expanding into other territories including the Middle East.



Patrick COETS  
President & CEO



Dominique RENARD  
Company Director

## ESCOLYS



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Escolys Textiles is a leading manufacturer of interior textile products located in the heart of the textile industry in Belgium.

We design, develop, manufacture and market upholstery fabrics, drapery fabrics and textile wall coverings. Quality, design and service are the cornerstones of our commercial policy.

Our exclusive seamless wall covering line is a unique and innovative concept for a careless and decorative solution for walls. It has been a major breakthrough in wall decoration both in the residential and in the contract market.

Across the globe, our products find their way to villas, hotels, offices, health care centres and private and public buildings.

Complying with the new European fire standard, our seamless wall coverings have also been treated to provide a care-free and longer lifetime. Quick installation without seams is the ultimate feature!

We like to dress walls according to our customers' wishes!

Enjoy your walls with Escolys wall coverings!

## ETA-COM B



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Eta-com Group is market leader in "cast-resin insulated busway systems".

The Group owns the original concept since 1960 and provides End-users, EPC- and Subcontracting companies with their tailor-made engineering services based on this unique product for the main electrical connections in Power Plants, Oil & Gas On and Offshore projects, General industry and Utility project, Hotels, Hospitals as well as for High Rise Buildings.

Our product "betobar-r", a registered trade name, complies with international standards, is tested in independent laboratories, is type tested by KEMA and has an impressive reference list.

In short: A ROCK SOLID SOLUTION by Eta-com.



Rik RYCKBOSCH  
Deputy Managing Director



Frederik Peter LEENDERS  
General Manager



## EUROPOWER GENERATORS



EUROPOWER Generators started trading in 1990 in Limburg, Belgium. Since then the company has outgrown three factories and is presently occupying 6500m<sup>2</sup> on a 20.000m<sup>2</sup> site in Nieuwerkerken, Belgium.

Through the constant drive for complete client satisfaction - in the largest sense of the word - and through the delivery of excellent quality, the company is now the largest manufacturer of small generators and welding generators in the Benelux.

EUROPOWER generators are unique since they are manufactured according to the client's specifications. A highly skilled research and development department is at the client's disposal, which enables the company to offer the unique service of building custom made machines to suit almost any requirements.

EUROPOWER Generators trades with leading telecom organisations, railroad companies, fire brigades, major construction companies, rental companies, international traders, humanitarian agencies and non-governmental organisations.

Currently EUROPOWER Generators bvba is certified ISO9001:2008.

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Lucas HEYLANDS  
General Manager

## FITZPATRICK COMPANY EUROPE (THE)



The Fitzpatrick Company is internationally recognised as a global leader in process technology, especially in the field of particle size control.

It stands for high value (fine) milling and granulation systems, which fulfil all international standards and specific requirements of the pharmaceutical, chemical and food industry.

A product line of extrusion and spheronizing equipment completes the range.

The combined technologies of Fitzpatrick are synonym for a unique scope for wet and dry granulation.

A team of experts with vast experience supports you with troubleshooting, optimization and modification of existing and new process solutions.

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Serge DE GEYNDT  
Managing Director

## FIXINOX SA



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The sector of activity of FIXINOX is: Precast Concrete Products

FIXINOX SA is a Belgian steel manufacturing company employing five engineers. The company is established near Charleroi in the French-speaking area of Belgium and its sales network includes an agency in Antwerp and an office in Paris.

FIXINOX's main activity is the transformation of hot rolled stainless steel sheets and bars for the production of:

- facing panel anchors
- parapet anchors
- natural stone and masonry fixings.

FIXINOX SA generally works on a tailor-made consulting process for façade works and then supplies the recommended products.

FIXINOX SA is opening a joint-venture company in Sharjah - UAE - to serve rapidly the Gulf Area and the Middle East.

## FLEN PHARMA



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Flen Pharma is a Belgian company specialised in developing innovative and advanced treatments.

Its products and research are dedicated to improve quality of life through the development and marketing of topical products for the treatment of inflammatory and infectious disorders.

Flen Pharma was established in November 2000, building on the results of wound-treatment research performed by its managing director Philippe Sollie, a pharmacist, during the 1990s.

Flen Pharma is a privately owned company.

Flen Pharma's products originating from patented polymer applications and patented enzyme complexes are registered in EU, Australia, Saudi Arabia and China: Flaminal® Forte, Flaminal® Hydro, Flamigel®, Flamispray®.

Its first line of products is in wound care. New products are in development in dermatological and related fields.



Jonathan MOOS  
Managing Director



Nouredinne CHINECK  
Civil Engineer



Philippe SOLLIE  
Managing Director



Elisabeth PELGRIMS  
External Communications

## FOS&S



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FOS&S (Fibre Optic Sensors & sensing Systems) is a leading developer and manufacturer of fiber optic sensing solutions with a main focus on stress & strain monitoring using the Fiber Bragg Grating (FBG) Technology. FOS&S is active within different market industries: Civil & Geotechnical Engineering, Oil & Gas, Aerospace and the Composite Industry.

With an own production entity (FBGS Technologies GmbH) in Germany, an industry standard compliant sensors with ISO 9001 & 14000 certification and an extensive R&D background of more than 18 years, FOS&S has built up a very strong presence in the European market and is operating on a worldwide scale.

## G & G International



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G&G International nv is a world leader in the engineering and fabrication of large PRESSURE VESSELS such as columns, reactors, drums, spheres, bullets and storage tanks. G&G is also a specialized subcontractor for the prefabrication of plate material.

- **MATERIALS:** all grades of carbon and stainless steel, heat resistant and low temperature materials, special alloys, clad and weld overlaid materials, including Inconel, Monel and Hastelloy
- **Unit DIMENSIONS** up to: weight 2000 tons, diameter 20m, length 150m, plate thickness 200mm
- **DESIGN:** ASME, AD-Merkblätter, CODAP, EN13445, PD5500, RtoD
- **CERTIFICATION / Code Stamp:** ASME U, U2 and S, HPO, PED, SQL (M)

G&G mainly serves the global OIL and GAS, CHEMICAL and PETROCHEMICAL industries. Our customers include both major principals and EPC contractors.



Marc VOET  
Chairman & President



Marc MEURISSE  
Director

## GDF SUEZ



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Energy Europe & International is the Business Line of GDF SUEZ responsible for the Group's energy activities outside France. Its mission ranges from developing and managing electricity and gas projects to offering customised energy services to support its clients at every stage of their development.

GDF SUEZ has a direct equity interest in over 13,000 MW and 2.5 million m<sup>3</sup> of water per day in the Middle East, making it the leading private power developer in the Gulf region. It has activities in the United Arab Emirates, Oman, Bahrain, Qatar and Saudi Arabia.

The Group is currently constructing the Marafiq Independent Power and Water Project in the city of Jubail, in the northeast region of Saudi Arabia. Marafiq is a 2,745 MW power and desalination plant producing 31,667 m<sup>3</sup> of water per hour, making it one of the largest in its kind worldwide. The bid for Marafiq was won at the end of 2006. Full commercial operation is scheduled for February 2010, at which time the plant will supply electricity and water to both industrial and non-industrial customers in the Jubail Industrial City and eastern province.



Dirk BEEUWSAERT  
Executive Vice-President GDF SUEZ, in charge of Energy Europe & International

## GEODIS WILSON BELGIUM



Geodis Wilson is a leader in the world of transportation and logistics.

Ocean, air, road, express, on board courier, projects, warehousing, customs, ... part of our day to day business.

Transport and logistics needs should not be your problem; we bring you the tailor-made solution.

Our strong appearance in the Middle East is an extra benefit for your company.

One company for all your transportation needs. (one stop shopping concept)

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Dirk CEULEMANS  
National Sales Manager Commercial Director

## GILFI



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GILFI is specialised in the production of high quality ice cream.

First established in 1977 by Mr. Gilson, the company GILFI began to rise step by step to what it is today: restaurants in various Belgian cities and a wide production range of ice cream and other desserts. Nevertheless GILFI is on a continuous expansion and evolution both in products and service.

GILFI's headquarters is in the middle of the Ardennes within the region of Francorchamps. Here GILFI has been producing high quality ice cream for over 30 years using only natural premium ingredients such as fresh fruits and fresh milk from the near farms.

Thanks to new high-tech machines, the bacteriological quality of GILFI's installations ensure that our products meet the highest standards like C.E.E. and the H.A.C.C.P system.

Our range of products includes various types of ice creams (traditional, local taste, fruit, special needs, etc.), sorbets, desserts (vacherins, fruits, party desserts, etc.) but also wedding cakes, Bavarian creams and sauces for desserts.



Francois-Xavier DEPIREUX  
Head of Business Development

## GPALLIED EUROPE



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GPAllied, LLC is a joint venture between General Physics Corporation and Allied Reliability Inc.

GPAllied globally provides the most diverse maintenance, reliability engineering and operations excellence consulting and training.

GPAllied serves clients in asset-intensive industries, like petrochemical, mining, energy, manufacturing, food and beverage, and life sciences to name a few.

With offices in the Americas, Europe and the Asia-Pacific region, GPAllied has extensive experience in the specialty fields of

- Operational Excellence(Lean Manufacturing, six sigma),
- Reliability Excellence (RCM, Asset Health, FMEA,...) ,
- Condition Monitoring(vibration, infra red, oil analysis, ultrasound, MCA),
- Maintenance Excellence(Planning and Scheduling, Work Control, Material Management)
- Workforce Development and Maintenance Craft Skills training.
- Plant Launch, Turnaround management,
- Leadership and Change Management.
- Technical and craft training



Dirk DE NUTTE  
Managing Director



## HAMON D'HONDT



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HAMON D'HONDT specialises in the design and manufacturing of the following products for chemical, petrochemical and power generation plants:

- Air cooled heat exchangers API 661,
- Tube bundles,
- Aluminium finned tubes,
- High frequency and Studded welded finned tubes.

For all above mentioned products HAMON D'HONDT offers a full scope of services including engineering, procurement, supply of complete units as well as assistance at commissioning and start-up. HAMON D'HONDT also offers full scope after sales services: spare parts supply, trouble shooting or revamping studies.

HAMON D'HONDT has two workshops: the main one in Fresnes sur Escaut in France and a new one in Jubail Industrial Area in Saudi Arabia, inaugurated in January 2008, to serve more specifically the Middle East markets. The new manufacturing facility in Jubail in Saudi Arabia, operates under the name: HAMON D'HONDT MIDDLE EAST.

