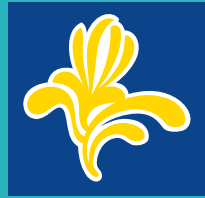


# BELGIAN ECONOMIC MISSION



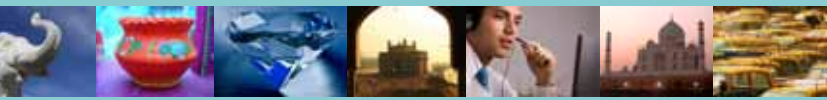
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INDIA  
20 – 27 March 2010



The entire version of this brochure is also available on the website of the Belgian Foreign Trade Agency, on the following address:  
[www.abh-ace.org/expor/initiatives-actions/abh-ace/missions-sar/2010/india/homepage.html](http://www.abh-ace.org/expor/initiatives-actions/abh-ace/missions-sar/2010/india/homepage.html)



## BELGIAN ECONOMIC MISSION

# INDIA

20 – 27 March 2010










Organised by the regional institutions for Foreign Trade  
(Brussels Export, Flanders Investment & Trade - FIT, the Wallonia  
Foreign Trade and Investment Agency - AWEX)

and the Belgian Foreign Trade Agency



# BELGIAN ECONOMIC MISSIONS | Calendar 2010 to 2012

<b>2010</b>	<b>INDIA</b>		March 20 • 27
	<b>BRAZIL</b>		May 15 • 22
	<b>KAZAKHSTAN</b>		October 10 • 14
	<b>UKRAINE</b>		November 21 • 24
<b>2011</b>	<b>RUSSIA</b>		March / April
	<b>UNITED STATES</b>		May / June
	<b>PR OF CHINA</b>		October
	<b>PERU &amp; CHILE</b>	 	November
<b>2012</b>	<b>VIETNAM &amp; THAILAND</b>	 	March
	<b>JORDAN &amp; LEBANON/KUWAIT/SYRIA</b>	   	May / June
	<b>TURKEY</b>		October
	<b>JAPAN OR LIBYA</b>	 	November



His Royal Highness Prince Philippe of Belgium



**HRH Prince Philippe** was born on 15 April 1960 in Brussels, Belgium, as first child of HM King Albert II and HM Queen Paola. He is first in the line of succession to the throne of Belgium and, as such, he bears the title of Duke of Brabant.

On December 4, 1999, the Prince married Miss Mathilde d'Udekem d'Acoz.

Prince Philippe and Princess Mathilde have 4 children: Elisabeth (2001), Gabriel (2003), Emmanuel (2005) and Eléonore (2008).

At the end of secondary school, which he attended both in French and in Dutch, the Prince continued his education at the Royal Military Academy from which he graduated in 1981. He then subsequently qualified as fighter pilot (1982) and as a paratrooper- and commando officer before assuming command over a paratrooper platoon. He now holds the rank of Major-General in the Armed Forces (2001).

Prince Philippe completed his academic training at Trinity College, University of Oxford (UK) and at the Graduate School of Stanford University (USA) where he took a "Master of Arts Degree" in political science in 1985.

The Prince holds an Honorary Doctorate of the Katholieke Universiteit Leuven (conferred in 2002).

As a result of the increasing number of commitments, the "Household of Prince Philippe" was created in 1992.

On August 6, 1993, by Government decision, Prince Philippe was appointed Honorary Chairman of the Belgian Foreign Trade Board (BFTB). He succeeded to his father, who had been Honorary Chairman of the BFTB since 1962. In this capacity, Prince Philippe has headed more than fifty important economic missions, of which the most recent are South Africa, the Federation of Russia, Canada and Bulgaria & Romania (2006), China & Hong Kong and Bahrain & Qatar (2007), USA (Seattle) & Canada (Vancouver), Egypt, Argentina & Ur-

uguay and Indonesia & Singapore (2008), Mexico & Panama, the Republic of Korea, the Kingdom of Saudi Arabia and Morocco (2009).

On May 3, 2003, Prince Philippe was appointed Honorary Chairman of the Board of the Foreign Trade Agency, replacing the BFTB.

On June 21, 1994 he became a member of the Senate.

In addition to his various official duties, Prince Philippe concentrates on gaining more in-depth knowledge of his country, its role and its image in the world and in international relations.

The Prince is keenly interested in the situation of young people and their integration in the society of tomorrow. He therefore visits schools and universities, but also follows closely various social issues such as unemployment and the struggle against poverty and exclusion.

In May 1997, Prince Philippe was appointed Honorary Chairman of the Belgian Federal Council for Sustainable Development, created after the Conference of Rio.

In 1998 the Prince Philippe Fund was created, with the aim of fostering exchanges between citizens or organisations from all three Communities of our country.

In 2003, Prince Philippe became Honorary Chairman of BIO (Belgian Investment Company for Developing Countries).

Since 2004, Prince Philippe is also Honorary Chairman of the European Chapter of the Club of Rome and of the International Polar Foundation.

In May 2004, Prince Philippe obtained his licence as a civilian helicopter pilot. He spends his rare leisure moments at home with his family and also likes to read, especially on subjects related to the problems and challenges confronting men and women in today's society. He practises sports regularly and is keen to maintain a healthy physical condition.

HE Steven Vanackere  
Deputy Prime Minister of Belgium  
and Belgian Minister of Foreign  
Affairs and Institutional Reform







### **ACADEMIC CAREER**

- Latin-Mathematics at the Saint-Albertus College of Carmelite Fathers, Haasrode, Belgium
- Bachelor in Political Sciences (Catholic University of Leuven, 1985)
- Master in Law (Catholic University of Leuven, 1987)
- Master in Economics (Catholic University of Leuven, 1988)

### **PROFESSIONAL CAREER**

- 1987-1988: Attaché at KREDIETBANK n.v./s.a.
- 1988-1989: Advisor to the Board of BAC-COB and Advisor at CEPESS (Centre of Economical, Political and Social Studies of the Belgian Christian Democratic Party)
- 1990-1991: Advisor to Herman Van Rompuy, President of the Flemish Christian Democratic Party CVP
- 1991-1993: Deputy Head of Cabinet of Jos Chabert, Minister of the Budget, Finance, Civil Service and External Relations of the Brussels Capital Region Government
- 1993-2000: Managing Director of the Port of Brussels, Belgium
- 1995-1999: Head of Cabinet of Jos Chabert, Minister of Economic Affairs, Budget, Finance and External Relations of the Brussels Capital Region Government
- 2000-2005: Deputy Director General of MIVB/STIB (urban public transport company of Brussels), Belgium
- 2004-2007: Member of the Flemish Regional Parliament
- since 2006: Alderman in the Brussels City Council (Economics, Trade, Port, Flemish Affairs)
- 2007-2008: Minister of Welfare, Public Health and Family Affairs in the Flemish Regional Government
- 2008 -2009: Deputy Prime Minister of Belgium and Belgian Minister of the Civil Service, Public Enterprise and Institutional Reform





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# Private & Public Organisations, Chambers of Commerce and Federations



**AGORIA** is Belgium's largest employers' organisation and trade association representing more than 1,600 members active in the technology industry in Belgium, more specifically in the following markets: Aerospace - Automotive - Construction products - Contracting & Maintenance - Electrical engineering - Industrial automation - Information and Communication Technologies (ICT) - Mechatronical engineering - Metals & Materials - Metal processing - Mounting & Cranes - Plastics - Security & Defence.

AGORIA's member companies supply goods and provide services for many international projects abroad: equipment for large-scale infrastructure works, oil, gas and petrochemical plants, international sports events, environmental infrastructure, construction, renewable energy, ICT solutions for the financial sector, equipment & services for the medical and paramedical sectors, textile machinery etc.

A substantial number of companies with world-leading know-how and experience in a particular market are joining forces in AGORIA's international business development clubs such as the Carbon Energy Club, the Belgian SportsTechnology Club, the Agoria Infrastructure Club, the Agoria Renewable Energy Club, the Agoria Banking Club etc.



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## AGORIA AUTOMOTIVE

**Agoria Automotive** is a division of the technology industry association Agoria, set up to represent the Belgian vehicle industry. Agoria Automotive defends the interests of the manufacturers of cars, buses, trucks, trailers and bodyworks as well as of the supply industry.

Home to four major passenger car assembly plants (Ford, General Motors, Volvo and Audi), one truck assembly plant (Volvo Truck), two large bus and coach manufacturers (Van Hool en VDL Jonckheere) and many manufacturers of trailers and bodyworks, Belgium is by far a key player in the European Vehicle industry landscape.

Moreover there is an abundance of suppliers focused on leading-edge technologies and service providers in Belgium. Today approximately 300 companies create added value for the vehicle industry.

On top of that, several research institutions, each with their own focus, perform far-reaching research for the vehicle industry – from ride and control systems, via new materials and alternative energy sources, to electronics and ICT for vehicles.

Directly and indirectly nearly 10% of the Belgian workforce is employed by the vehicle industry.

For more information and contact details: [www.agoria.be/automotive](http://www.agoria.be/automotive).



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**Antwerp World Diamond Centre** was founded in 1973 and acts as the spokesman and coordinator for all activities in the diamond sector. AWDC is the official liaison with government (national and international) and represents the collective interests of the Belgian diamond sector. AWDC is also the marketing organisation of the Antwerp diamond trade and industry, responsible for the promotion of Antwerp as the world leading diamond centre. AWDC is more than ever committed to maintaining a healthy and prosperous diamond industry, spreading the quality image of the Antwerp diamond sector.

Antwerp has created an international commercial platform upon which producers, manufacturers and traders all over the world can meet.

## ANTWERP WORLD DIAMOND CENTRE



**Freddy J. HANARD**  
CEO



**Jennie BAETEN**  
Special Events Manager

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## ASSOCIATION FOR INTERNATIONAL ARBITRATION (AIA)

**The Association for International Arbitration (AIA)** is a non-profit organisation that works towards the promotion of alternative dispute resolution (ADR). Its particular aim is to inform investors about the best ways to (re)solve their disputes and to protect their future business relations. To this end, the AIA comprises of experts from all over the world with particular expertise in a large number of commercial sectors. The AIA also provides various levels of training both online and classroom training about Arbitration. AIA has pioneered the concept of sharing its intensive expertise and experience in the field of Arbitration to both Corporates and Experts in the field alike to facilitate promotion of International Business & Commerce.



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## BECI - BRUSSELS ENTERPRISES COMMERCE AND INDUSTRY

**BECI - Brussels Enterprises Commerce and Industry** – regroups through a mutual image and a shared name, the Chamber of Commerce of Brussels and the Brussels Business Federation.

BECI has 33,000 company members - self-employed workers, sme's and large companies, Belgian and International companies - located in the Brussels' Region.

The Brussels Business Federation is the interprofessional organisation regrouping the businesses in the Brussels-Capital Region. The Brussels Chamber of Commerce and Industry offers its services to businesses and self-employed workers in the Brussels-Capital Region.

BECI, private partner in the Brussels Export initiative and member of Enterprise Europe Network, has an international department to give international business support to the Brussels' businesses with a broad range of services:

- information on EU legislation, directives, market access, thematic seminars on import, export, countries, publications
- international business contacts: assistance for international business partner search, events to promote international business relations: economic missions, brokerage events, business clubs, welcoming of foreign economic delegations
- export formalities: ATA booklets and certificates of origin.

As operator of the Brussels Import Agency, BECI provides information (EU and Belgian law, finance and procedure) and business relations to foreign enterprises to develop, assist and facilitate trade all over the world to Brussels, Capital of Europe. It also gives information on setting up an office in Brussels.



**Emmanuel van INNIS**  
President



**Olivier WILLOCX**  
Managing Director

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**FLAG** is a non-profit and private organisation of all the Aerospace Companies active in the Flanders Region of Belgium. FLAG is a facilitator and the preferred partner of the Federal and Regional Government for the Flanders Region of Belgium.

Within FLAG, a number of world players in aerospace like ASCO, BARCO, LMS, BMT Aerospace and Sabca Limburg are accompanied by a very large number of SME's, active across the board of products, technologies and services aerospace niches, expanding the Flanders capacities in aeronautics and space.

## BELGIAN AEROSPACE / FLEMISH AEROSPACE GROUP (FLAG)



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**Skywin Wallonie** is the Aerospace Cluster of the Walloon Region of Belgium. Created in 2006 in order to increase the competitiveness of Walloon enterprises in the Aeronautics and Space sectors, Skywin represents about 100 industrial members as well as universities and dedicated research centres. This represents a total of more than 4,400 direct jobs in the region for €1.20 billion turnover. Skywin gathers several major regional players like Alcatel Alenia Space, FN Herstal, Forges de Zeebrugge, Sabca, Sonaca, Spacebel, Techspace Aero, Thales Communication Belgium as well as numerous innovative SME's working in engines, structures, systems and equipment technologies. Members activities consist of R&D, design, virtual prototyping, manufacturing, MRO and upgrades of airplanes, helicopters, UAV, engines sub-assemblies or rocket components and space equipments and related services.

Skywin's objective is to foster and promote the technological advance of the Walloon Region in the Aerospace sector and therefore to supply competitive products and services which are the mainstay of business development.

Strongly oriented toward industrial projects and benefits, Skywin activities can be categorised into 3 orientations:

- innovation Projects
- clustering activities
- international business development.



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Founded in 1954, the **Belgo-Indian Chamber of Commerce & Industry (BICC&I)** is today at the heart of a growing network with access to more than 1,400 contacts in Belgium directly involved in business with India.

Through its channel and co-operation with Indian, Belgian, regional and European official institutions, BICC&I serves the businesses between both countries.

The Chamber seeks to promote the commercial, industrial, scientific and financial co-operation between Belgium and the Republic of India.