HAMON D'HONDT is one of the leaders in Air Cooled Heat Exchanger manufacturing which factories represent a production capacity of 1000 bundles per year.

## HAMON THERMAL EUROPE



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HAMON has been active in the cooling systems field since 1906. Our scope of activity includes the engineering, construction and services for all field erected cooling systems: wet cooling towers – natural draft – fan assisted natural draft – mechanical draft – plume abated (hybrid) and dry cooling systems. Our commitment is to offer the highest quality standards within our customer's budget while preserving the environment.

HAMON is active in the power plants and also in the industry (chemical, petrochemical, refineries, steel works...). We have more than 5000 references of cooling towers registered since 1960 in any type of applications and all environmental conditions.

HAMON THERMAL EUROPE is the centre of excellence for the cooling systems business unit and is located in the headquarters of the HAMON GROUP in Mont-Saint-Guibert in Belgium, close to the university campus of Louvain-la-Neuve. The business units are directly present through local companies in France, Germany, UK, Italy (branch office) Spain, Portugal, South Africa, Bahrain, Dubai, India, China, Indonesia, South Korea, Thailand and Australia.



Thierry FONTAINE  
Business Development Director



Eric BINARD  
Sales & Marketing Director



## HICHAM



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Active in the field of Telecommunication and created in the early 1988 to face Belgacom's needs of telephone connections for private people and companies in Belgium, the SA HICHAM has rapidly become one of the privileged companies of Belgacom in this particular field of activities. HICHAM is operating throughout Wallonia mainly to connect ISDN and ADSL telephone systems. New opportunities are now offered by our company in the field of television and the company is looking to take new steps in this direction.

HICHAM also provides specific technologies for glass factories such as: float glass thickness measurement, control cameras for inside furnaces, security cameras and phones for inside factories.

HICHAM takes in charge all steps: from the supplying of the material from Belgium to the mounting, testing in the factory and the training of the local workers.



Mohamed TAFRATA  
Managing Director

## HICT



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hict gives management and IT advice to Health care providers (hospitals, rest homes and home care practitioners), Suppliers to health care providers (pharmaceutical companies, Medical Devices and In-Vitro Diagnostics companies, pharmacy associations, ICT suppliers, technical and support service suppliers, insurance companies, ...) and Public services (particularly the health-related federal and regional governments, local authorities, health funds, KCE, European Commission).

hict puts the sector and more specifically, the patient, at the centre of its work.

With an experienced team, international knowledge of the sector and, above all, a 'hands-on' approach. hict is not affiliated with any particular supplier, ideology or organisation and provides independent advice and expertise. hict anticipates your needs and continues to monitor your projects until everything is running according to plan. We therefore formulate the advice together with you in practice = 'Architect-constructor' concept: as 'architect' hict analyses the problems and identifies the solutions. As 'constructor' hict then accompanies you in the implementation of those solutions.

More details on [www.hict.com](http://www.hict.com)



Jan DEMEY  
Managing Director



Jan POLLET  
Director



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IBA delivers solutions of unprecedented precision in the fields of cancer diagnosis and therapy. The company also offers sterilization and ionization solutions to improve the hygiene and safety of everyday life.

## Diagnosis

IBA has unique expertise in the design of cyclotrons and in the production and distribution of radiopharmaceutical tracers which are used every day in hospitals to quickly and accurately detect cancer, neurological and cardiac diseases. IBA also offers dosimetry products used in many hospitals for quality assurance in X-Ray diagnosis and for patient-dose monitoring.

## Therapy

IBA has developed Radiotherapy solutions and dosimetry equipment to treat cancer with the greatest accuracy. IBA is the undisputed leader in Particle Therapy, acknowledged to be the most precise and effective clinical radiotherapy method in the selective destruction of cancer cells.



Bruno SCUTNAIRE  
Sales Manager



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IEE is specialised in the study and the supply of high quality valves (Chokes, Control Valves, Process High Pressure and ESD Valves with Partial Stroke and HIPPS).

With our partner FURMANITE, IEE can also offer services such as onsite maintenance (machining, valves repairing and PSVs tests), leak sealing and hot tapping.

IEE Tunisian subsidiary company OGEC (Oil & Gas Engineering Company) can provide services and skilled technicians & engineers to Oil & Gas industries.

## IEE References:

Sonatrach - Sonelgaz - Anadarko - Amerada Hess - Bhp Billiton - Bp / Statoil - Gtft (Sh/ Total Repsol) - Bg Tunisia Serept - Groupe Chimique - Solvay - Prayon - Drever International - John Zink - Arcelor Mittal.



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IMEC is a world-leading independent research center in nanoelectronics and nanotechnology, with also a strong research activity in the area of photovoltaics and power electronics. IMEC vzw is headquartered in Leuven, Belgium, has a sister company in the Netherlands, IMEC-NL, offices in the US, China and Taiwan, and representatives in Japan. Its staff of more than 1750 people includes about 600 industrial residents and guest researchers. In 2008, its revenue (P&L) was EUR 270 million.

IMEC's More Moore (scaling oriented) process technology research aims at semiconductor scaling towards sub-32nm nodes. With its More than Moore research, IMEC looks into technologies for nomadic embedded systems, wireless autonomous transducer solutions, biomedical electronics, photovoltaics, organic electronics and GaN power electronics.

IMEC's research bridges the gap between fundamental research at universities and technology development in industry. Its unique balance of processing and system know-how, intellectual property portfolio, state-of-the-art infrastructure and its strong network worldwide position IMEC as a key partner for shaping technologies for future systems.

IMEC has established - throughout its 25 years of existence - an impressive network of worldwide R&D collaboration and has done pioneering work in the area of open innovation.



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Classy and elegant covering collection for Banquet - & Conference rooms for 5\* hotels, exclusive events & palaces.

Team of designers assist the customer in finding the perfect harmony between the unique style of your hotel and our high quality products.

Personal source advise styling from textiles to tableware & decoration.

Made in Belgium production.

All manufacturing of our collections are done with high care in our company.

Chaircovers - Table covers - Table linen - Table skirtings - Curtains - Table decoration

References :

- HRH Palace Doha Qatar
- Royal Mirage Dubai
- Millennium Airport Hotel Dubai
- Mina A'Salam Hotel Dubai
- Dubai Mall Hotel
- Beau-Rivage Palace Lausanne Switzerland
- Ritz Paris
- Hotel Plaza Athénée Paris
- Hotel de Paris Monaco
- Grand Hotel Kempinski Geneva Switzerland
- Lausanne Palace and Spa Switzerland
- Crowne Plaza Geneva Switzerland



Johan VAN HELLEPUTTE  
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Ingrid LESAGE

## INTACT 3000



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### INTACT 3000: Space dividers

A Belgian-based company, designs, develops and manufactures its own movable or re-locatable partitioning system which is used throughout the world. INTACT 3000 has a branch with production in the UAE and a subsidiary in Bangalore, India.

INTACT 3000 provides space dividing solutions for commercial, administrative and industrial work places. Other applications include airports, schools, showrooms and hospitals.

In terms of services, INTACT 3000 provides the full sequence from project design, quantities calculation, supply of all components and transportation to site included.

INTACT 3000 exports 56% of its production overseas through a wide network of distribution. Main markets are the EU, Switzerland, the Gulf countries, Algeria, Sudan and the Democratic Republic of Congo.

## IP TRADE



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IP TRADE is an innovator company providing a fully-functional trader communications platform powered by the world's most prevalent IP-PBX providers. IP TRADE Turrets are the first turrets designed specifically for the IP world and allow customers to take full advantage of the potential of their distributed IP networks. Unlike the offerings of the legacy turret providers, the IP TRADE solutions are entirely based on VoIP and open standards and fully integrate with the enterprise voice environment. It is also the first next-generation turret with ability to convert analog/digital private wires to the customers' IP LAN environment. Users can therefore access voice and application data in the context of a trade more quickly and easily - delivering enhanced competitive advantage.

Founded in 2005 and headquartered in Belgium, IP TRADE is established in London and New York and counts customers in more than 22 countries. For more information, please visit [www.iptrade-networks.com](http://www.iptrade-networks.com)



Gaëtan FOUREZ  
Managing Director



Christopher BATES  
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Nordine HADI  
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## IPCOS



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IPCOS provides high-end automation and optimization solutions for continuous and batch processes. We have particular expertise in providing solutions for the fertilizer, batch, glass and power industries. Our UK office has a lot of expertise in the refining and petrochemical industry.

Our products range from advanced PID tuning packages, performance monitoring systems, soft sensors tools, MPC controllers to transition optimizers. We have dedicated products for the glass and fertilizer industry and unique solutions for batch reactors.

‘Creators in Control’ describes exactly what IPCOS is and what we do: we create state-of-the-art process control and optimization products that generate significant value for our customers.

Thanks to the tremendous efforts in research, we deliver sophisticated products that generate value for our customers.

This value can be: more throughput, less specific energy consumption, more constant quality, more environmentally friendly production, more flexible production (driven by market demand/spot pricing).



Abdelhafid EL BOUHALI  
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## IPSAM TECHNOLOGY



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IPSAM Technology is a machine building company.

We are a manufacturer of mobile vacuum and high pressure units, built on trucks.

Our customers use their equipment for environmental and industrial cleaning and maintenance, eg. petrochemical installations, refinery companies, chemical plants, sewer system cleaning.

All our projects are designed and manufactured according to the functional needs of our customers (eg. size of tanks, pump characteristics, materials used, ...).



Dominique DELCROIX  
General Manager



## ISDG



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ISDG is specialised in blocking all kinds of wireless communication in any given frequency band (mobile phones, UMTS, Wifi, etc.).

In view of legal regulations ISDG has focused its activities on prison facilities.

Our solution (MOTSIB) is selective and built up in a modular way so that the blocking stays limited to the specified frequency band. Specific antenna technology ensures that the radiation does not reach beyond the prison walls and that it stays well within the safety standards.

## ITELCO SOLUTIONS (PART OF THE 3G GROUP)



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www.3Ggroup.eu

As part of the 3G group, Itelco is specialized in ICT recruitment solutions for the European market. Next to permanent and temporary recruitment solutions, Itelco also offers full project delivery. We are the number one single point of contact to support your peak moments when extra brains and hands are needed to set up, manage and handle your ICT projects from A to Z.