## BELGO-INDIAN CHAMBER OF COMMERCE AND INDUSTRY



**Baron Philippe VLERICK**  
Chairman



**Virginie MICHIELSEN**  
Vice-President



**Guido DOUCET**  
Director

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## FEB – FEDERATION OF ENTERPRISES IN BELGIUM

**The Federation of Enterprises in Belgium (FEB)** is the only multisector employers' organisation representing companies in Belgium. FEB has 34 full members, all of which are professional sectoral federations – in addition to its applicant and corresponding members. All in all, it represents more than 33,000 businesses, of which 26,000 are small or medium-sized firms. In terms of jobs, FEB represents approximately 75% of the employed in the private sector.

The main activities of the Federation of Enterprises in Belgium are:

- promoting and stimulating entrepreneurship
- defining common positions of Belgian enterprises
- ensuring representation in many national and international advisory and administrative committees and institutions
- acting as an intermediary between enterprises and government, administration, trade unions, consumers ...
- providing a flow of information to its members and the general public.



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**Fedustria** is the trade association of the Belgian textile, woodworking and furniture industry and represents 2,500 companies in Belgium (mainly SMEs), with over 55,000 direct jobs and a €12.5 billion turnover, of which 72% comes from export. Fedustria seeks new business opportunities for its member companies located all over Belgium, defends their interests and offers them specific consulting. Belgium is particularly specialised in the manufacturing of interior decoration textiles (carpets and rugs, upholstery, curtains, terry towelling ...), and technical textiles (such as industrial textiles like tarpaulins, geotextiles for road works, artificial turf for sports, medical textiles for operating theatres, protective and professional clothing ...). In furniture, Belgium has lots of innovative companies in modern design.

## FEDUSTRIA



### **Pierre VAN MOL**

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## FITA - FLANDERS INTERNATIONAL TECHNICAL AGENCY

In co-operation with the sectors of industry involved, the Flemish authorities are looking to make a practical contribution, through the non-profit organisation **FLANDERS INTERNATIONAL TECHNICAL AGENCY**, to the development of a sound infrastructure in other countries and regions that will provide an acceptable degree of mobility and a livable environment.

The main aims of FITA are:

- making Flanders' achievements known abroad, in various areas connected with infrastructure and equipment, traffic and environmental problems, town planning and country planning and housing
- FITA also deals with the promotion of the participation of the Flemish business world (engineering companies, building contractors, producers and suppliers) in investments abroad by offering technical assistance and logistic and administrative support e.g. by putting governmental experts available to fulfil international assignments
- FITA organises tailor-made visits and trainings in Flanders.



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**HRD Antwerp** operates five services:

Diamond Lab, the first ISO-certified diamond lab complying with the IDC rules. It issues highly respected diamond certificates and jewellery reports.

The Precious Stones Lab issues gemstone reports, the guarantee for the authenticity of gemstones.

The Educational Department offers world-renowned diamond grading, gemmology and contemporary diamond jewellery design courses on an international platform.

The Research Department conducts fundamental and applied research for the diamond industry, which the Equipment Department translates into state-of-the-art technological instruments.

HRD Antwerp represents “The Blueprint for Quality” through its experience, professionalism, and impeccable standards.

HRD Antwerp is present in Belgium, Turkey, China, Hong Kong, Middle East and India.

## HRD ANTWERP



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Unie van Zelfstandige Ondernemers

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UNIZO



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**“UNIZO, the organisation for independent entrepreneurs and SME’s”** is a non-profit making and interprofessional employers’ organisation and social partner.

With over 100 cooperating professional sectorial organisations and over 85,000 members, UNIZO is the largest organisation for entrepreneurs in Flanders.

The main activities of UNIZO are: defending the interests of the entrepreneurs, providing information and advice and stimulating networking. They are aimed at five specific categories: start-ups, young companies, growing companies, international active companies and business transfer.

**UNIZO-Internationaal** is responsible for stimulating international trade of Flemish SME’s and cooperation in European and international projects. Unizo is a member of UEAPME, the European SME-organisation.



Chamber of  
Commerce and Industry

## VOKA - CHAMBER OF COMMERCE AND INDUSTRY

**Voka Chamber of Commerce Halle-Vilvoorde** is one of the eight Voka – Chambers of Commerce and Industry (CCI) in Flanders. Together with the Voka – Flemish Employers Association, these eight Chambers form the Voka alliance – the largest Flemish network of enterprises.

Voka aims at stimulating economic activity and intends to create an optimal framework for successful enterprises. We contribute to supporting the economic development of our region by lobbying, networking and offering specific services to businesses.

The Voka alliance unites more than 16,000 businesses from all sectors within the Flemish region. The size varies from start-ups or small companies to well-established multinationals with thousands of employees.

Voka is politically independent. Every Voka – Chamber of Commerce and Industry is a private institution. Membership is not compulsory, but based on competitiveness, high added-value services, exclusive information and transparency.

**Our mission: As the closest, most influential and most professional network of entrepreneurs and the representative organisation for companies in Flanders, Voka wishes to create an optimal framework for successful enterprise, and thus seeks to make a fundamental contribution to its region's welfare and well-being.**

The Voka alliance offers you the advisory and networking services of eight Chambers of Commerce and Industry (CCI) and a representative power towards the government, through the channel of the Flemish Employers Association.



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# Financial Institutions





## BELGIAN CORPORATION FOR INTERNATIONAL INVESTMENT (BMI – SBI)

**BMI-SBI** is a semi-public investment company, of which the main objective is the medium to long term co-financing of foreign investments by Belgian companies. Its major shareholders are Belgian public institutions as well as private companies such as Fortis Bank, ING and Suez-Tractebel.

Our activities are oriented towards the creation of new “joint ventures” or subsidiaries worldwide, as well as the acquisition, restructuring or development of existing companies.

**BMI-SBI** takes minority participations in equity and/or quasi-equity (subordinated loans, profit-sharing loans ...) and/or provides medium and long term straight loans. The average financing amount ranges between €0.5 to €2.5 while the term is usually between 5 to 10 years.



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**BNP PARIBAS**  
**FORTIS**

### About BNP Paribas Fortis and BNP Paribas Group

In May 2009 Fortis Bank joined BNP Paribas Group under the name **BNP Paribas Fortis** and is now part of one of the 6 strongest banks in the world according to Standard & Poor's (within its peer group). With a presence in 85 countries and 205,000 employees, BNP Paribas is a global-scale European leader in financial services. Therefore, it will be our pleasure as BNP Paribas Fortis to make sure that our customers - and other Belgian companies interested in doing business with India - can seamlessly benefit from expertise of our colleagues of BNP Paribas India.

### About BNP Paribas India

BNP Paribas has, indeed, been present in India since 1860. Today, BNP Paribas is amongst the leading foreign banks in India, and is present in 8 major cities of Mumbai, Delhi, Kolkata, Chennai, Hyderabad, Bangalore, Ahmedabad and Pune. The group offers sophisticated solutions through its three core business lines viz., Corporate and Investment Banking, Investment Solutions and Retail Banking.

The group has also developed key associations with strong local partners, such as: Life Insurance with SBI, Asset Management, Home Finance and Securities Services with Sundaram Group, Personal Investment Services and Institutional Broking with Geojit Financial Services, Real Estate Advisory Services with Redwoods, and Equipment Solutions with SREI Infrastructure Finances.

## BNP PARIBAS FORTIS



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**ING** Belgium is a subsidiary of ING Group, an international financial services company and one of the world's largest savings banks.

In Europe ING Bank has a dedicated Asian Corporate Clients Department which offers a wide range of services to Indian corporate clients.

ING Belgium's retail services include a dedicated Expat Services desk for Indian and other foreign investors.

In India ING Vysya Bank is a full fledged local bank offering wholesale as well as retail banking services through more than 450 branches.



**Philippe MASSET**  
Member of the Executive  
Committee of ING Belgium -  
Head of Commercial Banking  
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KBC BANK



**Danny DE RAYMAEKER**

Chief Operating Officer and Member of the Executive Committee

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**KBC** is an integrated bancassurance group, catering mainly for retail customers, small and medium-sized enterprises and private banking clientele. It occupies leading positions on its home markets of Belgium and Central and Eastern Europe, where it specialises in retail bancassurance and asset management activities, as well as in the provision of services to businesses. Elsewhere around the globe, the group has established a presence in selected countries and regions.

In India, KBC Group focuses on several niche activities mainly in the area of International Trade Finance, Asset Management, FI Business, Diamond financing and IT Services.

### Mission

**ONDD**, the Office National Du Ducroire | Nationale Delcrederedienst, is the Belgian public credit insurer with a mission to promote international economic relations. ONDD performs this task as an autonomous government institution enjoying a state guarantee.

### Scope

ONDD insures companies and banks against political and commercial risks relating to international commercial transactions, for example regarding capital goods and industrial projects, and contracted works and services. For these risks, ONDD can also work alongside banks through risk sharing schemes. ONDD also insures against political risks relating to foreign direct investments and directly finances commercial transactions of limited proportion.



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# Ports





## PORT AUTHORITY ZEEBRUGGE

As A MAJOR COASTAL PORT ON THE BELGIAN NORTH SEA COAST, the **port of Zeebrugge** offers a highly productive hub for a wide range of shipping companies. With an array of both deep sea and short sea distribution capacities, a network of intermodal services to reach the markets & distribution facilities within the port area, the site is a logistic turntable that meets the demands of a very diverse customer base.

The port of Zeebrugge ranks n°1 on world scale in car trade. In 2009 1.3 million units were handled for the global automotive industry. Zeebrugge offers its network and expertise to the emerging markets.

With 11 fixed weekly container services on the Far East-India-Middle East, the port of Zeebrugge is well-g geared to offer its customers daily shipment possibilities. India, part of the BRIC countries, offers tremendous potentialities to the global trade.

Our port is a major gateway into Europe. The port is thus looking to provide its unique and specialised advantages and to offer its export tools into the European market.



**Joachim COENS**  
Chairman  
Managing Director



**Vincent DE SAEDELEER**  
Vice-President

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**Antwerp:** your cargo in good hands

The **Port of Antwerp** is the gateway to Europe, through which almost 190 million tonnes of cargo flow every year. Antwerp is the second largest port in Europe for international maritime traffic and strategically located in the heart of Europe with the fastest, most efficient connections to its major industrial and consumer centres.

Antwerp's central position within North-West Europe makes it a preferred location, offering excellent access to the major European industrial centres and a large potential consumer base. Thanks to its enormous storage capacity (over 543 ha covered warehouses), the port acts as the supermarket of Europe where all types of products obtain the specialised handling and storage they require.

Being a major container port, Antwerp does not only specialise in containers alone, but the emphasis is also on general cargo such as steel, fruit, forest products, cars, foodstuffs and project cargo. Moreover, Antwerp is the largest petrochemical cluster in Europe.

The Port of Antwerp is in permanent operation 24 hours a day, 365 days a year. Proof that every customer's goods are in safe hands.

## PORT OF ANTWERP



**Marc VAN PEEL**  
Chairman



**Luc ARNOUITS**  
Chief Commercial  
Officer



**Yannick  
DUFRAIMONT**  
Director APC



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**Seaport of Ghent** (Belgium): large enough to cope, small enough to care.

Ghent is a congestion-free logistics and industrial seaport, home to global leaders in steel, automotive, forest products, agro, construction, chemical- and bio energy industries (250 companies, representing 67,000 direct and indirect jobs).

Traffic volume: 47 million tons a year of water-borne cargo; nautical access: Panamax type vessel of 92,000 DWT; Quay length: 27.5 km.

Ghent port offers a choice of well-equipped terminals for all commodities in bulk, containers and breakbulk.

It is a strategic distribution- and logistics hub for Belgium, France, Netherlands and Germany by inland waterways, road, rail and pipeline and for Norway, Sweden, Finland, Russia, Greece, Turkey, Libya, Tunisia and Morocco by Short Sea Shipping.

New: we have 400 ha of ready-to-build Greenfield plots available for warehousing and industrial developments near the new Kluizendok (4.5 km of quays) and the container terminal (450,000 TEU capacity).

With this mission, we aim at establishing strategic relationships with ports, shipping lines (container & conventional), logistics companies and the industry.

## PORT OF GHENT



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# Industrial & Service Companies



**Ackermans & van Haaren** is a diversified group active in 5 key sectors: **contracting, dredging and concessions** (DEME, one of the largest dredging companies in the world - Algemene Aannemingen Van Laere, a leading contractor in Belgium), **real estate and related services** (Leasinvest Real Estate, a listed real-estate investment trust - Extensa, an important land and real estate developer focused on Belgium, Luxembourg and Central Europe), **private banking** (Bank Delen, one of the largest independent private asset managers in Belgium - Bank J.Van Breda & C°, niche bank for entrepreneurs and liberal professions), **private equity** (Sofinim, one of the largest private equity providers in Belgium, and GIB) and a recent development in **energy and materials**.

The AvH group represented in 2008, through its share in the participations, a revenue of €2.6 billion and employs approximately 15,000 people.

The group concentrates on a limited number of strategic participations with an important potential for growth. The AvH share is part of the BEL20 index, the Private Equity NXT index of Euronext Brussels and the European DJ Stoxx 600.

## ACKERMANS & VAN HAAREN



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## ADAM SOFTWARE

**ADAM Software** is a global provider of media and marketing supply chain software. Our solutions provide trusted optimisation of MarCom processes in many mid to top enterprises including Omnicom, Anheuser-Busch InBev, Britvic, Microsoft, LEGO, McCann Erickson, Sanoma Magazines, Volkers, Elopak, and more. The ADAM platform is recognised by major sector analysts as a top-five leading solution in the field, providing comprehensive features in all areas of the media supply chain:

- Media Management - delivering advanced Digital Asset Management for fast, secure, easy-to-use access and distribution
- Production - boosting graphic tools productivity, integrating environments and automating processes for faster time to market
- Business Process Control - offering industry-leading control of your digital supply chain with process management, monitors and logging

Key global partners include Microsoft and Adobe, but whatever the scale of your enterprise, if you're passionate about media supply chains, we'd like to hear from you.