3G Group specialized services – [www.3Ggroup.eu](http://www.3Ggroup.eu):

- Itelco: ICT recruitment & project solutions - [www.itelco.eu](http://www.itelco.eu)
- Accumen: Finance and Engineering recruitment & project solutions - [www.accumen.eu](http://www.accumen.eu)
- Executive Talent Search: Senior Management and Executive recruitment services (ICT, Sales & Marketing, Finance) - [www.executive-talent.com](http://www.executive-talent.com)
- What' SAP: The ultimate SAP contracting network - [www.whatsap.eu](http://www.whatsap.eu)
- WAX interactive: Online communication specialist - [www.wax.be](http://www.wax.be)
- Focus Finance: Accountancy and Tax advisory - [www.focusfinance.be](http://www.focusfinance.be)
- Double Digit: Immo projects

Offices: Brussels and Gent (Belgium), Amsterdam (The Netherlands), Luxembourg (Luxembourg) and Paris (France)



Koen BOECKX  
CEO



Frederick DE SLOOVER  
Managing Director



Jan ROMBOUTS  
Manager Contracting

## IVENS CONSTRUCTIEBEDRIJF



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Since its establishment in 1930, Ivens NV has been a family business that provides absolute added value to its customers as a dynamic, professional, innovative and high quality company.

With tailor-made overall projects for small as well as extremely large tanks, Ivens NV is one of the leading tank builders in Belgium.

The most modern tanks for chemical and fuel storage are designed and manufactured in carbon steel, stainless steel and duplex. Engineering, transport, placement and preparation for use is done by Ivens' own project team.

By always choosing the latest techniques, the best materials and well-trained staff, Ivens' excellent tank building reputation reaches markets well outside Europe.

Apart from building new tanks, over the years, Ivens NV has specialised in the renovation of all types of storage tanks. Even if they are constructed according to professional practice with the best materials and are maintained systematically, renovation is automatically required after several decades.

Ivens NV offers an overall service from A to Z.

## JADEM ARABIANS



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Breeding Pure Bred Arabian Horses.

International recognised Artificial Insemination Center for Horses (freezing in semen and embryo transfer in Arabian recipient mares).

Promoting stallions from all over the world.

Buying and selling Arabian show horses of top quality. Consultancy about stud farm management, breeding programme and show programme of Arabian Horses.



Peter VAN de PERCK  
Project Manager



Jeroen DE BAUW  
Project Manager



Christine DEMEERSSEMAN  
Managing Director



Guy JAMAR  
Managing Director

## JAN DE NUL



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Jan De Nul Group, operating worldwide, is specialised in dredging and land reclamation, marine rock placing, trenching and rock dumping for offshore pipeline projects, quay walls, marine related projects, civil engineering and large-scale environmental remediation projects, with a vast experience in EPC and turnkey projects. The more than 1 billion USD EPC Contract for the construction of the 'Manifa Field Causeway and Islands' in Saudi Arabia is a good example of the activities of Jan De Nul. The project covers the design and construction of sand reclamation, rock revetments, bridges, berths, roll-on/roll-off facilities and the removal of existing underwater pipelines.

With a yearly turnover of 1.9 billion Euro, the company ranks amongst the international top of dredging contractors and the top of marine engineering contractors.

The more than 1 billion USD EPC Contract for the construction of 'Manifa Field Causeway and Islands' in Saudi Arabia for Saudi Aramco is a good example of the activities of Jan De Nul.

## KARSAM EUROPE



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### YOUR PARTNER IN PROJECTS

Since 1975 KARSAM companies have been active in the following fields:

- Trade, procurement, supplies, studies and consultancy;
- Industrial, construction and infrastructure projects;
- Hospitality industry (our well established network of specialised manufacturers allows us to execute contracts of Furniture, Fixtures and Equipment (F.F.& E) for hotels and hospitals);
- Indoor and outdoor technical textiles for hospitals, hotels, industries, marine, airspace, defence, media, shade structures, awnings and tents ([www.dickson-constant.com](http://www.dickson-constant.com) and [www.sunbrella.com](http://www.sunbrella.com));
- Fine arts collections, art works and decorative items ([www.gallemilio.com](http://www.gallemilio.com));
- Low cost advanced building systems for houses;
- Carports, canopies and aluminium and polycarbonates systems designed to increase the value of buildings through its quality, diversity and uniqueness.

Our professionalism is confirmed by our references and the outstanding completion of different projects that are operational today, such as: glass factories, fertiliser plants, aluminium extrusion lines, civil engineering and roads, construction (housing, ports, hotels), advanced technological systems, etc.



Wim DHONT  
Area Manager



Bassam ATIYEH  
Senior Area Marketing Manager



Sami KARAM  
CEO



Elias KARAM  
Manager

## KRIVA ROCHEM EUROP



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- Desalination for marine
- Desalination for complete plants
- Desalination for industrial activities
- Industrial water treatment
- Treatment of landfill leachate by membrane filtration
- Treatment of waste of black and grey water
- Nano and ultra filtration
- Alternative energy plants up to 100mw
- Spare parts for refineries
- Supervision and technical support for refineries
- Ballast water treatment
- Water purification for consumption

## LUSIMMO



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Lusimmo is a meticulous and rigorous Property Management Agent that has been in the service of co-owners since 1986.

Our activity is concentrated on the management of co-ownerships. We assure the administrative, accounting and technical management of numerous buildings. We are a team of specialised professionals. We focus our strength and our energy on only one mission: the activity of Management Agent. We are at your service!

This availability constitutes our trademark. The seriousness, the confidence, the expertise and the nearness are essential values to Lusimmo, day after day, since the creation of our company in 1986. Our sole activity of Management Agent guarantees to our customers the best possible result in the administrative, accounting and technical management of their property.



Willem van de GRAAF  
CEO



Paul VAN KEER  
Administration Director



Hakan ERBAS  
Managing Director



## MANAGEMENT CENTRE EUROPE



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Management Centre Europe (MCE) helps clients to implement strategy and manage change through developing the capabilities of the people in client companies. MCE is the largest provider of international management development services in Europe and the Middle East, and works on a global basis as part of the AMA (American Management Association) network.

MCE's Open Enrolment workshops - facilitated by experienced business people with significant international senior management experience - are very interactive and very international. Participants get many different perspectives on the topic (thanks to the various nationalities and industries of the participants).

Together with the client company, MCE can create a Customer Specific Solution in function of the client's specific issue or need; related to the client's industry and sector; supporting the implementation of the client's strategy; and that can be delivered globally.



Francis van den BOSCH  
Managing Director



Patrick FANIEL  
Customer Specific Solutions Director

## MARIE-FRANCE PIERRE



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### AROMATHERAPY: PRODUCTS AND SERVICES

MARIE-FRANCE PIERRE ® has been established in Liege since 1993, where she founded her own private institute. She has been officially approved by the Belgian government.

#### Products:

MFP is the creator of a deluxe selection of essential-oil enhanced massage oils and therapeutic bath oils.

She has also created a massage kit for family and professional use.

#### Services:

- Health education: aromatherapy massage classes for nurses, to be used for the handicapped or those requiring palliative care.
- Beauty: aromatherapy massage training for beauticians who would like to offer a relaxing experience to their clients.
- In-company: stress management workshops based on breathing techniques and aromatherapy.



Marie-France PIERRE  
Managing Director



## MEBD (Middle East Business Development), a Ki' communications division

KI'  
COMMUNICATIONS

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MEBD assists small and middle size companies in developing and setting up business in the Middle East in a unique way.

The Antwerp based MEBD is a single point of contact for Belgian/Flemish companies. MEBD has a business development network in Qatar and UAE that entirely consists of experts in local business and that deals with the whole of the Middle East.

Our slogan is 'Skipping the first Step': MEBD entirely deals with the most crucial initial questions: is there a market for me? And if so, how do we approach it?

Initial market information and basic analysis of your potential are free of charge. Further collaboration is on a step-by-step and/or no cure no pay basis. A unique and safe approach which saves companies the (huge) initial prospection budget and does not force them into expensive long term engagements.

We take companies by the hand until they feel strong enough to go on their own. We are NOT standard consultants: we don't write long and expensive reports but we immediately take you into your market(s).... if we believe the potential is there.



Patrick WENDELEN  
Managing Director

## MEDIC CLEAN AIR

MedicCleanAir®

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Does flu concern you?

In urgent need of isolation rooms?

One address only:

Mediccleanair: fast & efficient air cleaning for hospital facilities

You are a doctor, an infection control officer, a nurse, a member of the infection control committee, moh, mod or simply the general or financial manager of a hospital and are concerned about infections in critical areas of your departments

You are concerned about the rate of tuberculosis infections, aspergillosis outbreaks, preparedness for flu.

In short: infectious diseases?

You are concerned for your immuno compromised patients in o.T.'S, haematology, oncology, neonatology, bone marrow transplant, recovery.

In short - for all those patients whose immune system is compromised ?

Clean air - free from fungi, bacteria or viruses - is not a difficult aim for your hospital.

Go to [www.Mediccleanair.Com](http://www.Mediccleanair.Com) and find out for yourself. We can supply you with clean air within just one hour of installation resulting in immediate 'clean' results for your departments.



Hendrik VAN PASSEL  
Managing Director

## MERCO



MERCO is a real estate fund manager that offers the opportunity to invest in environment-friendly real estate projects that have a strong and inflation linked return and whose primary assets are located in Belgium, France, Luxemburg, The Netherlands and Slovenia.

The concept of sustainable real estate is gaining momentum in the European market and shows improved liquidity and lettability with higher return compared to traditional buildings.

To deliver its mission, MERCO acts in partnership with Belgian niche property developers using the latest green technologies.

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Bernard LIÉGEAIS  
Partner

## MICE



MICE is a Belgian company with an international orientation, created in 1976 on the initiative of the Schröder Group and with the scientific collaboration of the University of Liège.

For over 30 years MICE has specialised in the design and manufacture of architectural noise barriers and innovative acoustic solutions for rail & road infrastructure projects (highways, high speed train projects, bridges, tunnels etc.).

MICE works with all types of materials (aluminium, steel, stainless steel, wood, plexiglas, glass, etc.), In order to meet the aesthetic demands of architects and engineers and to guarantee the mechanical and acoustic performances of its products, which are “tailor-made” for each project.

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Olivier KEUTGEN  
Commercial Manager

## MICROTHERM



Based in Flanders in the heart of Europe, Microtherm is a Belgian owned company. From sites in Europe, America, and Asia, the Microtherm Group has led the world with innovative high temperature insulation solutions for 40 years.

Our product range is based on Microtherm®, the market leader in microporous insulation.

Microtherm® has a very low thermal conductivity from cryogenic temperatures right up to a continuous exposure capability at 1000oC (1832oF).