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**AMOS** is specialised in designing and manufacturing high accuracy optical and mechanical systems. For space industry we're producing equipment to test satellites and payloads on ground as well as mirrors and mechanisms to fly on board spacecrafts.

We are also delivering tailor-made equipment to professional astronomy from focal plane instruments to complete telescopes.

## ADVANCED MECHANICAL AND OPTICAL SYSTEMS



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## AEPODIA

**Aepodia** is a company specialised in Early Clinical Drug Development. The services may include individual scientific consultancy and/or operational support up to all activities required to reach a compound go/no go decision point (Proof of Concept).

Depending on client portfolio and/or strategy Aepodia offers tailored solutions and innovative approaches to optimise compound development by:

- proposing a minimal plan supporting “exit” strategy (e.g. adapted to biotech companies)
- designing an optimal plan to support not only a compound development decision point but to optimise the related compound platform (so called “translational medicine” approach).

Between those two extremes, a variety of approaches exists. Those approaches depend on the indication, the type of compound and the client company strategy. The ability/agility to adapt and develop solutions matching those specificities requires a significant drug development expertise and experience: this is the very competitive advantage of Aepodia.

As part of this core business, we also perform Due Diligence (scientific review) of compounds for Capital Investors, Pharmaceutical and Biotech Companies; and also consultancy in Strategic Outsourcing.



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AL4S

Agent Language Force

A new programming language has been developed called RIDL or Robot Intelligent Definition Language. This language is based on existing Object Oriented Programming Languages as JAVA and C++, which were turned into Intelligent Agent Programming Languages.

Tested on several prototypes of Robots, it was proven to be very flexible and very user friendly programming. Application area : all sectors in need of automated flexible robotised decision, planning, and searching processes ...

## AGENT LANGUAGE FORCE – AL4S



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**Agral** is a Belgian dairy factory 100% specialised in the production of butter for over 40 years. With a strong technological know-how, AGRAL constantly enriches its range of innovative products to meet the expectations of markets and consumers.

With a production capacity exceeding 25,000 tonnes per year AGRAL is now able to offer to the retail, catering and the industrials, solutions to meet their expectations:

Butter - light Butter - healthy Butter - Butter Blends - Flavored Butter - Anhydrous Milk fats.

A priority at AGRAL has always been its flexibility. All the recipes and packaging are available at AGRAL.

The AGRAL brand name is HERITAGE. The company also produces butter in Private Label for many partners worldwide.

Being an AGRAL customer is also extremely safe and gives all guaranties to be delivered regularly throughout the year.



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**Alfacam Group NV** is a Belgium-based provider of multi-camera facilities and services to broadcasters and production houses, mainly active outside Belgium. It groups the activities of Alfacam, Eurolinx, Euro1080 and the Eurocam media center.

Alfacam offers services to TV stations and production houses. It owns the largest fleet in Europe of multi-camera television facilities trucks, which record large music, sporting and lifestyle events around the world. 220B vans are able to make HDTV recordings, for example in 2010 the Olympic games of Vancouver, the world championship football in South Africa and the European handball championship 2010 in Austria. Eurolinx was created as a spin-off of the wireless technologies developed at Alfacam and is one of the leading companies in the wireless HDTV transmission domain in Europe. The company is able to fulfil any requirement for high-tech and advanced wireless connections. The company also offers services, such as editing and manufacturing of outside broadcast (OB) vans for third parties.

Euro1080 is the very first HDTV media company in Europe and started broadcasting on 1 January 2004. Since then, the broadcasting company has been playing a leading role in Europe with regards to HDTV and runs the themed channels EXQI sport and EXQI culture. The Eurocam Media Centre is a modern multifunctional complex with 15 studios, which are most appropriate for television productions and corporate events. The complex covers some 60,000 m<sup>2</sup> and is located on a vast domain of 90,000 m<sup>2</sup>. With its 3300m<sup>2</sup> the Eurocam Media Centre offers the largest waterstudio in Europe. On its roofs is one of the country's largest solar energy installations.

## ALFACAM



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**AMS BELGIUM** offers:

- engineering and reengineering mission
- subcontractors for DATA CENTRE.

Technical specifications related to data centre are completely managed by our Engineers and employees:

- air conditioning
- electrical protection (UPS)
- fire protection (detection & extinguishing)
- access control and intrusion detection
- workplace layout
- electrical: high and low Voltage

AMS BELGIUM is starting a new business dealing with SOLAR ENERGY.

## AMS BELGIUM



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Successful companies are constantly looking for opportunities. **Antwerp Headquarters** will help find them! Are you considering doing business in Europe? Antwerp Headquarters is your one-stop-shop for information, advice and guidance. Professional, objective, tailor made, confidential and free of charge!

Antwerp Headquarters is a joint venture between the public and private sectors: the city of Antwerp, the Antwerp Chamber of Commerce and Industry and 23 private companies. We are committed to bringing new business to Antwerp. All partners share the same dynamic vision for further expanding Antwerp's economic engine. With this clear focus strategy, the agency promotes Antwerp's potential for different types of companies in various sectors. In addition to its well established economical assets (its port, diamonds, fashion and chemical industry), Antwerp holds many opportunities for companies in new markets (e.g. nano-technology, new media, pharmaceuticals ...). Companies from a wide variety of sectors will find in Antwerp the keys to implementing a sound strategy and expanding business.

What exactly can Antwerp Headquarters do for you? We receive first-hand information from the local government on many issues critical to investors: establishment formalities, work permits, office locations etc. Thanks to our close ties with the business community, we can introduce you to potential business partners, suppliers and/or customers, help you integrate in the business and expat communities and much more.

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**ArcelorMittal Tailored Blanks** is a leading producer of tailored blanks with design and production facilities in most parts of the world.

Tailored blanks are an essential tool in automotive chassis, called body-in-white (BIW) construction.

Tailor welded blanks are products resulting from welding together various blanks (sheets of flat steel) of different characteristics, either thicknesses, formability, shapes ... They are used to decrease the weight of a car and to improve safety through an increased crash resistance.

At the same time, it is proven that tailored blanks reduce the total cost of a car structure. In a typical BIW, around 20 tailored blanks applications can be identified: rear rails, roof reinforcement, B-pillar, A-pillar, shock tower, tailgate, cross member, side member, wheel house, engine cradle cross member, body side, seat cross member, bumper reinforcement, front rail, rear door, floor panel, front door, tunnel reinforcement and body side outer.

## ARCELORMITTAL TAILORED BLANKS



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## ATCOMEX COMPANY



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**Atcomex** provides **Custom-made project development**, production and assembling of aluminium & stainless steel tank- & bulk trailers, semini-trailers, rigids, pressure containers, aircraft refuellers and dispensers for following product markets:

**FUEL & BIO ENERGY VEHICLES:** Trailers, and semi-trailers for the transport and distribution of liquid fuels, waste oil, the draining oil from separators and ADR products. Atcomex produces tailor-made solutions. Atcomex is also the market leader in the field of bulk trailers for pellets.

**CIVIL & MILITARY AIRPORT VEHICLES:** Atcomex has a worldwide reputation as a manufacturer of aircraft refuellers, dispensers and fuelling equipment. Our equipment ranges from 1,000 litre tanks for the refuelling of helicopters and small aircrafts to 85,000 litre aircraft refuellers suitable for large aircraft such as A380s. Flow rates vary between 100 and 4,000 litre per minute. Atcomex is also the supplier for pit-cleaners and hydrant-flushers.

**BUILDING & CONSTRUCTION VEHICLES:** Atcomex builds bottom-dump trailers and tipping silos for the transport of powders and granulates such as cement and ready-mixed mortars in dry form.

**CONTAINERS:** Atcomex builds (pressure) containers for the transport of bulk & liquid food, agro and chemical products. Recently we presented the ECO box Container with 7.5% less weight for 5% more volume (eco saving of 50,000,000 Kg/Kg/Year/container).



AVALON AUTOMATION NV

## AVALON AUTOMATION



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**Avalon Automation** is a young dynamic company with over 100 years of experience that is mainly active in petro, chemical and petrochemical sector. Avalon does the engineering from Greenfield, the construction with partners, and the commissioning of tank storage plants.

Avalon has developed an own software platform for the treatment of heterogeneous data and has developed an open and configurable MES layer and TAS solution for tank storage activities.

Avalon configures and integrates manufactory independent a variety of tank gauging systems. Avalon does the complete automation of tank terminals (pumps, valves, instrumentation, tank gauging etc.).

Avalon is also active in project management, the integration, the extension and the revamping of industrial automation projects.

**Barco Avionics** offers an extensive range of high-performance display systems and open image processing subsystems for critical aerospace applications through in-house R&D, qualification & certification, manufacturing and after-sales-support competencies. Barco Avionics has references on more than 100 types of aircraft cockpits, including civil & military, fixed wing and rotorcraft platforms.

Overview of products offered by Barco Avionics:

- Cockpit Head Down Displays (dumb displays) for primary flight and mission applications
- Multi Functional Displays (smart displays) for primary flight and mission applications
- CDMS – MCDU terminal family
- Processing units for graphics generation and video manipulation
- MOSArt: Modular Open System Architecture for real-time processing (ARINC 653)
- Digital Moving Map
- HUD: Head Up Display



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**Bekaert** ([www.bekaert.com](http://www.bekaert.com)) is a global technological leader in its two core competences: advanced metal transformation and advanced materials and coatings, and a market leader in drawn wire products and applications.

As from 1998 Bekaert is active in India, where it today operates a regional headquarter, three manufacturing plants, located in Pune, Ranjangaon and Lonand and a technology center. Our activities are focused on the growing local needs of the automotive and construction markets with products such as steel cord to reinforce tyres for passenger cars, trucks and busses and Dramix® steel fibers for concrete reinforcement. Other products include hose reinforcement wire, carding products for the textile industry, filtration products mainly for the plastics industry, high carbon and alloy steel wire for automotive and engineering applications and low carbon galvanised wire. In our joint venture plant Mukand Bekaert Wire Industries we produce stainless steel wire specialties.

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## BELGOCONTROL

**Belgocontrol** is an autonomous public company in charge of the safety of air navigation in the civil airspace for which the Belgian State is responsible and at five Belgian public airports.

Belgocontrol has developed its own Training Centre to provide continuous first-class training for air traffic controllers, meteorological and technical services staff on their operational site at Brussels Airport.

Our perfectly suited infrastructure and accumulated experience enable us not only to train our own staff, but also to offer training to external professionals in a large variety of disciplines. With the help of modern sophisticated simulators, training can be perfectly tailored to specific customer needs.



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**Belgoprocess** brings 50 years of operational experience in nuclear waste management and decommissioning of nuclear facilities.

We are experts in minimising the amount of radioactive waste produced and maximising clearance of decontaminated material while optimising operational costs. Our integrated nuclear waste management and decommissioning services include turnkey solutions for processing and storage of radioactive wastes and for decommissioning nuclear facilities. This includes the development of new technologies such as incineration using thermal plasma technology.

Belgoprocess knows how to decide on strategies for processing waste and for decommissioning. We also know how to carry out the careful balancing act between criteria such as worker dose, environmental impact, financial aspects, technical constraints, waste storage and disposal capabilities and public acceptance. This experience, combined with our focus on client-oriented post-commissioning services, makes us unique in the industry.



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The **BESIX** Group is a group of industrial companies operating in construction, concessions and property development sectors.

For more than 100 years, the Group has built up a solid international reputation, with experience in some fifty countries. Today it is working in 17 countries on four continents.

As a **general contractor**, BESIX is particularly active in almost all construction sectors and is particularly experienced in the following sectors:

- **buildings:** High rise buildings (including Burj Khalifa, the tallest building in the world), airports, hotels, commercial centres ...
- **marine Works:** LNG terminals and Jetties, harbours, container terminals, quay walls, breakwater, hydroelectric power schemes, marinas, coastal protection, waterway improvements ...
- **infrastructure:** bridges, tunnels, locks, dams ...
- sport and leisure: stadium, multifunctional sports centers, marinas ...
- **environment:** water treatment plants, incineration plant, irrigation schemes, landscaping ...
- **industry:** power plants, desalination plants, refineries, petrochemical plants, cement factories ...



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**Bird & Bird** is an international law firm established in 1846, which provides a full range of legal services. The firm has 21 offices spread through all major European and Asian jurisdictions and is an undisputed leader in intellectual property law, information technology law and outsourcing transactions. We have developed a high degree of specialist knowledge in technology rich sectors. Our practices also cover the full range of EU & competition law (trade and customs, all EU regulatory aspects and public affairs), corporate transactions (including M&A and incorporation of new companies), commercial agreements (including a.o. licensing, leasing, sales & marketing, advertising, franchising and distribution), finance, employment, real estate and dispute resolution.



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B.M.T.

**BMT** is an industrial holding company generating a total revenue of about €250 million.

BMT is holding 4 main divisions all active in niche engineering products :

1. **IG Watteuw**: manufacturing and design of industrial gears & gearboxes for different industries and applications like railway equipment, screw compressors, marine propulsion and engines
2. **BMT Aerospace**: geared products and gearboxes for the aerospace industry. Specialised in actuation gears for slat systems and in smaller gears for turbine engines and accessory gearboxes.
3. **OMCO**: producer and designer of glass moulds. OMCO produces moulds in 8 countries and delivers moulding equipment to the glass container industry for jars, bottles and flasks.
4. **CNUD-EFCO**: design and manufacturing of annealing lehrs for the flat glass industry. CNUD is world's number one in designing annealing lehrs and all its accessories.



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**Belgium Satellite Services s.a. (BSS)** was formed with the acquisition of Belgacom's Satellite services division.

BSS s.a. is part of the elite group which provides satellite services worldwide. BSS offers its customers a strategic partner in the use of satellite networks by providing tailor-made, high-quality solutions at a competitive price.

Belgium Satellite Services s.a (BSS) is a leading provider of satellite services, HUB based solutions including shared Hub facilities, Internet over satellite, Hosting services, Voice Termination Services, TV and Radio Broadcast solutions. For these advanced satellite service operations, BSS relies on two state-of-the-art teleport infrastructures in Belgium, at Lessive and at Liedekerke accommodating an impressive array of antennas, from 2.4Mtr up to 32Mtr diameter, and multiple remote in different continents working in Ku, eKU, DBS & C band.

Our state-of-the-art teleport at Lessive has 59,500 Sq. Mtrs of Real Estate and around 6,000 Sq. Mtrs as Build-up Area.

All the earth stations are fully redundant with power backup via UPS & diesel engines. We have excellent fibre connectivity between the Teleports & the globe. We do have state-of-the-art remote management system installed for the entire infrastructure lowering the operational cost.

## BSS - BELGIUM SATELLITE SERVICES



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**BTR Services** assists banks and financial organisations throughout their daily activities and is specialised in the dynamics of this financial environment: migrations, consolidations, integrations and transformations.

Our product **LetterGen** is a state of the art document generation system based on open standards capable of both real-time or high volume generation. The generated documents are presented as ODT, DOC, PDF, Tiff, JPG and are distributed by fax, email or printer.

With the **Electronic Signer** you can sign documents on a tablet pc with a classical signature or with an Eid, a Vasco Digipass CertiID or Signetics K-Sign for a digital signature.



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**busworld.**

## BUSWORLD



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**Patrick VAN IMPE**  
Secretary General



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Founder

Organisation of **Busworld**, the bi-annual fair for professional bus & coach builders and operators in Kortrijk, Belgium.

Attended in 2009 by 28,000 professionals coming from 118 countries.

Next time in 2011, October 21st-26th.

Also in Istanbul (March 2010, 25th-28th).

In Shanghai (Mai 2010, 6th-8th).

Nizhny-Novgorod (June 30th - July 2nd 2010).

Mumbai (January 2011, 12th-14th).

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Worldwide leader in travel distribution, **Carlson Wagonlit Travel** is represented in more than 150 countries.

Carlson Wagonlit Travel is organising business travel, leisure travel, MICE and the Belgian Economic Missions, headed by HRH Prince Philippe.

## CARLSON WAGONLIT TRAVEL



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Editions **Casterman** are a Belgian publishing company established in 1780.

Its high quality catalogue provides popular titles, focusing on graphic novels and children's books, with great collections and authors such as Hergé (Tintin), Tardi, Geluck, Bilal, Schuiten & Peeters.

With a strong international focus, Casterman works with authors from all over the world (Europe, North and South America, Asia) and has highly developed foreign rights, licensing and merchandising activities.



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**Ceratec** is an experienced integrating and engineering business which produces complete turnkey plants and equipment for the clay building materials industry.

Ceratec, and a team of over 400 motivated employees, is proud to have over 80 years experience in creative brick making technology.

**Our activities:**

- **TURNKEY PLANTS:**  
Ceratec produces complete turnkey plants for structural bricks, roof tiles, split tiles, refractories, clay pipes, pavers etc.
- **PREPARATION & SHAPING:**  
Ceratec designs, supplies and installs clay preparation and grinding lines. Furthermore, we integrate cutting equipment and decoration lines.
- **DRYING & FIRING:**  
Ceratec installs turnkey chamber dryers, tunnel dryers and fast dryers. Furthermore we build traditional tunnel kilns and integrate roller and shuttle kilns.
- **SETTING & DEHACKING:**  
Ceratec increases the output through the use of multi gripper handling heads and the use of robot technology promotes flexibility. We also offer turning devices and facing units.



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## CG POWER SYSTEMS BELGIUM

Your partner in energy solutions



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**CG Power Systems Belgium NV** (formerly Pauwels Trafo Belgium N.V.) is one of the leading manufacturers of three-phase transformers and a strong competitor in the field of substations, turnkey solutions and services for a wide range of power applications. With manufacturing units on three continents, our company is known for its excellent quality and service around the world.

Products:

### **Transformers**

CG Power Systems Belgium NV (formerly Pauwels Trafo Belgium N.V.) is one of the world leaders in the design and manufacturing of innovative three-phase distribution and power transformers, and integrated solutions.

### **Switchgear**

CG Power Systems Belgium NV markets and supports a wide range of HV and EHV switchgear, up to 420 kV, to meet the requirements of electrical substations for the effective measurement, control and management of power in utility, industrial, urban and rural installations. The product range includes:

- GIS (Gas Insulated Switchgear) up to 300 kV
- AIS (Air Insulated Switchgear) up to 245 kV.

### **Automation products and services for the electric utility industry**

CG Automation Systems UK Ltd provides a wide variety of Automation Products and services to the Electric Utility Industry. CG Automation Systems' customers are a mixture of major utilities, government and military agencies as well as global Electrical Transmission and Distribution OEM's.

Competitors: ABB, Siemens and Areva.



## CHÂTEAU D'ANTHEE

Our company provides a full spectrum of support and services for business & real estate brokerage, project and business development and management services. We are continuously prospecting and developing innovative concepts, markets, products and brands for introduction on the Asian and European markets.

Particularly in the pharmaceutical, medicinal herbal industry and traditional medicine sector we have a strong focus due to our long-standing knowledge and experience.



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The shipping company **Cobelfret** was founded in 1928 and has its head office in Antwerp. Cobelfret generates a turnover of €2 billion and employs 1,700 people.

Cobelfret is involved in the worldwide transportation of 50 million tonnes per annum of dry bulk cargo. Furthermore Cobelfret offers short sea Ro/Ro connections for factory new cars, trucks construction- and agriculture machinery as well as containers and trailers. Cobelfret offers very frequent and regular services between Belgium, UK, Ireland, Holland, Denmark, Sweden and France with a core fleet of 29 vessels, specially designed for the short sea Ro/Ro trade.

Cobelfret operates 10 Ro/Ro Stevedore Terminals, covering a surface of 4 mln m<sup>2</sup> of which 2 of them are located in the leading Automotive Port of Zeebrugge, named Sea-Ro Terminal. Sea-Ro Terminal consists of 2 mln m<sup>2</sup> surface for the storage and handling of cars and other automotive products. Sea-Ro Terminal offers 9 ro/ro berths, 3 of them can handle deep sea car carriers. There are 16 rail tracks. Sea-Ro Terminal has 2 multi storey car parks enabling covered storage of cars. Furthermore there are 2 well equipped technical vehicle preparation centres, 1 for high and heavy equipment named SeaPark and 1 for new cars and trucks named CdMZ.

Cobelfret offers Pre-Delivery Inspection, Wash and Dewax, Damage Repair, Value Adding Activities, Body- and Technical Modifications with a skilled and dedicated staff. Cobelfret offers a modern fleet of inland river ships and double deck rail wagons for European wide car distribution.

## COBELFRET (SEA-RO TERMINAL)



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## DAKOTA COATINGS

**Dakota Coatings** is a dynamic, fast growing company which produces a wide range of specific thermoplastic and thermosetting adhesives. These products can be delivered in different shapes for different applications like paste-dot, powder-dot, double-dot, scatter coating, air lay technology, hotmelt technology ...

Our customers are mainly in the fields of automotive industry, interlining, technical textile, carpet industry, shoe industry, transfer printing industry ...



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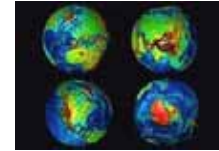
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## D'ALCANTARA ECONOMIC CONSULTING

Prof. Dr. Gonzales d'Alcantara represents a partnership with Mr Carl Holsters, Chairman of the International Post Bank Council and Honorary Chairman of the Banque de la Poste (Belgium) and with Professor Paul R. Kleindorfer, Anheuser Busch Professor of Management Science, Emeritus, The Wharton School of the University of Pennsylvania, and Distinguished Research Professor, INSEAD, Co-Chair, since 1989, of the successful yearly "Rutgers Conferences on Postal and Delivery Economics" (200 participants).

Three projects are developed:

- a yearly World Conference on Post Banking and Access of Finance Economics
- research in the field of Post Banking and Access of Finance Economics
- the International Post Bank Councils, twice a year.



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**Data Translations International** is a well-regarded translation agency with offices in Belgium and the USA (Boston). For over twenty years, we have been delivering high quality translations from and into any language.

Our winning cards are quality, service and speed, at affordable prices. All translations are carried out by native speakers, because only they know all the nuances of the target language. Over the years, a world-wide network of translators has been built up, so we can always respond to your translation request.

More unusually, every translation is proofread by an in-house team of proofreaders. Together with the use of the latest translation assistance tools, this ensures excellent quality of the final product.

We also offer other language services, such as interpreting, proofreading, copywriting and localisation. A streamlined workflow system keeps deadlines short, even with projects into multiple languages. Thanks to centralised data storage, external communication with the customer is quick and easy. All these factors have led to an extensive and varied portfolio of satisfied customers both large and small, in all business sectors ranging from legal, commercial and marketing to technical, medical and financial.

Data Translations International, your trusted translation and language partner!

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**Debailleul** creates and produces indulging taste experiences that linger and solicit repetition; we apply traditional skills and techniques to a careful selection of the finest natural ingredients and produce the most refined pastry products, chocolates and ice cream. Our team of “Meilleurs Ouvriers de France” works together with stylists, fashion designers and graphic artists to develop products and concepts that are personal and unique in style as well as quality.

Contemporary styled interpretations of classical products and ideas, our products should appeal to all senses: always a perfect balance in taste, texture and visual appeal. Debailleul is globally active in selected upper-end niche markets and seeks to establish long term relationships with local individuals or companies that have experience in the luxury retail segment and/or the top foodservice segment.

## DEBAILLEUL PRODUCTS



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The leading audit and consulting practice in Belgium, **Deloitte** offers value-adding services in assurance, consulting, financial advisory and tax. Deloitte Belgium has more than 2,400 employees in 11 offices across the country, serving national and international companies from all market segments (large, mid-market and SME), and the public sector. Turnover reached more than €317 million in the financial year 2008-09.

The Belgian practice is part of the international Deloitte Touche Tohmatsu network of member firms. For financial year 2008-09, Deloitte Touche Tohmatsu realised a worldwide turnover of US\$26.1 billion, with approximately 169,000 staff in 140 countries. See [www.deloitte.com](http://www.deloitte.com) for more information.



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**DEME** - Creating land for the future.

DEME (Dredging, Environmental and Marine Engineering NV) is a Belgian hydraulic engineering, dredging and offshore contractor specialised in the construction and development of harbours, artificial islands, estuarial dams, canals and inland waterways, dike construction and reinforcement, beach replenishment and coastal protection, supply of dredged aggregates, construction and maintenance of offshore wind farms and salvage activities.

DEME has been gradually extending its range of activities and has acquired now vast experience in such areas as environmental remediation and brownfield rehabilitation, offshore pipeline trenching and backfill including landfill construction, directional drilling for pipeline crossings, underwater rock drilling and blasting, soil compaction using explosives, soil investigation in marine conditions and environmental techniques.

The DEME Group has been active in India for a large number of years already and has been able to acquire a firm foothold on the local market of dredging, land reclamation, port construction, offshore and hydraulic engineering works. The company ISD (International Seaport Dredging Ltd), based in Chennai, is DEME's antenna on the Indian market. ISD is a partnership of DEME company Dredging International with the major Indian construction group Larsen & Toubro.

DEME has the capacity and know-how to cope with turn-key or integrated solutions for such projects that require a multi-disciplinary approach. The company has been active worldwide for over 130 years. Today, more than ever, the company is a top-ranking global player with works under construction on every continent.



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**Dermo Expert Group** ([www.dermo-expert.com](http://www.dermo-expert.com)) is specialised in the development of dermato-cosmetic products. Our main brand, Laboratoires Seaderm ([www.seaderm.com](http://www.seaderm.com)), is the result of extensive scientific research. Laboratoires Seaderm presents a complete range of innovative cosmetic products with high quality active sea ingredients. We offer complete solutions for body care, face care and dermatological care.

**We bring you: The best of the sea for your skin.**

Currently our products are sold in pharmacies in more than 28 countries throughout the world. We are very interested in expanding our business and we want to introduce Laboratoires Seaderm in India. For this purpose we are looking for an established importer/distributor with experience in marketing quality cosmetic products.

Also visit our website [www.seaderm.com](http://www.seaderm.com) or [www.dermo-expert.com](http://www.dermo-expert.com) for more information.



## DE WOLF & PARTNERS



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**De Wolf & Partners** was founded in 1998 and has rapidly grown to become one of the few Belgian corporate law firms with a truly international reach. The firm counts more than 40 lawyers based in Brussels and in Kortrijk providing legal services and assistance covering most if not all of the needs of its corporate clients with an emphasis on corporate transactions (M&A), intellectual property rights, employment law and outsourcing.

Owing to the international experience of its partners and its membership of the European law firm's network of Osborne Clarke Alliance, the firm has continuously strengthened its ability to serve foreign clients among which Indian corporations.

With permanent foreign offices in Luxembourg and Shanghai, De Wolf & Partners has also acquired extensive experience in advising foreign entrepreneurs on investments or setting up their business in the Benelux countries.

**DNS Projects** is an independent multidisciplinary engineering/consultancy office located in Sint-Niklaas, Belgium and is specialised in the engineering and project/construction management & designing process/utility for all industrial plants.