Our diverse markets include petrochemical, metal processing, power generation, transportation defense, marine and consumer products.

The Microtherm Group offers a complete service with problem analysis, design and development assistance, short lead time supply and installation support.

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## MOBILE TOKEN



Mobile Token is a software editor specialised in fleet and field personnel management software, specially designed for field services and the construction sector.

Mobile Token offers a modular range of products - mt pac - available in SaaS mode («Software as a Service»), composed of a Track & Trace tool (GPS follow-up of vehicles/trucks/personnel), an activity planning tool (interventions, worksites) and a field activity recording module available on GSM, Blackberry and Laptops.

Established in 2001 in the heart of Europe (Brussels), Mobile Token deploys its products at the International level via a network of business partners (resellers and distributors).

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Baudewijn VAN GUCHT  
Application Team Manager



Lionel ANCIAUX  
CEO

# MONDIAL TRADING



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Mondial Trading is a Belgian company located in Brussels and specialized in marketing and exporting high quality Belgian products to the Middle East region where we have a very long and lasting experience.

This experience allows Mondial Trading to study your projects, advise you on the most suitable products and supply them to you within a very competitive and interesting price range:

- 100% wool carpet for palaces and VIP villas,
- 80/20 wall to wall carpets for offices & hotels,
- special collections of carpets for mosques,
- fairs & exhibitions carpets with printed logo,
- carpet tiles.

Mondial Trading has numerous prestigious references, such as among others:

- Faqeh Mosque in holy Makah (S.A),
- Cornish Hotel Jeddah (S.A),
- Malaga Islamic centre (Spain),
- Museum of Islamic art Doha (Qatar),
- Palaces / VIP villas in all gulf countries.

It is the company's strategy to develop its strong foundation, good relations and continuity to promote Belgian products in Middle Eastern markets.



Farouk KHATTAB  
General Manager

# MUNTERS BELGIUM



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MUNTERS BELGIUM is active in Air Treatment, and the company provides customers with products and solutions to improve indoor air quality using the most energy-efficient technology available. The main technology used is based on the MUNTERS dehumidifier rotor, which is designed to absorb humidity.

MUNTERS material is now included in the «Toussaint Nyssenne» air handling unit ranges.

Key market segments are the food and pharmaceutical industries. Humidity can have a very adverse effect on food quality in the production, handling and storage phases. The MUNTERS dehumidification system enables producers to control humidity at the desired levels, making it possible to control the formation of frost and ice during the production process. Air handling unit ranges NA 2000 are also made for all the clean rooms systems and offices buildings.

Customers are increasingly adopting a life cycle cost perspective when investing in new systems, and therefore appreciate the energy conservation benefits of Industrial Dehumidification products. Moreover, the globalization trend has led to customers demanding global partners, of which MUNTERS is one of very few.



Jean-Marie GERSON  
Sales Manager



Jean-Paul COLLARD  
R&D Manager

## NICOLS INTERNATIONAL



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NICOLS INTERNATIONAL is a leading European manufacturer of household products. NICOLS INTERNATIONAL experience, expertise, and know-how allow the company to offer a large range of products on the 4 main product categories:

- Air Fresheners
- Toiletcare products
- Wiping & scouring products
- Insecticides and moth-repellent products

NICOLS INTERNATIONAL product range adequation according to the consumers' expectations in each country has allowed us to become a major actor on the different world markets.

NICOLS INTERNATIONAL is currently looking for a partner in foreign countries. The company can offer products at competitive prices and marketing support.

## OLDENDORFF EXPRESS LINES (OXL)



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chart@oxl.be  
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OXL (Oldendorff eXpress Lines) specialises in ocean transport for heavy lift, project, break bulk, oversized and military cargoes.

We manage a fleet of 15 specialized heavy lift and RORO/LOLO ships, ranging from 5000 to 12000 tons DWAT with lifting capacity up to 500 mt, which are part of a constantly expanding fleet.

Competitive pricing, flexibility, first class fleet, professional experience and dedication allow Oldendorff Express Lines (OXL) to be involved with various industries i.e. heavy industries, construction, mining, 'oil and gas' and others.

OXL can carry single lifts as part cargo, full ships loads or multiple voyages for larger projects as per the customer's demands.

OXL is part of the Germany Oldendorff Group. Oldendorff Carriers is one of the leading and biggest dry bulk owner/operator.

Each year they carry more than 110 million tons of bulk and unitised cargo across the seven seas.

On average, Oldendorff Carriers control around 300 vessels at any one time.

Annual turn over of ca USD 3.3 billion.

Other business areas include shipbuilding, offshore transshipment, bulk self-unloaders, lease financing and real estate.



Dimitri PROSKUROVSKI  
Country Manager



Karim SMAILI  
Area Manager OXL Dubai



# OLV HOSPITAL



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The OLV Hospital is a combined hospital located across three campuses (844 beds). The main campus is located in Aalst (between Ghent and Brussels). Foreign patients are generally treated in Aalst by a highly skilled team of approximately 250 physicians (33 disciplines) and 1000 nurses (total of 2500 employees). Providing high-quality care is our top priority and as such we continually invest in new technology and equipment and in further education and training opportunities for our staff. Through its long-standing tradition of research and innovation, the OLV Hospital has gained an outstanding national and international reputation, primarily in the fields of cardiology, cardiovascular surgery, urology, general surgery, neurological surgery. Ongoing investment also means that our doctors always have access to the very latest technology (brain lab, phlebo lab, robotic surgery (da Vinci Si HD ® Surgical System,...), Heart Port Surgery, percutaneous valves, stem cells, medical imaging (SPECT/CT scan Symbia® T , etc.).

The hospital is extremely active in teaching, including at international level. A Phase 1 research centre is linked to the hospital and publications produced in several medical disciplines with the support of study nurses. A new 47,000 m² wing on the Aalst campus is to be opened in 2009. The OLV Hospital is therefore one of the most renowned Belgian hospitals.

# OTIMO



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OtimO is a consulting services company, and we do missions in:

- Merge & Acquisition - Strategic Development
- Investment / Financing Vehicles design and setup
- Business / IT consulting

We advise and go with our clients within Merge & Acquisition - Strategic Development processes.

We design and set up investment / financing vehicles (Sharia compliant) well adapted to finance development projects in power, water, agribusiness, waste management, etc.

We serve also our clients with business/IT consulting services.

Our clients are within conventional and/or Islamic financial industry, and we serve them throughout Europe, Middle East and, soon, Eastern Europe as well.



Luc VAN den BREMT  
Director



Geert VANDENBROUCKE  
Medical Director



Jozef BARTUNEK  
Cardiologist



Alex MOTTRIE  
Urologist



Maarten WALRAVENS  
Coordinator



Jean-Paul LETOMBE  
Managing Director

# OTN SYSTEMS



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OTN Systems designs, develops and markets a unique range of Open Transport Network solutions for specific market segments: oil & gas, metros, light rail systems, railways, mines, motorways, utilities, airports and large industrial plants.

The company's easy-to-use Open Transport Network solutions are based on the latest fiber optical technology. The systems are conceived to meet the needs of the industrial environment of our market segments and offer the most reliable digital communications backbone for video, voice, data, audio etc. that fully supports your operations & mission critical applications.

It is OTN Systems' mission to provide innovative Open Transport Network solutions of the highest quality and reliability in combination with best-in-class customer support.

With a unique product portfolio and more than 400 satisfied customers (e.g. Saudi Aramco, SWCC, Saudi Railways...) all over the world, OTN Systems is committed to get your information across.



Bruno DE BLOCK  
VP Sales & Marketing

# PARREIN TRADING

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Consultancy:

- Oil sector
- Miscellaneous



Myriam PARREIN  
Managing Director

## PAUWELS TRAF0 BELGIUM (CG POWER SYSTEMS)



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Pauwels, headquartered in Mechelen, is one of the world leaders in the design and manufacturing of three-phase distribution and power transformers, and a fast growing competitor in the market of substations, integrated solutions and services. Pauwels offers Distribution and Power Transformers up to 765 KV, Switchgear, Substations and Services.

The Pauwels T&D Systems Division offers complete turnkey solutions:

- AIS & GIS substations up to 500 kV
- Mobile substations & mobile transformers up to 245 kV
- Electrification projects for wind energy industry

List of references in the world of the infrastructure sector:

Elia (Belgium), EVN Wien (Austria), RME Valloire (France) Energiequelle, RWE, Enercon, Siemens Wind Power (Denmark), E.on (Germany), Prokon (Germany), THZ (The Netherlands), Union Fenosa, Endesa (Spain), PLN (Indonesia), SEC, SCECO (# regions Saudi Arabia).

With 850 employees in Belgium our company realises an annual turnover of 290 million €. Pauwels Trafo Belgium NV is part of the CG Power Division of Crompton Greaves Ltd. The annual turnover of the CG Power Division is 934 million €.



Francis ROBBERECHTS  
VP EMEA  
Managing Director Pauwels Trafo Belgium

## PENTAIR WATER BELGIUM



Pentair Residential Filtration holds the NUMBER ONE POSITION in the worldwide water treatment component market. It manufactures a wide range of components for residential, industrial and commercial purposes. Pentair Water Europe is a merger of several companies, namely: Pentair Water Belgium; Pentair Water France and Pentair Water Italy.

The products that we can offer to the WATER TREATMENT MARKET are various: Structural pressure vessels, Wellmate expansion tanks, cabinets and brine tanks, Fleck control valves, Siata control valves, Autotrol valves, Aquamatic valves, UF and Ro under Sink, ...

In our markets we are looking for partnerships with distributors and / or OEM companies (Original Equipment Manufacturers) involved in the water treatment business.

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Hammam AMAIREH  
Filtration Business  
Unit Manager

## PEOPLE SOLUTIONS INTERNATIONAL



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PSI is a Pan-European HR Consulting group founded in 2002 by M. Christian Dumon, who has 20 years of experience in Search, Selection and HR consulting. Managing the West European markets via our own subsidiaries, we are able to handle HR projects in more than 31 countries with our local Associate Partners.

Our core activity is Search & Selection via direct approach complemented by HR Consulting, Organisation & Management Development, Training, Coaching and Competency Assessments. Our mission is to support our clients with their HR management projects by developing long-term partnerships and by providing them with a value-added dimension in their specific industry! We are a GLOBAL HR SOLUTIONS PROVIDER! Our consultants have professional business and management experience in the fields and areas where they are completing their HR projects.

PSI is a growing organisation. We are constantly strengthening our presence on local markets and enlarging our group of Associate Partners in line with the needs of our clients and the dynamics of the global economy. We are currently extending our presence and our activities in the entire Middle East region. We have offices in Lebanon (Beirut) and Dubai and are looking for a partner in Saudi Arabia.



Christian DUMON  
Chairman

## PHILIPPE SAMYN & PARTNERS ARCHITECTS & ENGINEERS

PHILIPPE SAMYN  
and PARTNERS  
architects & engineers

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PHILIPPE SAMYN and PARTNERS architects & engineers since 1980, is known for its innovative projects firmly rooted in engineering but also in human and natural sciences. Philippe Samyn's architectural and engineering design approach is based on questioning, which can be summarised as a «why» methodology. The firm approaches projects open to all sorts of possibilities whilst listening closely to its clients' demands.

Its projects cover a wide variety of programs - as for example the Belgian Antarctica Base on the South Pole (delivered in 2008), the European Council Headquarter in Brussels (under construction) and the high speed train station in Naples, Italy (at design stage) - and are regularly published in the international specialised press. The company is particularly well-known for its elegant projects in the field of transport infrastructure.

PHILIPPE SAMYN and PARTNERS architects & engineers is certified ISO 9001:2000 since 2000-02-14, ISO 14001:2004 since 2007-12-17, VALIDEO since 2009-06-24.



Philippe SAMYN  
Associate Manager  
Architect



Åsa DECORTE  
Associate Partner  
Architect



## PREFAMAC



PREFAMAC produces «sweet machines», with particular emphasis on the world of chocolate and the industry of cookies, biscuits, waffles and cakes.

Prefamac manufactures melting kettles, liquid chocolate pumps and piping, enrobers designed to cover sweets with chocolate, machinery for flaking and adding flakes to enrobed products, machines for forming drops and bars, ... as well as cooling tunnels and transport conveyors, up to the packaging equipment.

Since the foundation, 20 years ago, we supply both industrial installations and small-scale machinery for bakeries and chocolate manufacturers. Since last year, Prefamac also produces chocolate moulds.

Up to 97 % of Prefamac's output is destined for export, and reaches 97 countries worldwide.

Featuring among Prefamac's customers are famous chocolate brands like Godiva and Neuhaus, and Kraft / LU and General Biscuits for cookies and biscuits lines.

Prefamac received the Hermes award in 1998, followed in 1999 by the Womed award. 2004 saw Prefamac's nomination for the "Export Lion" award.

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Myriam SCHEPERS  
Managing Director

## PRODUWEB



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PRODUWEB is one of the leading Web Agencies in Belgium.

The Company PRODUWEB offers an integrated service from feasibility study to technical implementation, encompassing graphic design.

As a "full service" Web Agency, PRODUWEB provides, through its team of 40 employees, a wide range of e-marketing, e-commerce and e-business services.

These skills are set within a single intermediary and are unique in the market, enabling the client to benefit from a global response to his e-business & e-marketing requirements.

PRODUWEB advisers will help the client to integrate e-Business into his company's overall strategy.

Dedicated e-commerce solutions are developed by PRODUWEB specialists and meet all clients' needs.

In 2009, PRODUWEB was elected Walloon Company of the year.



Gérard EL ALLAF  
Managing Director



## QO2 GROUP



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QO2group - Oxygen – boost for talent

Your organisation is just like a biotope, which can only escalate and grow at most if your staff members get enough oxygen, a mouthful of air to develop their talents. The choice of QO2group - boost for talents, is to help the business to reboot energy at staff, middle management and executive level, to enable to create a setting for strategic decision making, to avoid operational gate keeping and to set up the right attitude for strategic innovation in order to align all customer expectations. QO2group will enable you to make your competencies specific and tangible and will give you a framework to express your expectations clearly.

Next to tailor made programs we offer the following programs : Energize from scratch – Gulf Young Potential Program – Training Architecture – Building Castles – Measure with Pleasure – Different Together – Sales on Rails – Dare to Care – Me & the Citizen – Me & the Customer (CEM) – Meeting the Mind – Business Simulation.



Guy VANDROMME  
Managing Partner



Yasser Abdullah SULAIMAN  
Consultant Project Manager

## RAINCODE



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RainCode is specialised in source code analysis and transformation, mainly applied to two domains:

- Legacy modernisation, with unique offerings to migrate CA-DATACOM and Progress systems to open platforms. These offerings cover the full scope of such migration projects, including data migrations, code rehosting and integration services.
- Coding guidelines enforcement, to guarantee a consistent coding style across a company's software systems and statically detect a number of possible flaws and defects.



Philippe FRAYSSE  
Vice-President Sales & Channels

## ROAM CHEMIE



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Roam Chemie is manufacturer/distributor of water treatment chemicals, disinfectants based on the Huwa-San Technology and a fertilizer based on silicium named Silamol.

### 1. Huwa-San Technology:

- Our products are disinfectants with bactericidal, fungicidal, sporicidal and virucidal properties.
- The products are based on hydrogen peroxide and formulated by the unique Huwa-San technology.
- All products are ecological (fully biodegradable), odour- and colourless.
- With these products we provide solutions in a various application area's like agriculture, cosmetic industry, food and beverage industry, public health sector, swimming pools,...

### 2. Silamol

- Silamol is a fertilizer based on bio-available silicon.
- It improves the natural resistance to biotic and a-biotic stress by enhanced resistance to fungal and insect attacks.
- Silamol improves and optimises the uptake and distribution of minerals resulting in a significant increase of product yield.
- Silamol is 100% bio-available for plants and is absorbed in a very short time by leaves and roots.
- It reduces the transpiration and optimises the water management of plants. Toxic elements, such as aluminium, are immobilised by Silamol.

## ROYAL DOCTORS



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Royal Doctors offer personal and high quality care to suit the patient's particular requirements, from prevention (preventive medical examinations and personalised bodyscans), as well as diagnosis (second opinion) to full treatment or medical intervention. Thanks to their international network of hospitals and specialists, Royal Doctors can very promptly (often no waiting time) implement the appropriate expertise. Royal Doctors extend their care directly to individual clients, or through the intermediary of local doctors, insurance companies or employers.

### • Preventive Examinations:

Any condition is easier to treat when discovered in good time. However, we often only tend to see a doctor if we are feeling unwell. The Royal Doctors tailor-made preventive examinations give you an early insight into any health risks.

### • Diagnosis & Second Opinion:

Sometimes there is doubt surrounding your clinical picture and the correct treatment method. A second objective opinion of your medical file can then remove considerable worry. Royal Doctors specialists will assess your file and provide you with independent advice on treatment. Within 10 working days, or sooner if necessary

### • Treatment:

You deserve the very best possible care, provided by the very best doctors. The top specialists at Royal Doctors will give you that care. Whether it concerns treatment for heart and vascular conditions, neurological or orthopaedic conditions, or fertility treatment. There are a large number of hospitals available to you, so limited waiting times.



Jozef ROEBBEN  
Director

Yousrey EL SHERKAWI  
Food Engineer & Middle East Responsible

Khaled EL JISR  
General Manager Biotek Solution Dubai Factory



Joris VANVINCKENROYE  
President

## SANSEN & GANGI



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The SANSSEN & GANGI Company is specialised in high-end jewelry and custom designs. SANSSEN & GANGI's talents encompass a wide range of ancient and modern techniques (CAD/CAM, laser welding) to achieve challenging projects.

SANSSEN & GANGI remains attentive to the needs of their customers for any development that calls for its expertise, whether is it an exclusive "business gift" line, a customised car gear-stick or a unique intricate Artwork.

The person you meet is actually the one who takes care of your fabrication, putting his pride and craftsmanship in the respect of your desires.

No misunderstanding... No surprises... No delay...

Is SANSSEN & GANGI a small company? Yes indeed!

That is why we do "One-of-a-Kind".

## SARENS



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The Sarens Group can be described as a 'specialist of the extra-ordinary'.  
Main activities are:

- Transport and handling of (very) heavy goods
- Rental – operation of cranes (hydraulic – crawler)
- Jacking, skidding, towerlifts, barges, weighing
- Engineering activities linked with heavy handling operations
- Turn key projects related to above mentioned activities

Sarens' success: its spirit of enterprise with over 2,000 staff members and affiliates in 25 countries.

Because of a permanent focus on the future, we have a highly skilled crew and very advanced equipment to satisfy the often "extra-ordinary" needs of our customers.

Prevention and safety are priorities to Sarens. We'd "better be safe than sorry".

Vision and expertise: that is what made Sarens, a Flemish family business, evolve into an international market leader. After more than 50 years of experience, we keep on building our future on the foundations of a rich past!



Cédric SANSSEN  
President



Olivier GANGI  
President



Gert HENDRICKX  
Area Sales Manager

## SCHRÉDER GROUP GIE



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1190 Brussels  
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F : +32 2 333 21 99  
j.schreder@schreder.com  
j.chemali@schredergulf.ae  
d.poleyn@schreder.com  
www.schreder.com

The SCHRÉDER GROUP GIE is specialised in the industry of public lighting fittings and is internationally recognised for its technical leadership and product innovation. The Group has more than 40 companies spread over four continents.

The ranges of products manufactured by SCHRÉDER are:

- Functional, public street lighting, from secondary roads to motorways
- Urban, decorative lighting (squares, parks and pedestrian areas)
- Floodlights for sport fields and façade illumination
- Tunnel lighting
- Industrial lighting and large areas illumination
- Special lighting applications such as roundabouts, underground and train platforms' lighting...

SCHRÉDER GULF, established in Abu Dhabi since June 2007, is handling the Schröder's operations in the Gulf markets and other Middle Eastern markets as Saudi Arabia. It is to note that SCHRÉDER had a presence in Saudi Arabia since 1970 with some very prestigious references in The Holy Mekkah, Jeddah, Damman and Riyadh municipalities, including Jeddah-Mekkah expressway etc.

## SCR-SIBELCO



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info@sibelco.com  
www.sibelco.be

With 253 operational sites (not including warehouses and headquarters) in 38 countries on no less than five continents and through the dedicated efforts of just above 10,000 employees, Sibelco has built an industrial group acknowledged throughout the world while continuing to operate and be adjudged like a family-business.

The company has branched out into a wide variety of minerals - where it once began solely distributing quartz sand - pioneered several extractions techniques, moved into all corners of the world - stabilizing its turnover - and dedicated substantial funds to the rehabilitation of exhausted quarries and mines.

Today, the Sibelco Group extracts and processes a broad range of non-metallic industrial minerals.