We also provide engineering/technical support to companies in realising multi-disciplinary projects (engineering consultancy on a project base).

Delivering a wide range of expertise in energy consulting and sustainable solutions such as building technical facilities (cooling heating projects/energy consumption efficiency calculations).

Our clients are: Procter & Gamble, Belgian Refinery Corporation, Duracell, Borealis, Fluxys, Jacobs engineering, Total refinery and others.

## DNS PROJECTS



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**Dumoulin S.A.** is the largest feed manufacturer in Wallonia with 2 production plants and an annual production of 300,000Mt.

Besides a traditional range of animal feeds for ruminants, poultry, horses and swine in the form of meal, pellets, flakes and mixes thereof, they are also the main producers of extruded feeds and extruded feed supplements for farm animals, horses and pets.

Dumoulin owns different European patents for the use of extruded linseed in the nutrition of dairy cows, producing milk and dairy products naturally rich in omega-3 fatty acids and other food specialties. One of the core activities of Dumoulin is the use and development of extruded linseed as basic provider of energy in animal feeds, using unsaturated fatty acids and omega-3 fatty acids, protected from oxidation, as basic providers of energy in the different animal feed rations. With these patents the company is already active throughout the EU and in different countries around the world.

Dumoulin is very active in the human nutrition through food products from animal origin, naturally enriched with omega-3 fatty acids, from animals fed with these extruded products. These naturally enriched products of meat, eggs and dairy are distributed in the EU under the label Menu Omega-3 EQUILIBRIUM.

Dumoulin has in its program a complete range of branded horse feeds and adapted marketing concepts bearing under the trade name EQUIFIRST horse feeds.

## DUMOULIN



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Our company is specialised in sea transport to and from Indian ports.

Our company can quote rates for picking up cargoes in Europe. This can include transport and custom formalities.

We have two types of vessels available:

10000 TDW geared box shaped vessels, 3750 TDW gearless box shaped vessels for distribution of cargoes in Europe and in the Mediterranean area.

## ECOVER BELGIUM

For over 29 years, **Ecover** has been devoted to developing and producing effective and ecological washing and cleaning products made from plant-based and mineral ingredients. Ecover's aim is to provide effective sustainable washing and cleaning solutions that can be used daily by people all around the world.

Ecover's ecological principles extend far beyond the products they create. Ecover's vision of sustainability takes ecological, economic and social aspects into account from the origins of the raw materials, to the complete biodegradation of the final products. Strict criteria are employed along the way as guidelines for all business operations, from selecting raw materials, through production methods to full decomposition of the end products. Ecover products are manufactured in Ecover's unique, world famous ecological factories in Malle, Belgium and Boulogne-sur-Mer, France. The factories are crowned with a green roof where plant vegetation grows creating a temperature regulating and noise-dampening insulator throughout the year.

Ecover is a company that operates with sustainability at its very core and has gained knowledge from years of experience that is a feasible way to operate. Ecover is constantly innovating and pushing boundaries to create new and more effective products that have a minimum negative impact on the environment.



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**ELD partnership**

Architects Engineers Project managers

## ELD PARTNERSHIP



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Founded by Walter Bresseleers, Architect and Urban Planner, in 1958 and transformed into a private limited company in June 1980, **ELD partnership** has developed into a multi-disciplinary practice, where currently 6 partners and some 70 staff members are dedicated to providing their clients with first class, professional and creative services.

ELD offers architectural and engineering services for a wide range of building types: over the last 30 years ELD partnership has participated in the design and construction of headquarter facilities, offices, hotels, residential buildings, elderly homes, industrial buildings (e.g. printing facilities, laboratories and production plants), R&D facilities etc.

Our primary imperative is the provision of far-reaching client-focused services, resulting in high quality buildings, be it for projects situated in Belgium or abroad.

ELD is one of the Founding Members of PERSPECTIVE ([www.perspective-eeig.com](http://www.perspective-eeig.com)), a European network of Architectural Practices, facilitating the execution of international projects via its network of international partners and strategic alliances.

ELD's Polish practice, i.e. ELD Poland Sp. z o.o. ([www.eld.pl](http://www.eld.pl)) which is based in Poznań, provides full Architectural and Engineering. Finally, in 2005 ELD Engineering was established and a second Belgian office was opened in Braine-l'Alleud.



**Electronic Apparatus** is a European manufacturer of Advanced Printed Circuit Boards. EA is specialised in rigid PCB's up to 60 layers, and complex flex-rigid and flexible PCB's. EA develops and produces very small and dense fine-pitch boards but also extra large backplanes (750mmx 1400mm).

Together with its own design house, EA PCB Design, EA plays an innovative role in the development of new technologies and offers a complete PCB development service. EA PCB Design provides its knowledge and experience to customers active in Avionics, Semiconductors, Telecommunication, Medical Applications and Test & Measurement.

Together with the company "Maroseb", EA is active in consulting regarding setup of production facilities for printed circuit board manufacturing and technology transfer.

All EA employees are welcome to help you creating your Printed Circuit Boards, using the latest PCB technologies such as: micro-, blind and buried via, fine pitch BGA, high densities, via plugging and scrubbing, sequential build-up, material implants and more ...

## ELECTRONIC APPARATUS



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**Enfinity** was founded in 2005 in Belgium, by Patrick Decuyper and Gino Van Neer, as a local developer of solar photovoltaic ('PV') systems on rooftops in Belgium. The Company has since expanded into an international company involved in solar and wind energy project development.

Enfinity is an integrated company which covers the entire solar and wind project value chain, except manufacturing. It focuses on the development, financing, construction and management of solar projects for investors (B2I), corporate customers (B2B) and residential customers via resellers (B2R).

Enfinity has successfully developed several solar renewable projects and acquired a considerable number of permits in various geographies. It currently has 13 offices in Europe, Asia and North America (Belgium, Spain, Italy, Greece, Germany, France, the Czech Republic, Bulgaria, the US, Canada, China, India and the United Arab Emirates) and plans to further expand internationally in the coming years, with a focus on a number of core countries which it considers attractive for renewable energy investments. Such countries typically have a combination of sufficient solar radiation and suitable government incentive programs. Today, the nine core targeted countries are Belgium, Italy, Spain, France, Germany, USA, Canada, China and India.



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We are specialised in Industrial and Electro-mechanical projects, which require thorough Export's Cooperation knowledge in automation, and multi-loops regulation domains.

Study, realisation, talks, breakdown service, start-up with End user's training of many installations like:

- water treatment process automation and installation like osmoses, activated carbon, filters, defferisors, demanganisors etc ...
- conveyors automation installations for bottle, boxes, pallets, palettiser and depalettiser machines
- small and medium hydro-energy machines with automation, regulation and installation for international projects.



**Eurostation** and **Euro Immo Star**, 100 % affiliated to the Belgian national Railway Company, are specialists in the realisation of master-plans, together with feasibility studies, for the refurbishment of (high speed) stations with a view to transforming those stations into new centres of public and multimodal transportation and developing eventually real estate projects (offices, residential, shopping) above and around the railway station. Euro Immo Star has gained an excellent reputation in undertaking complex construction projects and modernisation of railway stations in a highly professional manner within time and budget restraints. Our domestic experience in "rail-estate" linked to public transport infrastructure has been extended to international clients in Jamaica, Romania and Russia.

## EURO IMMO STAR - EUROSTATION



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**EVA Screens** is specialised in the development and manufacturing of automatic coarse screens for cleaning and removing all kinds of flotsam and debris from water intakes at power stations, municipal water treatment facilities, rivers, harbours, docks, and lakes.

The EVA heavy duty “Back Raked” screen is able to take out of the waterways all solid material sized from 30x30 mm up to 1000x1000 mm, such as domestic waste, garbage bags, refuse, old furniture, wood, drums, tyres, plastics, dead animals and all sorts of water borne weeds such as hornwort, water-hyacinth, etc.

In brief, we deliver a self contained and ready to use, automatic, self-cleaning coarse screen, with a lifting capacity of 2100 kg/tine beam, which only has to be plugged into the power supply to make the unit immediately operable. The complete installation takes no more than 2 hours per screen, where the screen is simply lowered and positioned in the recesses in the concrete-walls of the water intake structure. Dewatering of the intake structure is not necessary to allow installation (or removal) to proceed.

## EVA SCREENS - MOTOGROUP



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**EVER NEAR** has built a seven years experience in offering ICT Resources for the development of ICT Solutions.

EVER NEAR believes strongly in **RIGHT SOURCING**, where ICT experts on different geographical locations cooperate to reach common targets of **OFFSHORE / NEARSHORE OUTSOURCING** services to the European market:

- development of ICT Solutions and Monitoring of ICT Infrastructure
- administrative and Back office Services
- individual Remote Team Members working for You, or build your Dedicated Remote Team.

#### EVER NEAR

- delivers **OFFSHORE / NEARSHORE OUTSOURCING** services to the European and US market by three complementary near shore centres across Europe located in cost effective regions Skopje (Macedonia), Bucharest (Romania) and Belgrade (Serbia), with high-quality University graduates who have outstanding communication skills
- delivers ICT Project intake and facilitation services by the Brussels and Luxemburg offices, and contact points in Hamburg and Chicago.



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**Feronyl** Cy is specialised since 1950 in the injection moulding of technical parts in plastic and composite materials like carbon, glass or metal fibres. These activities include the engineering of the products, the development, the design and the construction of the tools and the research for the best economical solutions.

Feronyl is active in different industrial sectors: automotive, trucks, train, electrical, space and aeronautic, mechanical and transmission components and filtration (air, liquid).



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## FERRANTI COMPUTER SYSTEMS

**Ferranti Computer Systems** was founded in 1976 as a subsidiary of the UK group Ferranti International. In 1994 Ferranti became part of the Nijkerk group of companies. The company has its headquarters in Antwerp-Belgium.

Various vertical markets are addressed with state of the art business and IT infrastructure solutions. Amongst them, Energy and Utilities, Public Transport, Local government, Manufacturing, Education and Healthcare. Ferranti's added value is reflected in the deep domain knowledge it has in the market segments covered.

For the Energy and Utilities: Electricity, Gas, Water and Heat distribution companies Ferranti has developed its own standard ERP/CRM offering – MECOMS. MECOMS has been developed to work seamlessly integrated with the Microsoft Dynamics AX offering. This therefore offers a unique "Utility" solution that has a shorter implementation time, that has build-in flexibility and that works the way a utilities want to work.

In European countries outside the home market, a selected set of partners is implementing the Mecoms solution in their territory.

In India Mecoms has been introduced in the APDRP programme through selected Vendor. The support of the vendors is organised from Ferranti Computer Systems India based in Gurgaon.



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**FiatLex** is a law firm that focuses on the corporate concerns of multinational companies operating in Europe.

The firm has specific experience in the representation of European, US and Asian clients in the information technology, telecommunications and life sciences industries.

FiatLex assists clients in M&A, corporate restructuring and insolvency proceedings.

Recent experience includes the representation of:

- a French IT group within the framework of the acquisition of a Belgian software company
- an Indian chemical company in the frame of the proposed acquisition of a German chemical group
- a French chemical company in the frame of the acquisition of a Swedish cement group.

FiatLex also advises clients on corporate governance and in corporate litigation matters, both in the French and Dutch speaking courts in Belgium. It has assisted clients before the European Court of Human Rights in Strasbourg, France and the Disciplinary Council of Registered Accountants in The Hague, the Netherlands.



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Specialist in tube cutting, bending, deformation, welding from diameter 10mm up to 150mm in steel, stainless steel and aluminium.

We supply direct and indirect to many Truck & Bus and off-road OEM, so **Fomeco** is performing excellent in following criteria: quality, delivery, cost, service and engineering.

To enforce our global business, we have also a sister company in Brazil to supply the South American market.



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**GANTREX**<sub>S.A.</sub>

**GANTREX S.A.** is a Belgian company located in Nivelles, 30 km south of Brussels. Established in 1971, it is a specialised company which designs and manufactures crane accessories, and more particularly crane rail fastening products.

GANTREX S.A. assists the mechanical, civil and structural engineer in the installation of rail tracks for cranes and transfer vehicles.

GANTREX S.A. proposes tailor-made solutions for crane tracks related problems in a wide range of industrial sectors, such as ports and container terminals, shipyards, aluminium industry, steel industry, cement industry, automated warehouses, crane manufactures, power stations, civil engineering ...

Our range of activity comprises crane rails, crane fastening systems (GANTREX· soft mounting system), soleplates, anchoring system (standard or re-leveling), grouting material, crane buffers and removable safety barriers.

**GANTREX**



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**Green Propulsion** was founded in 2001 as a spinoff of the University of Liege (Belgium). It has since become an **independent specialist** in ever cleaner motorisations:

- **expertise** for decision-makers based on practical experience with **alternative fuels, battery electrics, hybrids, fuel cells** and an overall "Well to Wheel" vision
- **simulations** and optimisation of virtual vehicles for cost effectiveness before development
- evaluation of state-of-the-art technologies on our **test benches**
- full **development** of prototype vehicles by a multidisciplinary team.

Thanks to the 15 years of experience of its founders and the more than **15 unique prototypes** it has built, Green Propulsion now works closely – not just as a subcontractor - with several European manufacturers, primarily in the fields of urban transport and motor sports.

In the field of **plug-in hybrids**, in particular, Green Propulsion is without a doubt one of the leading independent R&D centres in Europe, with no fewer than seven topologies and innovative management strategies to its credit.

## GREEN PROPULSION



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**Grimonprez Transmission Gears** offers you a century of experience in the manufacturing of quality gears and transmissions, in small and medium-sized productions.

In order to follow you and to serve you at the best of our skills, we have a worked out specialisation and investment policy of modern production facilities. We offer our customers tailor-made quality products and services with a maximum of 100% internally achieved products.

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## GSK BIOLOGICALS



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**GlaxoSmithKline Biologicals (GSK Biologicals)**, founded under the name RIT (standing for Therapeutic Research and Industry) in 1945 in Genval, Belgium, is the vaccine division of the GSK group.

GSK Biologicals defines itself as an international company in research, development and production for vaccines at the cutting edge of innovation against the most menacing infections and diseases. It is made up of a team of experts whose mission is to develop and produce innovative prophylactic and therapeutic vaccines essential to the quality of life of all generations all over the world.

Today GSK Biologicals represents 25% of the international vaccines market and is the only company active in the clinical assessment of vaccines against each of the three priority **infectious diseases for the WHO**, i.e. **AIDS/HIV, tuberculosis and malaria**.

**GSK Biologicals is concerned about health at world level. In 2008, it distributed 1.1 billion doses of vaccines in 169 countries, both in the developed world and in regions under development, with an average of 3 million doses per day. 80% of these vaccine doses were distributed to disadvantaged regions at preferential prices. As an essential supplier for international organisations such as GAVI and UNICEF, GSK Biologicals is working alongside the countries' decisions-makers to establish vaccination policies and ensure that vaccines are available to all.**

Production, engineering, R&D, distribution, sales of **High Tech Metal Seals** in different super alloys for the most demanding applications.

Niche market player for sealing high temperature up to 800°C, high pressure up to 3000 bar, low temperature cryogenic, radiation, extreme leaktightness (zero fugitive emission), requirements harsh chemical and aggressive environments applications with metallic elastic seals.

As examples we have customers in Aerospace (engine of Ariane rocket), thrusters for satellites, ion beam accelerators, medical applications with radiation, pumps, valves, flange connections, mass spectrometers for offshore applications, nuclear fusion, petrochemical applications, offshore measuring equipment, subsea pipeline repair, gas turbines with seals which are engineered for large thermal expansion.

We make seals which are also out of our product range; this means that we have the capacities to engineer and test the sealing under pressure and from cryogenic to approx 500°C.

Our company is ISO9001 and EN9100 (European norm for Aerospace and Aviation) certified.

As a small but very innovative company (23 employees and €3 million turnover) we can seal - together with the customer - every technical problem.

## HIGH TECH METAL SEALS (HTMS)



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### Diagnosis

**IBA** has unique expertise in the design of cyclotrons and in the production and distribution of radiopharmaceutical tracers which are used every day in hospitals to quickly and accurately detect cancer, neurological and cardiac diseases. IBA also offers dosimetry products used in many hospitals for quality assurance in X-Ray diagnosis and for patient-dose monitoring.

### Therapy

IBA has developed Radiotherapy solutions and dosimetry equipment to treat cancer with the greatest accuracy. IBA is the undisputed leader in Particle Therapy, acknowledged to be the most precise and effective clinical radiotherapy method in the selective destruction of cancer cells.

### Sterilisation & Ionisation

IBA designs electron accelerators and high power X-Ray solutions used in many industries to sterilise medical devices, to cold pasteurise food products and to improve polymer properties. Over 250 IBA Industrial accelerators are used in the world today, some for more than 40 years.

**Iemants NV** is one of the leading companies as far as steel engineering, fabrication and installation are concerned.

Iemants NV is an operating company of the Smulders Groep B.V. This group unites the forces of 22 individual steel related companies of which 14 are located in the Netherlands, 5 in Belgium, 2 in Poland and 1 in Portugal. Each company has its own specialism in the field of steel processing and construction.

With more than 1,700 co-workers across various European locations the Smulders Group realises tremendous and extremely complex steel constructions. We refer to the website [www.smuldersgroup.com](http://www.smuldersgroup.com) for further information.

The annual steel production capacity of the group is about 120,000 tons. The production facilities of Iemants NV at Arendonk offer a workshop area of more than 50,000 sqm and a capacity of 20-25,000 tons of steel/year. We refer to the website [www.iemants.be](http://www.iemants.be) for further information.

In January 2007 Iemants NV took over the facilities of Willems NV in Balen which increased the combined steel production up to 35-40,000 tons/year.

The recently opened offices and workshops in Qatar and Abu Dhabi offer Smulders and Iemants considerable opportunities to expand their activities in the Middle East region.



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**IEOD & Consulting** BVBA has joined forces with DIGIT 5 Private Ltd in Pune to facilitate business development between Belgium and India and provide companies with the keys of success in their venture to or from India.

Established since 2005, its values lay in the fact that a Belgo-Indian team supports you hands-on all along your international venture to or from India. IEOD operates as your project manager who speaks and understands your language and thereby comforts you all along your interface with Indian/European entrepreneurs.

Furthermore, IEOD leverages on its network of experts who accumulate decades of pragmatic experience & expertise in the markets you are looking at and can help you avoid typical start-up errors. Last but not least, IEOD & its partner DIGIT 5 Pvt Ltd are capable to produce the metrics you need to enable you to decide on the entry strategy that fits best your company. Or are you interested to check upon the notoriety of your potential partner, then give us a call.

IEOD offers you pragmatic market evaluation research such as: country potential & feasibility research, market size & -segment analysis, industry & competitive landscape, entry & CRM strategies, satisfaction surveys. IEOD helps you to search your fitting JV Partner, your new sourcing partner, your distributor(s), your local hub...and even your customers. Upon demand, IEOD with DIGIT 5, supports your business with adequate managerial skills and can set up your virtual, temporary or permanent office. Since our joining Digit 5 in June 2009, we bridged the edges for 5 companies on their way to and from India!

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**IGC Group**, a Belgian DTC Sightholder since 1955, delivers the finest make in diamonds (0,005ct – 3ct). Through the consistency of our make and excellent service we are proud to be a strong partner of the Swiss watch industry and premium jewellery brands worldwide. Our sales office in Chennai under the name IGC Beladamas Ltd. is looking forward providing you the best diamond selections at a competitive price.

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## I-MOVIX

**I-Movix** is a Belgian company with market-leading technology in the domain of extreme slow-motion. The company is developing and commercialising full broadcast integration solutions, providing ultra slow-motion shots in real-time and of extraordinary quality.

The company started the development of its technology in 2005 and its flagship product, the **SprintCam Live** system, was launched on the international broadcast market in 2007. The international development of I-Movix really started with Beijing 2008. At Beijing, during 16 days, nine sports – going from archery to trap shooting, through diving and swimming – were filmed with the **SprintCam Live V2**, at up to 10,000 images per second.

Originally created in partnership with **Photron** – for the digital high-speed video part – and **Fujinon** – for the broadcast lens part –, the SprintCam systems are able to meet the broadcast needs of the most demanding live events. In addition to their main advantages in terms of full broadcast integration, quality of the extreme slow-motion shots and flexibility, an important strength of the SprintCam systems is their unmatched light sensitivity, enabling to use them even in the worst light conditions.

I-Movix range of products encompasses now new products – SprintCam Live V2.1 and SprintCam V3 HD – with applications in live sports and other live TV productions, as well as in commercials, documentaries, feature films, and scientific R&D.



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## INTACT 3000

**INTACT 3000**, a Belgium-based company, designs, develops and manufactures its own movable or relocatable partitioning system which is used throughout the world. INTACT 3000 has a branch with production in UAE and a subsidiary in Bangalore, India.

INTACT 3000 provides space dividing solution for commercial, administrative and industrial work places. Other applications include airport, schools, showrooms and hospitals.

In terms of services, INTACT 3000 provides the full sequence from project design, quantities calculation, supply of all components transportation to site included.

INTACT 3000 exports overseas 56% of its production through a wide network of distribution. Main markets are EEC, Switzerland, Gulf countries, Algeria, Sudan and Congo.



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**International Car Operators (ICO)** Belgium, is one of Europe's most important stevedoring companies for roll-on roll-off cargo, offering vessel and terminal handling services, vehicle processing centres, port agency, customs clearance and forwarding. ICO is a subsidiary of Nippon Yusen Kaisha (NYK), one of the world's leading transportation companies. In 2009, ICO handled a total volume of 1.0 million cars and high and heavy units at its specialised roll-on roll-off terminals in Zeebrugge and Antwerp. We are proud to serve all major RoRo shipping lines and OEMs.

**The Terminals.** The Vrasene Terminal (quay 1241) in Antwerp covers 125 hectares and can store 48,000 units. It is the European home base for the import of almost all Korean and some Japanese automotive brands. It is also used extensively by European carmakers, and by exporters and importers of second hand vehicles, military equipment and high and heavy cargo. In the inner port of Zeebrugge, 2 terminals are at the automotive industry's disposal: the Northern Inlet Terminal (59 hectares) and ICO's newest Bastenaken Terminal (85 hectares). Zeebrugge is the main European hub (for new factory cars) where deepsea meets shortsea. It is also a main gateway for many car trades transiting Europe. Maruti Suzuki, produced in India, is one of the important customers. ICO has some interest in the port of Mundra as well.

**Added Value Services.** The state-of-the-art VPC facilities, available at each compound, offer our clients a diverse range of extra services towards our clients. All centres are equipped with highly sophisticated technological installations.

## INTERNATIONAL CAR OPERATORS



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The 3G Group is a cross-border Recruitment and Consultancy group offering Recruitment services, HR services and Recruitment Software Development. With offices throughout the whole of Europe and a presence in the Gulf, the 3G Group helps companies of all sizes to run their business smarter and achieve success through leadership talent.

### 3G's range of Services:

- **Itelco:** ICT recruitment and consultancy projects  
Contact: [itelco@itelco.be](mailto:itelco@itelco.be)  
Website: [www.itelco.com](http://www.itelco.com)
- **Accumen:** Finance, Engineering, Medical and overall recruitment and consultancy projects  
Contact: [info@accumen.eu](mailto:info@accumen.eu)  
Website: [www.accumen.eu](http://www.accumen.eu)
- **ETS:** Executive recruitment services for Top level management  
Contact: [info@executive-talent.com](mailto:info@executive-talent.com)  
Website: [www.executive-talent.com](http://www.executive-talent.com)
- **Wax:** Online communication, web development and recruitment tools  
Contact: [info@wax.be](mailto:info@wax.be)  
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Offices: Brussels – Ghent – Paris – Luxembourg – Gulf

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**Jamo Solutions** provides a software based solution named "M-eux Test" for automated testing of mobile applications. The environment automates functional tests, application tests and monitoring anywhere, anytime and mobile operating system independent. The key feature is the direct access to the mobile application's functionality through the recognition of the GUI objects on the display of the actual device. This results in high assurance of quality.

Following mobile OS are supported: Windows Mobile, Windows CE, Android and Blackberry.

As for the scripting environment, Jamo Solutions extends the leading testing tool QuickTest Professional and leading development environment Visual Studio in order to create the automated test cases.

The second tool, named 'Run-on-Device' allows the execution of the automated test scripts on the stand-alone device. The tool 'Run-on-Device' enables the automation of field test cases.

Important for outsourcing companies is the Wan Connector module which allows the automation of test cases on devices that are remotely connected through the Wan or Internet so that companies in India can for example automate test cases on devices located in the USA.



**Jan De Nul**  
GROUP

JAN DE NUL

**Jan De Nul Group**, operating worldwide, is specialised in dredging and land reclamation, rock placing, trenching, rock dumping for oil and gas related offshore pipeline projects, quay walls, marine related projects, civil engineering and large-scale environmental remediation projects, with a good reputation in turnkey projects.

With a yearly turnover of €1.9 billion, the company ranks amongst the international top of dredging contractors and the top of marine engineering contractors.



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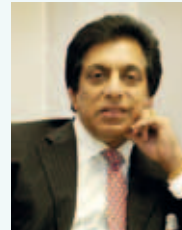
**JANSSEN**  
PHARMACEUTICA

## JANSSEN PHARMACEUTICA

Based in Belgium, **Janssen Pharmaceutica** was established in 1953 by Dr Paul Janssen. The one objective of the company has always been the continuous development of better drugs to improve the quality of life.

In 1961 Janssen Pharmaceutica joined the Johnson & Johnson group of companies. With more than 80 drugs to its name, Janssen is one of the most innovative pharmaceutical companies in the world and its products have found major applications in human medicine.

The company's worldwide research and development centre, the Johnson & Johnson Pharmaceutical Research Development is conducting research and development into a wide range of human disorders, including mental illness, neurological disorders, anaesthesia and analgesia, gastrointestinal disorders, fungal infection, allergies and cancer.



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**Jet Airways'** most important international hub is located in Brussels and the company became rapidly the largest long distance carrier from Brussels Airport. From Brussels, the company operates daily 6 direct flights, including Mumbai, Delhi, Chennai in India.

The company has a fleet of 89 aircrafts. With an average fleet age of 4.58 year, the airline has one of the youngest fleet in the world!

Its network covers entire India and a great number of international destinations. It spans the length and breadth of India and beyond, including a.o. New York (both JFK and Newark), Toronto, Brussels, London (Heathrow), Hong Kong, Singapore, Kuala Lumpur, Colombo, Bangkok etc ...

Jet Airways' the full service and quality airline offers First Class suites with extra large lie-flat bed on its Boeings B777's, 180° beds in its international "Première" (business class) cabin and delicious meals in all cabins including in economy. The western meals have been created by well-known two stars chef Yves Mattagne. The state-of-the-art entertainment system offers video and games on demand.

Jet Airways, the spirit of new India!