Jean SCHREDER  
President



Joseph CHEMALI  
Manager Schreder Gulf



Dieter POLEYN  
Middle East Zone Manager



Alain SPEECKAERT  
Managing Director and CEO Sibelco Group



Pierre de BROQUEVILLE  
Board member SCR-Sibelco



## SECO



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www.seco.be

As a centre of technical excellence for the construction industry, the SECO group offers third party support for managing quality and technical risks associated with:

- production and processes (via inspection and quality certification);
- real-estate projects, civil engineering and environmental protection (via consultancy and validation of the quality of project design and construction).

The SECO group is a willing partner of all construction industry players. It draws on the expertise of some 250 employees: engineers, scientists and highly specialised experts. SECO is recognised both in the public and private sectors, at regional and international level. The group enjoys the trust of major players in the insurance sector for the awarding of the 10-year guarantees.



Wim VAN ALBOOM  
Senior Project Engineer

## SEPTENTRIO



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www.septentrio.com

Septentrio develops, produces and sells OEM GNSS (GPS/GALILEO/GLONASS) satellite navigation receiver modules for use in industrial applications for precise location, navigation and timing applications.

Septentrio GNSS receivers are used in a variety of existing and emerging markets, such as land and marine survey and mapping, exploration, machine control for precision agriculture, construction and mining, high integrity navigation for land, sea & air, unmanned vehicles, continuously operating reference stations and networks, scientific applications, and many others.

Septentrio also provides customized GNSS receiver technology, such as the test receivers developed for and supplied to the European Space Agency for payload and in-orbit testing of the Galileo satellites.



Jan VAN HEES  
Sales & Business Development Director





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be.gis@sgs.com  
www.sgs.com

- Conformity certification of the goods exported to the Kingdom of Saudi Arabia.
- Aramco approved inspections on the equipment shipped to Saudi Aramco.
- Pre-shipment inspection and/or loading supervision of goods exported to the Kingdom of Saudi Arabia.
- Project management services to investors in the Kingdom of Saudi Arabia.



Jozef SOMERS  
Sales Manager



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T : +32 56 66 70 51  
leen@squisito.be  
lvd@euromonta.be  
www.squisito.be  
www.squisito-houseboat.com

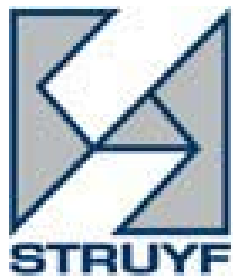


Leen VANDAELE  
CEO  
Design Consultant

1. Distributor and supplier of wall covering, upholstery, curtain fabrics and sheers (also TREVIRA CS), carpet and art work for residential and hospitality projects;
2. Special consultancy and design services;
3. 'O' de Squisito is a floating motor-propelled hideaway home which was launched in Dubai and can be rented for all your special events and launching of new products;
4. The 'O' de Squisito projects is a concept created by Leen and has a lot of different applications which will be custom-made according to the clients wishes;
5. Leen Vandaele, Design Consultant and Owner of Squisito, and her team are always glad to be at your service.

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## STRUYF



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F : +32 3 470 10 39  
info@struyf.biz  
www.struyf.biz

The company was founded in 1921 by the present owner family. Our activities are design, engineering, fabrication and testing of custom made process equipment.

Today specialized in Shell - & Tube Heat Exchangers for Refineries,

EPC Contractors, Chemical - , Petrochemical - and Fertilizers Industry.

Modern equipped workshop with almost all activities in one hand; today equipped with overhead cranes till 120Tons – covered workshop around 6,000 m<sup>2</sup>.

Qualifications: ISO 9001:2000 - PED 97/23/EC - ASME “U”-stamp in progress

Design according to international Codes ASME VIII div.1 + TEMA Class R – B & C.

Used materials: Stainless Steel 300 & 400 grades / Cu alloys & Brass / High Nickel alloys / Carbon- & Low Carbon Steels / H.I.C. resistant steels / Clad Metals / Duplex, Super-Duplex

....



Pierre STRUYF  
Managing Director

## STX MED



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4031 Angleur  
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www.cefaly.com  
www.stx-med.com

STX Med is specialised in MEDICAL DEVICE (OTC).

Their product is: Cefaly® treatment of headaches and migraine.

First cranial electrotherapy device specifically designed for treatment and prevention of migraines and tension headaches.

Situated in the Science Park of Liège, STX-Med is the leader in the field of medical applications thanks to the impressive expertise offered by its research and development team.

STX-Med's specific expertise lies in rationalising and simplifying sophisticated medical technologies to create simple systems and devices that are available to a wider public.

Its creative team uses the results of research carried out in medical laboratories to design electronic devices intended for medical, sporting or aesthetic applications.



Pierre RIGAUX  
CEO

## TANSENS & CASAERT



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www.tansens-casaert.com

Tansens & Casaert was established in 1958 and we are specialized manufacturers of viscose and cotton rugs.

Viscose rugs are imitation hand knotted silk rugs.

Cotton rugs are mostly used in bathrooms.

Production, quality control, finishing, final control and packing are done in our own production plant and finishing plant.

We are also trading on a big scale in Shaggy rugs. Those rugs are very fashionable.

Our very professional 50 persons counting staff is making working together with Tansens & Casaert a real pleasure.

We offer a first class service and it doesn't need to be expensive.

## THE SNIFFERS



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info@the-sniffers.be  
www.the-sniffers.be

The Sniffers ([www.the-sniffers.be](http://www.the-sniffers.be)) has more than 18 years of experience in delivering a wide range of services including:

Fugitive emission monitoring programs (Leak Detection and Repair programmes)

Flare loss and internal process loss monitoring programs

Steam loss monitoring programs

Tank emission monitoring programs

Quick scan with infrared camera for VOC leaks

Instrumentation air loss detection

These services do not only considerably reduce the impact on the environment, but they also offer a great financial payback (through the reduction of raw material losses).

The Sniffers has a very extensive reference list, including a multitude of major oil and gas companies and chemical companies in Europe but also in the Middle-East (Takreer, Borouge, ADMA, ADGAS, Zadco, Qafco, Equate, KNPC, Margham).



Johan CASAERT  
General Manager



Hans HOOYBERGHS  
COO

## TRAFICON



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www.traficon.com

Traficon is the global leader in video image processing for traffic analysis: producers of intelligent technology for traffic data acquisition and automatic incident detection, directors of intersection management, creators of safe, smooth-flowing traffic.

As an ISO9001 certified company, Traficon strives to meet customer requirements by delivering reliable high quality products. Backed by 25 years' proven field experience Traficon has more than 60,000 video-based sensors operational worldwide.

The Traficon video detection system is fast, flexible and reliable. Its multi-functionality makes it the perfect traffic measurement system for a wide range of traffic applications, including ramp metering, travel time calculation, dynamic speed indication, queue tail monitoring, congestion monitoring, tunnel access control, ventilation control, rerouting, VMS-control, dynamic queue indication during road works, dynamic lane opening or closing...

The key factor in a Traficon video detection system is the VIP (Video Image Processor), the standard detector module on which several types of detection algorithms run simultaneously. The VIP analyses the video images to generate traffic data, events and alarms.



Koen SOENENS  
International Sales Manager

## TRANSPORT GHEYS



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dirk.gheys@gheys.com  
www.gheys.com

Gheys is an independent family company operating since 3 generations.

Our willingness to invest and reinvest in this company is a prerequisite for securing the company's future. Effecting transports was the core business until 1990's, when we decided to start with bulk storage.

We are specialised in national and international transport of plastics, dry bulk and packed goods, and transport of containers that arrive at our inland hub by barge and have to be transported by road throughout Europe.

We have gone through an evolution starting from a road transport company to a logistic provider and an intermodal player offering a wide range of services.



Dirk GHEYS  
Managing Director

## TRENKER



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www.trenker.be

Trenker Laboratories is a Belgian independent pharmaceutical company that is located in Brussels and has its own production facilities complying with the strictest European GMP norms.

Trenker manufactures and sells a range of original pharmaceutical preparations as well as high quality food supplements.

The QC and Regulatory Affairs departments are equipped to assist partners in the establishment of registration or notification dossiers for introduction of the products in export countries.



Awad CHAMAS  
Export Partner

## TROTEC



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sigrid.pauwelyn@trotec.be  
www.trotec.be

The main activity of TROTEC consists of processing the by-products of industrial food production companies into a base for animal feed.

Each food production plant produces an amount of products that are not suitable for human consumption, for example because of their shape or composition, because of a visual quality check up,...

TROTEC collects these products and transforms them into a high-quality, highly nutritious final product that is used in the animal feed compound industry.

The transformation process of TROTEC is able to transform a large scale of

by-products, packed and non-packed (like bread, dough, biscuit, cake, waffles, chocolate, candy, crisps,....).

Key terms in the concept of TROTEC are sustainability, environmental care and recycling. Due to a continuous drive towards innovation TROTEC elaborated a unique transformation process in which the quality of the final product is primordial.



Sigrid PAUWELYN  
Manager



# UMBROSA



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www.umbrosa.be

Umbrosa NV is located in Roeselare-Beveren, Belgium, and from there distributes the Umbrosa range to more than 40 countries. The products are developments produced under own management.

We want people to enjoy the sun by enabling them to create shade in a beautiful, yet simple way, a shade which transforms their garden or terrace into an attractive oasis of tranquillity and enjoyment.

At Umbrosa we love the sun! But sometimes the sun can be so fierce that it makes you long for a spot in the shade. The sun makes us live, the shade makes us enjoy. That is why it is our goal to create unique products. Products which, each in their own way, make sure that you can enjoy the sun, thanks to the shade.

The product range contains three brands, each with a unique and innovative realization of the need for shade: Paraflex umbrellas, Ingenua shade sails and Rimbou shade leaves.



Khadidja THYS  
Export Manager

# UZ BRUSSEL



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paul.devroey@uzbrussel.be  
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UZ Brussel is a University Hospital, linked to the Flemish speaking Free University of Brussels.

All medical specialties being available, UZ Brussel promotes its Centres of Excellence, such as its world-renowned Fertility Centre, its Diabetes Centre, its Oncology Centre and its Cardiovascular Disease Centre.

UZ Brussel is looking for international partnerships in medical domains.



Prof. Dr. Marc NOPPEN  
CEO



Prof. Dr. Paul DEVROEY  
Clinical and Scientific Director of the Centre for Reproductive Medicine

## VANBREDa INTERNATIONAL



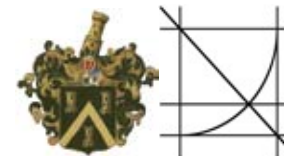
Vanbreda International has over 50 years of experience in designing, implementing and managing cross-border medical insurance and employee benefits programmes for international organisations, multinational corporations and their international workforce.