## JET AIRWAYS (INDIA)



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JPK

**JPK** sprl is the manufacturer and seller of the **JK STRUCTURE SYSTEM**.

The **JK STRUCTURE SYSTEM** is based on the exclusive and patented **JK STRUCTURE PANEL** (a tridimensional galvanized “mesh type” of steel structure), backbone of several key applications:

A. **IN THE CONSTRUCTION INDUSTRY**: reinforced with the custom-made JK Structure Stiffeners (tri-dimensional wire-beams) the JK Structure Panel enables the construction, without frameworks /shuttering / casings, of steel-reinforced alleviated-concrete houses and buildings. Besides being built entirely “on site” and without frameworks or prefab items, JK Structure houses and buildings are high quality constructions, incorporating superior thermal and sound insulation, earthquake and hurricane proof, built in record time, requiring only minimal and non-skilled labour, minimal logistics and no heavy equipment on the construction site.

B. **IN CIVIL WORKS**: the JK Structure Panel allows for:

- the stabilisation of slopes and embankments through vegetalisation, without retainer walls
- the construction or reinforcement of rail and road tunnels, vaults, sewages & other conduits
- the reinforcement of roads through stabilisation, under the road surface, of the granular sub-base.



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Universal Drinks is part of **Lighthouse & Partners**. Universal Drinks is a global distributor of quality beverages. In India Universal Drinks is importing and distributing a Belgian Fruitbeer (KRIEK MAX) and a Belgian Cider (STASSEN OVER ICE).

## LIGHTHOUSE & PARTNERS



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**LINGUITEX** offers translations of commercial and legal texts, texts of general interest and also sworn translations of miscellaneous official documents such as acts or diplomas.

Translation, adaptation and updating of websites and newsletters, general business correspondence.

Text correction and revision by native speakers.

Frieda Depamelaere, the manager of the translation office, has a Master's Degree in Translation (French/English/Dutch) and is also a sworn translator at Belgian courts of justice.

Specialities: textiles / legal texts.

Languages: French - English - Dutch. Other languages on demand.

Reliable service with prompt delivery.



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**LMS International** is an engineering innovation partner for companies in the automotive, aerospace and other advanced manufacturing industries.

LMS enables its customers to get better products faster to market with a unique combination of 1D & 3D virtual simulation software, mobile and lab testing systems, and engineering services in the areas of structural and modal analysis, motion, ride and handling, noise and vibration, acoustics and durability.

We are focused on the mission critical performance attributes in key manufacturing industries - structural integrity, system dynamics, handling, safety, reliability, comfort and sound quality. LMS has the experience, unique competences and award-winning solutions that empower an innovative way of engineering - one that supports manufacturers in the race to get products out right-first-time. The pay-offs are dramatically shortened cycle times, superior products that excite the customers, as well as reduced development costs and risks.

Through our technology, people and over 25 years experience, LMS has become the partner of choice for Fortune 500 companies in the automotive, aerospace, and other advanced discrete manufacturing industries. LMS is certified to ISO9001:2000 quality standards, employs 850 highly qualified people and operates through a network of subsidiaries in key locations around the world.

## LMS INTERNATIONAL



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**Location Flanders** is the central film commission for Flanders, Belgium, providing information, introductions and support to all filmmakers interested in shooting in the region. It brings together the resources of the film offices in the region's principle cities: Antwerp, Bruges, Ghent, Leuven, Mechelen and Ostend and the audiovisual export agency Flanders Image (a division of the VAF, the Flanders Audiovisual Fund).

Location Flanders and the local film offices will take care of your shooting permits, assist you with location scouting, introduce you to local partners, coordinate contacts between the different cities or regional departments and offer logistic support where possible.

## LOCATION FLANDERS



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**Louvain School of Management** is part of the University of Louvain. It is a microcosm of the world it serves. It is a centre of knowledge and innovation, a place of cultural celebration and invention, of achievement and extending the limits of human accomplishment.

Louvain School of Management offers a complete portfolio of Masters PhD and executive education programmes in management science and business administration. Around 800 students are enrolled in these various programmes, in addition to the thousand or so students enrolled in the Bachelors programmes in management.

As the only Belgian partner of the international CEMS and PIM networks, LSM has established a large number of partnerships with more than a hundred business schools around the world. LSM-LLN Campus is part of a strategic alliance which put together the 4 management schools of the Academy at Louvain-la-Neuve, Namur, Mons and Brussels.

## LOUVAIN SCHOOL OF MANAGEMENT



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Our core business is transport from one end to the other: haulage, warehousing, goods conditioning, delivery and even invoicing on behalf of our customers. We are making removal business as well, private, companies, diplomatic all over the World. Therefore we are members of the American Household Goods Forwarders Association.

Though we are a medium size enterprise we intend to stay among the best: smiling and silently.

## MAGERMANS ET CIE



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With its headquarters in Leuven, Belgium and employing over 800 people in its subsidiaries in Europe, Asia and the USA, the **Materialise** Group is best known for its activities in the field of industrial and medical prototyping and manufacturing. Apart from having the largest capacity of prototyping equipment in Europe, Materialise enjoys a worldwide reputation as provider of innovative software solutions.

As such, Materialise has acquired the position of market leader for 3D printing and Digital CAD software. Whether it's STL file handling and manipulation, preparation for rapid prototyping, tool design, 3D CAD communication, design optimisation or even reverse engineering, the software equips customers to accomplish their most challenging tasks. The highly automated solutions boost efficiency and reduce lead-times, resulting in increased productivity within entire processes.

In addition the company is a major player in medical image processing and surgery simulation software. The software tools provide high quality solutions supporting clinicians in diagnosis and decision-making with the most detailed and precise virtual 3D models available. Implant placement and surgery simulation packages offer increased opportunities for developing state-of-the art techniques for minimally invasive procedures. Clinicians around the world use rapid prototyping models and templates created by Materialise software to assist them in the most complex surgical cases. Moreover, through its unique MGX by Materialise division for design products, Materialise has also opened the market for customised Rapid Manufacturing.

## MATERIALISE



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**Memento Production** is producing documentary films, series of animation, and multi-media projects. Memento Production is also a DVD distributor. The company views itself as a guardian of memory with a futuristic outlook.

The manager of the company, **Françoise Levie**, is an established award winning documentary maker and writer with 25 years of professional experience. In 1997, she made a documentary film called "Memoirs of a Hindu Princess": a biographical portrait of **Gayatri Devi**, the author of a 'Princess remembers', but also one of the most emblematic of all the Indian princesses.

Grand-daughter of the Maharajah of Baroda, daughter of the Maharani of Cooch Behar, third wife of the Maharajah of Jaipur, this documentary spans modern India's history from British rule, through the struggle for the Independence to today's modern state. It is enriched with archival footage and home movies often filmed by the Princess herself.

**Gayatri Devi** passed away in July 2009. Upon the announcement of her death, Memento Production wanted to pay her one last homage by deepening the film which Françoise Levie had devoted to her.

**Memento Production** wants to promote the new version of "Memoirs of a Hindu Princess" in India and is looking for DVD distributors, Indian Broadcasters and even 'plane broadcasting'.



Based in Flanders in the heart of Europe, **Microtherm** is a Belgian owned company. From sites in Europe, America, and Asia, the Microtherm Group have led the world with innovative high temperature insulation solutions for 40 years.

Their product range is based on Microtherm®, the market leader in microporous insulation. Microtherm® has a very low thermal conductivity from cryogenic temperatures right up to a continuous exposure capability at 1000°C (1832°F).

Their diverse markets include petrochemical, metal processing, power generation, transportation defence, marine and consumer products.

The Microtherm Group offer a complete service with problem analysis, design and development assistance, short lead time supply and installation support.

## MICROTHERM



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## MINI-EUROPE

Located next to the Atomium, **Mini-Europe** is the only Miniature park where you can have a whistlestop tour around Europe in a few short hours. The Big Ben, Venice, Paris, the Acropolis ..., 350 large scale models and animations in a quite unequalled craftsmanship that you can discover on the hand of a catalogue available in 9 languages. The park offers a good panoramic view of European Art, History, Architecture and Technology. It's a fascinating presentation for everyone. Mini-Europe welcomes 300,000 visitors/year. It is the first Tourist Attraction in Brussels. More than 50% of its visitors come from outside Belgium with already more than 10,000 visitors coming from India. By participating to this Mission, Mini-Europe wants to increase this number of visitors coming from India by persuading more local Tour Operators to include the visit of the park in their Tours.



**Thierry MEEÛS**  
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**Model Engineering nv/sa** (ME) is an inventive consultancy and engineering firm with a novel approach, advanced technology and over 33 years worldwide expertise in sustainable water solutions. ME's expertise covers advanced water and wastewater treatment (clear water), sustainable water management (water efficiency) and green energy (biogas) for industries and communities.

By using a novel model based approach, ME develops and applies its new water technologies **AS+™** and **5D-WM™** to achieve **more with less**: more water for reuse at top quality and more water efficiency in less space and with less energy, less waste and less cost for a drastically smaller water and carbon footprint.

**AS+™** is the **ultimate** activated sludge (AS) system generating the highest water quality for reuse at the lowest cost in new and existing (upgrade) biological sewage and wastewater treatment plants. **AS+™** outperforms other AS systems and even MBR systems by its excellent results, small footprint, low total cost and easy O&M. **AS+™** successfully purifies municipal sewage as well as wastewater from drink, food, chemical, pharmaceutical and pulp & paper industries since 1995. Many more industries would benefit from **AS+™**.

## MODEL ENGINEERING



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**NautaDutilh** is one of the most eminent independent law firms in Europe. The Brussels office is a highly respected player on the Belgian legal market, with the capability to handle the most complex cases. We focus on Belgian and EU law and, despite a competitive marketplace, the office has expanded to 80 practising lawyers. The market especially appreciates our continued dedication to the client.

The Brussels office specialises primarily in corporate and financial law (as well as tax, regulatory, environmental and labour law), intellectual property and EU law and invests significant time and resources to remain at the forefront of these services. Our key sectors where we focus on are: Life Sciences, Energy & Utilities, ICT, Media and Telecom, Financial Institutions, Real Estate and Fast Moving Consumer Goods.



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**Ney and Partners** is a structural engineering consultancy, established in Brussels. Since its foundation in 1997, the office has worked with an active view on the art of engineering through the integration of the different civil works disciplines.

This integration and optimisation of structural elements aims to overcome the classic hierarchic assembly of constructive solutions. Innovative passerelles, bridges, roof structures and works of art developed by our office, express most clearly this vision.



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NXP is a semiconductor company, operating worldwide with offices in more than 30 different countries. The focus of NXP is on High Performance Mixed Signal IC's and Standard Components, to be used in different application areas, as e.g. automotive, identification, smart-cards, security, wired & wireless connectivity, medical applications and many others.

**NXP Semiconductors Belgium N.V.** is an R&D centre-of-excellence with around 200 employees. The focus of NXP Semiconductors Belgium N.V. is on research, innovation and new business development for an automotive telematics platform and related services, high power electronics & safety in the automotive area, ultra low power solutions for medical applications (hearing aids), security aspects of RFID and NFC, wireless connectivity (60 GHz, magnetic induction), MEMS-devices, solid state lighting.

NXP Semiconductors Belgium N.V. has many strategic partnerships to develop end-solutions, based on its semiconductor platforms and IC's, software and related know-how in the area. It is also a member of several networks-of-excellence (e.g. DSP Valley) and it has a long-lasting cooperation with local universities and IMEC, a large independent research centre in micro- and nano-electronics.

## NXP SEMICONDUCTORS BELGIUM



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## ORBAN MICROWAVE PRODUCTS (OMP)

**Orban Microwave Products (OMP)** was founded in 1996. With offices in Leuven, Belgium and El Paso, TX, USA, the company specialises in designing, building and supporting RF and Microwave subsystems and antennas. Our products find application in markets like space, SatCom, GNSS, avionics, satellite radio, medical and test equipment, and cover the 1 to 25 GHz range.

Recent developments include an X-Band transponder, a range of GNSS antennas covering Galileo, GPS and GLONASS, antenna arrays for L, S, C, and Ka-Band, and L and S-Band antennas used in satellite user terminals. We're also working on a range of RF subsystems like frequency up- and downconverters for VHF up to Ka-Band, power amplifiers and low noise amplifiers.

More information on our designs can be found on our website: [www.orbanmicrowave.com](http://www.orbanmicrowave.com).



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Providing effective solutions to store and transport, cool and heat, process and clean, by means of **Packo** stainless steel components, systems or turnkey installations, is the basis of Packo's existence. Whether supplying from the standard range or designing tailored made, Packo seeks to meet the customers' individual requirements through high flexibility and expert advice.

The roots lie in the gentle handling of liquids for the agricultural, food & beverage and pharmaceutical industries. For over 45 years Packo has been producing equipment for the dairy, food and pharmaceutical industries.

Packo is considered as a pioneer in the field of milk cooling and processing. Packo has been producing large numbers of milk cooling tanks, milk collection centres and instant cooling systems, milking machine components and complete mini-dairies. Packo is also an important manufacturer of stainless steel equipment for the food industry operating in the most diverse applications.

Packo offers not only components and equipment such as storage tanks and process vessels centrifugal pumps, CIP units, ice builders pasteurizers, cryogenic freezing equipment, but also complete processing units for milk, beer, yeast and many other liquid products.

Packo has also an excellent reputation in the production of stainless steel tanks and process vessels, CIP units and centrifugal pumps for the pharmaceutical industries.



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**Complete automated lines to pack, weighfill and count products for industrial use.**

**Pattyn Packing Lines** is a family company with more than 30 years of extensive experience in polybag lining solutions. From case erecting, bagmaking and inserting, filling, to bag and case closing, Pattyn Packing Lines offers you complete solutions to pack and weighfill your bulk products into polybag lined cases, crates, trays, tins, pails or porex cases. As Pattyn also offers conveyors, thermo transfer printers, checkweighers, control and inspection systems you benefit from one single source supplier, taking full responsibility for your complete line.