With 379 employees, the company has offices and sales representatives in Europe (Belgium, The Netherlands, Germany, France, the UK and Switzerland), the Middle East (UAE), Asia (China, Singapore and Malaysia) and the U.S.

Vanbreda International serves over 330,000 plan members on a 24/7 basis across 192 countries. In 2008 the company processed 3.6 million medical bills, totalling 410 million EUR in reimbursements.

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adir@vanbreda.com  
www.vanbreda-international.com

## VAN DER STRICHT & ASE PROJECT INTERNATIONAL



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F : +32 9 296 00 69  
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www.v-a-partners.com

“Van der Stricht & ASE Project International” has been offering many years of excellence in architectural design, structural, civil and technical engineering, urban planning, GIS, telecom projects, project management and construction services.

Van der Stricht’s architectural and construction projects have built up a very good trust in Saudi Arabia, ASE Project International acts as international intermediary of a group of Architecture and Engineering agencies.

Our goal as company “van der stricht & ase project international” is to establish international partnerships, by offering a broad portfolio of quality concept, study & design, project management and other construction services such as second opinion, assistance with DBFM and PPP projects, all this for offices, housing, leisure buildings, health and school buildings, green building and other real estate projects, as well as for roads, infrastructure, bridges, car parks and water treatment plants.



Wouter REGGERS  
Chief Operating Officer



PoI COOLS  
Chairman



Catherine VAN der STRICHT  
Vice-Chairman

## VDB INTERNATIONAL



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2900 Schoten  
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info@vdb-int.com  
www.vdb-int.com

VDB International is a Belgian Company, founded in 1948 in the vicinity of Antwerp. We have now become a goldsmith atelier with more than 50 employees and we have five different brands in our portfolio. We are one of the most important players in the European market and we are active in several countries in Europe.

VDB International specialises in the production and sales of (wedding) rings. We know how to perfectly combine our craft with leading technology in our workshop. We work with different kinds of precious metals such as 9, 14 and 18 carat gold, silver, titanium, palladium and platinum. We use conflict-free diamonds in our (wedding) rings.

Our representatives and in-house customer services guarantee optimal service. Our company also specialises in the "just in time" principle; all our (wedding) rings are sent to our customers just one week after the order is placed.



Marnix JANSSENS  
Managing Director

## VASCO DATA SECURITY



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B- 1780 Wemmel  
T : +32 2 609 97 00  
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info-europe @vasco.com  
www.vasco.com

VASCO Data Security is a world leader in Strong Authentication and e-Signature solutions, specializing in online accounts, identities, and transactions.

As a global software company, VASCO serves a customer base of almost 9000 companies in over 100 countries, including approximately 1300 international financial institutions.

In addition to the financial sector, VASCO technologies secure sensitive information and transactions for the enterprise security, e-commerce, e-government and e-gaming industries.



Jan VALCKE  
Managing Director

## VERGOKAN



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export@vergokan.com  
www.vergokan.com

The Vergokan group, specialised in metal processing and finishing, produces and commercialises a complete range of steel cable support and floor systems. These are used in electrical installations in industrial as well as commercial building and renovation projects.

Vergokan offers standard and tailor-made solutions.

The group has its own fully integrated activities: the group owns a galvanization facility (Vergo Galva) and a powder coating facility (Vergo Coating).

Grada International, located in Lokeren and also belonging to the group, is a niche player and designs, produces and supplies grilles, diffusers, valves, chilled beams and induction boxes, as well as various accessories for the ventilation and air conditioning equipment (HVAC) market.

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Toekomstlaan 18  
9160 Lokeren  
T : +32 9 340.40.40  
F : +32 9 340.40.50  
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www.grada.be

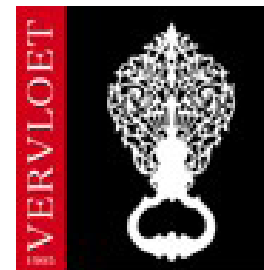


Peter LEYMAN  
Managing Director VERGOKAN  
International and GRADA International



Dirk DERUYTERE  
Commercial Director VERGOKAN  
International and GRADA International

## VERVLOET



Rue de la Borne 78  
1080 Brussels  
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info@vervloet.com  
www.vervloet.com

Vervloet is not just another name, it is an outstanding reference with more than a century of experience in the field of decorative hardware.

Every piece of Vervloet's collection is molded and cast in the purest bronzes and brasses, then chased and finished by highly qualified craftsmen. The decorative hardware resulting from this process is in no way to be compared with the chain-worked industrial products.

Moreover, Vervloet offers a vast range of possibilities; thousands of models that are the result of several generations of master bronze craftsmen. Vervloet also broadened their choice with a contemporary line of hardware and started decorating private yachts and jets a few years ago.

Some of Vervloet's references are: Royal palaces in Belgium, Monaco, Saudi-Arabia, Luxemburg, Morocco; Embassies; Banks; Hotels and private residences in Belgium, Monaco, Saudi Arabia, Luxemburg, Morocco, Germany, France, Japan, USA, Prague, Beijing, Turkey, United Arab Emirates, Lebanon, Barbados.



Isabelle HAMBURGER  
Manager

## VINÇOTTE INTERNATIONAL



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ndang@vincotte.be  
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Worldwide Vinçotte International provides the following services:

- Third Party Inspection Services (Materials, Mechanical, Electrical, Fabrication & Welding and Painting)
- Inspection and Certification of Cranes & Lifting Equipments
- Third Party Civil Construction Inspection Services (Architectural, Structural, Mechanical, Electrical & Fire Safety)
- Non Destructive Testing (Visual, Dye Penetrant, Magnetic Particle, Ultrasonic, Radiographic, Hardness Testing, etc.)
- Environmental Impact Assessment
- Risk, Health & Safety Assessment
- QA / QC Services in Civil Construction
- Quality Management System Certification to ISO 9001:2000 Standards
- Environmental Management System Certification to ISO 14001 Standard
- Safety System Certification to OHSAS 18001:1999 Standard
- Site Safety Inspection
- Environmental Services (Asbestos Survey, Noise Monitoring and Analysis, Risk/Hazard/Safety studies, etc.)
- Training

Most of these services are readily available in the Middle East, and some can be provided from other offices. For more information, please contact Vinçotte International Middle East LLC (T : +971 2 551 0041, Mail: vime@vime.ae).

## VOLYS STAR



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Volys Star processes chilled as well as frozen poultry products: charcuterie, culinary and breaded products.

Thanks to our vertical integration Volys Star offers full traceability.

We are ISO9001 & BRC certified and enjoy full Halal certification.

We do business all over Europe, North Africa, Central America, the Middle East and Far East and pride ourselves on our ability to adapt to worldwide consumer culture and habits.



Wael KAMAL  
Middle East General Manager



Husain A. AL-OMANI  
Business Development Manager



Yves DAELE  
Export Manager Overseas



## WATERLEAU



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www.waterleau.com

Waterleau has developed over 10 years into one of the few global players with a complete portfolio of water, air and waste treatment including energy recovery applications.

The company employs today over 225 environmental engineers and specialists, a turnover well beyond € 50 million (2008) and an order-portfolio of more than € 150 million.

Working from the heart of Europe, it has developed an extensive network of local companies and representative offices.

Waterleau is a true solution provider, integrating, combining, and optimising existing competences, with own technologies; LUCAS® waste water treatment.

Atlantis® MBR. BIOTIM® anaerobic reactor. Aquality®: micro- and ultra-filtration. Exsel®: nano-filtration and reverse osmosis. HydroGone® horizontal sludge dryer, PuttArt® vertical sludge dryer, Energize® 'Waste to Energy' multistage grate incinerator, Heliosolids®, fluidized bed reactor for sludge incineration. Bioton® & Belair® biofilters, Dynacycle® thermal oxidizers, Belgas®, Watpack®, Turbulaire®, Reither®, Dynawave® & Calvert® scrubbers, for treatment of air pollutants like volatile organic compounds, odours, off gases and flue gases polluted by particles, aerosols, acid/alkaline gases and various other substances.

More than 1000 references including in KSA: Sabic (Dammam) Ammonia scrubbers, Mecca STP Sludge Dryer, Odor Control Units, Abha Dam drinking water.

## XERXES GROUP



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8800 Roeselare  
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fsoete@gmail.com

1. Ecological waste recycling technologies using less energy and very high recycling percentage, especially recycling of :
  - household waste
  - e-waste
  - alu-waste
  - used tyres
2. We help and accompany companies that wish to export to GCC- and MENA countries :
  - commercial assistance and representation
  - selection of trade partners and corporate associates
  - translation services, offices for domiciliation and office services
  - personal assistance for high level introductions
  - personal and discrete, no conflicts of interest
  - present in Saudi Arabia, Egypt, U.A.E., Bahrain, Maghreb



Luc VRIENS  
CEO



Anissa TEMSAMANI  
Director Public Affairs and Public Relations



Ron GERARDS  
Sales & Technology Director



Filip SOETE  
CEO

## ZINACOR S.A.



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www.zinacor.com

ZINACOR S.A. is world leader in the zinc and zinc alloy wire production and sales for the thermal spraying process. It consists in spraying molten zinc or zinc alloy wire on to a determined surface by using a flame or electric arc gun.

ZINACOR wires are mainly used to protect metallic structures against corrosion. The main sectors are cast-iron pipes for running or waste water mains, gas bottles and tanks and any metallic structure.

ZINACOR wires are also used in the capacitor industry.

ZINACOR zinc and zinc alloy wires are available in dia. from 1.6 mm to 5.0 mm. They are packed in coils, spools and drums. Other demands upon request.



Mireille FISCHER  
Managing Director



Nathalie CAPIAU  
Sales Manager

Public Sector

EMBASSY OF BELGIUM



Michel LASTSCHENKO  
Ambassador

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HONORARY CONSULATE



Hassan AL KABBANI  
Honorary Consul

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## AWEX - WALLONIA FOREIGN TRADE AND INVESTMENT AGENCY

Walloon Region



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www.wallonia-export.be

The Wallonia Foreign Trade and Investment Agency (AWEX) is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 105 Economic and Trade Attachés. AWEX is ISO 9001 certified since April 2002.

As a foreign trade agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community. AWEX assists buyers, decision-makers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, Awex offers a wide range of export-oriented services and activities (market surveys, organization of trade missions, trade show pavilions, export incentives, etc.).

As a foreign investment agency, AWEX - via its Office for Foreign Investors (OFI) - has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia.

## BELGIAN FOREIGN TRADE AGENCY



Rue Montoyer 3  
1000 Brussels  
T : +32 2 206 35 11  
F : +32 2 203 18 12  
info@abh-ace.org  
www.abh-ace.org

The Belgian Foreign Trade Agency is a public body with a legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors and its Honorary President is His Royal Highness Prince Philippe of Belgium.

The Agency's main tasks are:

- organisation of joint economic missions
- collecting, organising and circulating information, studies and documentation on external markets on behalf of the regional export promotion organisations

The regional export organisations (AWEX, Brussels Export and FIT) remain the single contact point for Belgian companies.



Philippe SUINEN  
CEO



Roland VAN DRIESSCHE  
First Attaché



Marc DESCHAMPS  
Special Advisor to the CEO



Marc BOGAERTS  
Director General  
Counsellor of HRH Prince Philippe



Patrick GILLARD  
Coordinator of the Mission



Bert BOONEN  
Communication Manager



## BRUSSELS EXPORT

Foreign Trade Department of The Brussels-Capital Region



Avenue Louise 500/4  
1050 Brussels  
Tel : +32 2 800 40 00  
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infos@brussels-export.irisnet.be  
www.brussels-export.be

The Foreign Trade Department of the Brussels-Capital Region is a public body that aims to stimulate, develop and improve the export capacity of Brussels' companies by:

- providing information about foreign markets to Brussels' companies through its network of economic and trade attachés;
- organizing trade missions and group stands at international exhibitions;
- supporting the prospect initiatives of Brussels' companies through financial incentives.

The Foreign Trade Department also guides and helps foreign companies interested in Brussels' products, services, technologies and know-how, to identify potential business partners in the Brussels Region that meet their demands.



Philip FEYTONS  
Director



Isabelle LAVERGE  
Attaché

## FEDERAL PUBLIC SERVICE FINANCE

Fiscal Department For Foreign Investments



Service Public  
Fédéral  
FINANCES

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1000 Brussels  
T : +32 2 579 38 67  
F : +32 2 579 51 12  
taxinvest@minfin.fed.be  
albert.wolfs@minfin.fed.be  
www.fiscus.fgov.be

Within the Federal Public Service FINANCE a team of experts informs and assists foreign investors and investors already established in Belgium on tax matters.

The Fiscal Department for Foreign Investments was created in 1997 and it operates under the direct authority of the Chairman of the Executive Committee of the Belgian Federal Public Service Finance.

This service of the FPS FINANCE guides and informs the foreign investor on tax matters, and assists him in his contacts with the tax authorities. This public service works:

- free on charge on a flexible, non-bureaucratic and investor oriented basis
- everything disclosed to its officials remains strictly confidential, as they are subject to a legal and strict obligation of professional secrecy for tax information with regard to foreign investments in Belgium, please get in touch with us (address below).



Albert WOLFS  
International Tax Expert

## FEDERAL PUBLIC SERVICE ECONOMY, SMEs, SELF-EMPLOYED & ENERGY DEPARTMENT ECONOMIC POTENTIAL



Activities:

1. To coordinate and manage the activities of the department in the international economic and trade organisations (WTO, WCO, OECD...),
2. Participating, developing and managing of the following measures of international trade policy:
  - Market access and non-tariff barriers
  - Rules of origin
  - Trade Defence Instruments
  - Economic customs regimes
  - Preferential regimes and analysis

Vooruitgangstraat 50  
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www.economie.fgov.be



Valère VANGHEEL  
Advisor

## FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS, FOREIGN TRADE & DEVELOPMENT COOPERATION



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F : +32 2 501 81 70  
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www.diplomatie.be

The Federal Public Service Foreign Affairs, Foreign Trade and Development Cooperation manages Belgium's foreign relations. Belgium's Foreign Affairs network comprises 130 embassies, consulates and representations both at home and abroad.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards attaining the following objectives: Defending Belgian interest abroad, promoting a stable, fair, thriving world community based on solidarity and combating poverty around the world by building up high-quality development cooperation.



Cathy BUGGENHOUT  
Counselor Direction Economic Interests



Thibaut de KERCHOVE  
Expert Direction Economic Interests

**FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS**  
Office of The Minister of Foreign Affairs



Karmelietenstraat 15 B  
1000 Brussels  
T : +32 2 501 85 46  
Henk.mahieu@diplobel.fed.be  
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The Office of Yves Leterme, Minister of Foreign Affairs of the Kingdom of Belgium, develops foreign policy and strategy in order to defend Belgian interests abroad.

Minister Leterme is also competent for foreign trade and, in this capacity, attaches a particular importance to economic relations within the Belgian foreign policy framework, thereby serving the regional entities and the economic actors in Belgium.

**GOVERNMENT OF FLANDERS**  
Flanders Investment & Trade - FIT



Gaucheretstraat 90  
1030 Brussels  
T : +32 2 504 87 11  
F : +32 2 504 88 99  
info@fitagency.be  
www.flandersinvestmentandtrade.com

The Flanders Investment & Trade agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centers, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



Henk MAHIEU  
Deputy Director - Bilateral Relations, Trade and Economic Diplomacy Unit  
Policy Unit of the Office of the Minister of Foreign Affairs



Bart Ouvry  
Spokesman of Minister Leterme



Koen ALLAERT  
CEO



Bart VAN den BOSSCHE  
Areamanager



Erna JANSSENS  
Assistant Areamanager

## WALLOON REGION

Cabinet of the Minister of Economy and Vice-President of the Walloon government



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5100 JAMBES  
Tel : 081/234-111  
Fax : 081/234-255  
jeanclaude.marcourt@gov.  
wallonie.be  
www.jcmarcourt.be

The Minister of Economy and Vice-President of the Walloon government, Jean-Claude Marcourt and his cabinet are willing to pursue the economic and social development of Wallonia.

To the 5 clusters of competitiveness which have been created under the Marshall Plan in the goal of creating a solid economic and industrial environment (Transport & Logistics, Health, Mechanical Engineering, Agro-Industry, Aeronautics and Space Industry), a sixth one dedicated to the green economy has been added.

Wallonia wants to make from the sustainable development a real opportunity to enhance our economy. A special attention shall be paid to SME's and New Technologies which are also competencies of Minister Marcourt.

Located in the center of Europe, at the crossing point of major roads, rivers, railways and air routes, Wallonia benefits from a high quality labor, free spaces for expansion of new economic activities. All advantages that will be asserted by Minister Marcourt his team and the AWEX-OFI while ensuring the Foreign Trade of the Region.

**For further details concerning Belgian products, services and techniques,  
please get in touch with:**



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riyadh@fitagency.com - www.fitagency.be



Nathalie LAFONTAINE  
Spokeswoman of Minister Marcourt



Jean-Sébastien BELLE  
Economic Advisor to Minister Marcourt



# Logistic organisation of the mission by: BCD TRAVEL



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2800 Mechelen  
T : +32 15 71 63 11  
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www.bcdtravel.be

As a leading provider of global corporate travel management, BCD Travel's mission is to simplify and streamline the business of travel. Operating in more than 90 countries on five continents, BCD Travel combines a worldwide workforce in excess of 12,000. As market leader in Belgium, the company offers a various range of services to small, medium and large-sized private and public companies:

- Online and offline travel management
- Consulting services
- Leisure travel
- Strategic meetings, conferences and incentives

BCD Travel is part of BCD Holdings NV, a Dutch family-owned company founded in 1975 by John Fentener van Vlissingen and market leader in the travel industry.

# HOTELS OF THE MISSION



RIYADH  
Sheraton Riyadh Hotel & Towers  
Olaya Junction of King Fahad and King Abdullah Road  
P.O. Box 90807  
Riyadh 11623  
T : + (966) (1) 454 33 00  
F : + (966) (1) 454 18 89



RIYADH  
Novotel Al Anoud  
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Riyadh  
T : + 966 1 288 23 23  
F : + 966 1 288 24 24



Patricia VAN den EYNDEN  
Manager Trade Missions



Paul Asselmans  
Senior Project Leader



Marco CLAES  
Strategy Implementation Manager



Steve KNORSCH  
Manager Public Sector Travel



## HOTELS OF THE MISSION



### JEDDAH

Jeddah Hilton Hotel  
North Corniche Road  
Jeddah 21362  
T : + 966 2 659 00 00  
F : + 966 2 659 11 11



### DAMMAM

Sheraton Dammam Hotel & Towers  
1st Street P.O. Box 5397  
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# ECONOMIC PROFILE OF BELGIUM, THE HEART OF EUROPE

Belgium is a federal Kingdom, with three Regions (the Flemish region, the Walloon Region and the Brussels-Capital Region) and three communities (the Flemish, the French and the German Community).

Belgium has a population of 10,6 million inhabitants (2008) and is one of the most densely populated states in Europe. Brussels is the capital of Europe, with the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organisations, such as NATO, are also located in Brussels. As a result, Brussels is the number two city in the world (after Washington) in terms of number of accredited journalists, and fourth in terms of the number of international meetings and seminars.

With a surface of 30.500 km2, Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. GDP reached 344,1 billion EUR in 2008. GDP growth was 1.1% in 2008 (EIU estimates) In line with global deceleration, growth drastically slowed down towards the end of 2008. Belgium is a high income country, with a Gross National Income (GNI) per capita of 40.710 US \$ in 2007 (World Bank data).

According to the World Trade Organization (WTO), Belgium was, in 2008, the 8th exporter of merchandise goods and the 13th exporter of commercial services. In 2008, Belgium’s share in world merchandise exports was 3,0%. With a share of 2,9% in world import of goods, Belgium ranked 9th among world importers.

According to the UNCTAD World Investment Report 2008, Belgium was the 11th recipient of FDI (foreign direct investment flows) in the world in 2007 with 41 billion US \$. The continued presence in Belgium of TNC (coordination centres), as well as the new tax incentives that entered into force in January 2006 (notional interest deduction) play an important role. Belgium’s FDI outflows amounted to 50 billion US \$ in 2007, making the country the 14th largest source of FDI outflows worldwide.

## Trade relations with Saudi Arabia

Belgian exports to Saudi Arabia

2007: 924.9 million EUR

2008: 1088.9 million EUR

2009 (first 5 months): 356.1 million EUR

Belgian imports from Saudi Arabia

2007: 1003.1 million EUR

2008: 973.6 million EUR

2009 (first 5 months): 316.1 million EUR

**Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.**