Our machines are designed to pack almost any product: oils & fats, frozen foods, caps & closures, parbaked frozen bread, powders & granulates, tobacco, dried fruit, nuts, pasta ...

Pattyn Packing Lines daily invests into research and development of innovative technologies, providing you a high level of automation and complete protection of your product. As full service and solution provider we are committed to you during every stage of the project, from the initial briefing to the after sales service.

## PATTYN PACKING LINES



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The company "Penne NV" is specialised in high-tech solutions for the mass production of metal and plastic parts of the highest quality. We offer our clients an entire range of products and services, which includes the design and manufacture of the required progressive dies and injection molds. Thus we assume the entire responsibility and project management from design to mass production for our clients. The combination of three extremely modern divisions; tool shop, metal press works and plastic injection, makes PENNE a specialised supplier, where many clients find a complete solution for their widely divergent requirements, ranging from design to mass production.

Penne wishes to entirely counter fluctuating economic trends. For this purpose, we have achieved a strategic distribution of our activities across several market strands, which are: automotive, construction, consumer electronics and industrial applications.



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- Architecture, engineering and coordination of infrastructure-projects (highways & railways, bridges, tunnels, fly-overs ...), related to landscape, urbanism, architecture (buildings), economics, acoustics ...
- Experience in conception and organisation of DBFM-projects (Design, Built, Finance & Maintain).
- Architecture and engineering about Urban development & project development (residential, offices, museums, concert halls, football stadiums ...).
- Physical organisation companies with complex logistic infrastructure: hospitals, security-companies, ... based on Lean-Management (Toyota-culture).

## POULISSEN & PARTNERS



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Design and production of Continuous Variable Transmissions for automotive industry. Especially focused on A, B and C segment cars with a torque range from 90 to 220 Nm.

Production is taking place in two (2) locations: Sint-Truiden (Belgium) and Nanjing (China). R&D Centre is located in Belgium. Parallel to this, **Punch Powertrain** has designed a Hybrid and Fully Electrical Powertrain for B and C segment cars.

Currently Punch Powertrain is serving 9 different customers (OEM's) in the automotive industry worldwide.

## PUNCH POWERTRAIN



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## REDEBEL

**REDEBEL** is a totally independent Contract Research Company founded in 1988, with the aim to help the Agro-chemical and the Chemical Industry with studies, advice and preparation for European and national registration applications. The company is fully aware of 91/414 regulations for plant protection products, 98/8 regulations for biocidal products, and "Reach". Redebel carries out its trials in accordance with EPPO guidelines. Its studies are lead according to GLP (good laboratory practice) and GEP (good experimental practice).

Redebel Team is made up of more than 35 highly qualified individuals from around Europe, speaking a large range of languages. The company's turnover should exceed €3.6 million in 2010. Clients include multinationals, but also SME's and research groups who want to comply with EU Regulations in order to import and sell their products in Europe.

Range of services:

- complete management of a project from development of the formulation to its final registration in all EU countries
- file preparation for Plant Protection Products and Biocidal Products
- file preparation for chemical substances (REACH)
- field trials for testing of Plant Protection Products (efficacy, selectivity, residue)
- Research and Development for Plant Protection Products.



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**Research & Innovation Management Services** ([www.rimsinternational.eu](http://www.rimsinternational.eu)) is an independent services company for international research collaborations, technology transfer & commercialisation of research results.

We specialise in growing value from research in the Healthcare/Pharma-Biotech ("from bench to bedside") & Agro-Biotech sectors through the following services:

- **how to organise research** (internal training in research management, help building partnerships and form R&D consortia between academia and industry);
- **how to finance research** (secure public funding- e.g. Framework Program 7, including proposal/ report writing and negotiation services);
- **how to maximize the value out of research** (IPR valuation, licensing, spin-off creation).

RIMS' direct network consists of academia and industry 2,500 contacts and we are well connected through several networks in Europe, Africa and Latin-America. We serve clients across the globe and can offer the added expertise of our strategic business alliance partners. We have a long tradition with European R&D projects since FP4: besides excellent contacts with the European Commission as consultant and as evaluator, we can participate in EU projects as management partner.

## RESEARCH & INNOVATION MANAGEMENT SERVICES



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Reynders \_ Label Printing

## REYNDERS ETIKETTEN



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**Reynders** \_ Label Printing is a group of six specialised printers of self-adhesive labels, shrink sleeves and special non-adhesive packaging materials. The production is spread over **eight independent operational sites** in Europe and India. Started by M. Emile Reynders in 1956, we now have well over **50 years of experience**.

In the last decade, every site has developed into a “**Center of Excellence**” with both general operations and a specifically targeted sector: pharmaceuticals, cosmetics, security ...

We produce a large range of multi-color and multi-layer constructions for all industrial sectors: pharmaceutical, chemical, petrochemical, agro-chemical, food & beverages, cosmetics, household, logistics ...

**Customer satisfaction** is the ultimate goal of our organisation. **Innovation and quality** are the tools to obtain that goal. For that reason all sites have ISO 9001 as their quality management system with additional GMP procedures for pharmaceuticals and ISO 14001 and BRC/loP where applicable.



**Rodschinson Investment Group** is a global investment firm of independent partners that provides a wide range of investment, brokerage and trading services worldwide to a substantial and diversified client base that includes small- and mid-sized businesses, as well as large corporations, investment banks, pension funds, hedge funds and high net-worth individuals.

We are more specialized in raise of capital, initial public offering (IPO) and acquisition of small and mid-sized companies and real estate.

Rodschinson's business is expanding around the world, as global markets become ever more tightly linked by technology, by breaking down of regulatory barriers, and by the increasingly global needs of our clients. We bring together organisations that are extraordinary as stand-alone entities, but combined these independent organisations comprise a network that is virtually unmatched in the breadth and depth of resources available to serve you.

## RODSCHINSON INVESTMENT GROUP



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**Rosy Blue** is a diamond services company in the middle of the supply chain. Our services range from rough diamond trading, diamond polishing and polished wholesale, and jewellery wholesale.

## ROSY BLUE



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**Grand-Place®** group is specialised in the manufacturing and trading of Couverture Chocolate and cocoa powder for industrial users as well as chocolate decoration for the Food Service Distribution and retail products such as pralines.

In Asia, we have a factory in Narita (Japan), manufacturing high quality pralines and truffles and a factory in Vietnam, manufacturing handmade chocolate decorations.

## SAFARIAN



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The **Sarens** Group can be described as a "SPECIALIST OF THE EXTRA-ORDINARY".

Main activities are:

- transport and handling of (very) heavy goods
- rental - operation of cranes (hydraulic - crawler)
- jacking, skidding, towerlifts, barges, weighing
- engineering activities linked with heavy handling operations
- turn key projects related to above mentioned activities.

Sarens' success: its spirit of enterprise with over 2,259 staff members and affiliates in 31 countries.

Because of a permanent focus on the future, we have a highly skilled crew and very advanced equipment to satisfy the often "extra-ordinary" needs of our customers.

PREVENTION and SAFETY are priorities to Sarens. We'd "better be safe than sorry".

Vision and expertise: that is what made Sarens, a Flemish family business, evolve into an international market leader. After more than 50 years of experience, we keep on building our future on the foundations of a rich past!



## SCHREDER GROUP



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### Leading manufacturer of quality outdoor lighting systems

Founded more than 100 years ago, **Schröder** has developed extensive expertise in manufacturing and selling advanced lighting products worldwide for use in street and highway lighting, decorative urban lighting (squares, parks) and tunnel lighting. Schröder also manufactures floodlights to illuminate sports areas and monuments, lighting for industrial facilities and for subways and train stations.

Schröder has a network of 45 companies worldwide, with manufacturing facilities each providing customized solutions for their markets.

Schröder Group's headquarters are located in Brussels, Belgium. Its newly relocated manufacturing site is in Fernelmont and its research and development lab (R-tech) is located in Liège.

In India Schröder has provided street- and tunnel lighting in Delhi and lighting of metro stations.

With 253 operational sites (not including warehouses and headquarters) in 38 countries on no less than five continents and through the dedicated efforts of just above 10,000 employees, **Sibelco** has built an industrial group acknowledged throughout the world while continuing to operate and be adjudged like a family-business.

The company has branched out into a wide variety of minerals – where it once began solely distributing quartz sand – pioneered several extractions techniques, moved into all corners of the world – stabilising its turnover - and dedicated substantial funds to the rehabilitation of exhausted quarries and mines.

Today, the Sibelco Group extracts and processes a broad range of non-metallic industrial minerals.

## SCR-SIBELCO



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**Septentrio** Satellite Navigation NV, designs, manufactures, markets and supports high-end dual-frequency GNSS (GPS, GLONASS, Galileo, Beidou, ...) receivers with the best possible performance at a very competitive price. Targeted at original equipment manufacturers (OEMs), Septentrio's core technology is being applied in precise positioning, timing and attitude determination applications.

Septentrio Satellite Navigation NV is a dynamic company founded to commercialise the Satellite Navigation know-how developed at the Interuniversity Micro Electronics Centre (IMEC), the largest independent microelectronics R&D lab. Septentrio's headquarters are located in Leuven, close to Brussels, capital of Belgium and of the European Union.

Septentrio's technology is inherently multi-system, dealing with all available satellite navigation signals available today and actively promoting and developing the technology of tomorrow. Septentrio actively supports customers with customisation, prototyping, field-testing, and assistance in application integration.

Septentrio welcomes and follows India's efforts for deploying the Indian IRNSS system.

**SESVanderHave** is a sugar beet seed specialist and is 100% dedicated to the development, production and commercialisation of sugar beet seeds.

In our head office in Tienen, more than 200 dedicated people can rely on more than fifty years of experience and knowledge, and the newest techniques and equipment to specialise in all these aspects of the process in order to supply industry and growers with high performing material.

For the international commercial operations, SESVanderHave has set up several local branches in western Europe, central Europe and North America. Where we don't have a commercial office, we work with local agents. This helps us to keep a close eye on market developments and expectations. Currently SESVanderHave seeds are being exported to more than 50 countries all over the world.

Through its well-conceived approach, business know-how and respect for all parties, SESVanderHave aims to continue to deliver a viable, high quality product: seed, beets, sugar.

This attitude, together with good contacts with the sugar beet growers and industry and the company's continuous expansion worldwide, makes SESVanderHave one of the leaders in the sugar beet seed business in Belgium as well as worldwide.

## SESVANDERHAVE



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**Simonis Plastic Group** has been providing plastic parts for the Automotive, Industrial Vehicles, Aeronautics, medical, Defence, and Electro-Technics industries for over 40 years.

Simonis Plastic Group may offer:

1. total Project Management
2. parts simulation and prototyping
3. mold design, simulation, and production
4. injection molding, final assembling and finishing.

Simonis Plastic Group currently provides production facilities in Belgium and China and production in Romania through a partnership. The R&D and project management team are in Belgium. We manufacture 90% of our tools in China 100% under Simonis Group Control.

## SIMONIS GROUP



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Xenics (Leuven, Belgium) has formed a wholly-owned subsidiary in Singapore called **sinfraRed** Pte Ltd.

sinfraRed, founded on June 5, 2008, covers the full range of Xenics' advanced infrared product portfolio and focuses on market extension in Asia, Middle East and Australia (via new distributors in new territories), local support, as well as camera assembly and customisation of products for local markets.

Our infrared cameras and detectors cover the whole infrared spectrum and are being used in industrial, system integration, scientific and security applications. Main applications are in semiconductor inspection systems, solar cell inspection systems and recycling.



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**SkyScan NV** is one of the most important players worldwide specialising in three dimensional (3D) imaging of the internal microstructure of objects in a non-destructive, non-invasive way using microCT (Computer Tomography) technology. The instruments designed and produced by SkyScan open the possibility to look inside an object without cutting or any other sample preparation.

The technology is comparable to the medical CT scanner (or CAT scanner) where one is able to see virtual slices across the human body using X-rays. SkyScan combines the basic concept of the medical scanner with advanced X-ray microscopy. This allows scientists to see details in a volume which are one million times smaller than can be resolved by clinical CT. It is possible to see details down to several hundred of nanometers (0.0001 millimeters).

The microCT scanners of SkyScan are used in a very broad field of applications: life science (e.g. bone and tissue), materials (metals, plastics, composites, foams, textiles, ceramics), electronic components, geological samples, wood, paper, seeds etc. Living small laboratory animals (mice and rats) can also be scanned for pre-clinical studies in human drug development.

SkyScan's mission is to deliver the highest possible resolution in microCT scanning. In other words, we offer a technique to see the smallest details inside an object in 3D, without cutting the sample.



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## Company Overview

**Sneema Services Brussels (SSB)**, a subsidiary of Sneema, is based at the Brussels Airport. It is one of the world's leading MRO facilities for CFM56-3 engines, offers a complete range of services for the CFM56-2, and will shortly add CFM56-7B capability. Sneema Services Brussels offers also a full range of repair services for combustors. We have completely revamped our facility to enhance workflows and reduce both costs and turnaround times.

SSB repair services completely restore combustor performance, proven by stringent post-repair checks. All repairs are performed in house for best-in-class TAT.

### Sneema Services Brussels at a glance

- 240 employees
- Shop Visit bays: 16 (fully equipped)
- Test cell-Centre of Excellence for Combustors.

## SNECMA SERVICES BRUSSELS



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For over 30 years, the company **SOGELUB** has been formulating and producing special lubricants for various types of industries.

Our main fields of action are:

- glass industry: flat glass (architectural, automotive glass), container glass (table ware, wine and beer bottles, cosmetic and perfume bottles ...), glass wool
- steel industry and metallurgy: aluminium & automotive industries, textile
- food industry
- infrastructure: railways, harbors, escalators and public works ...
- general and precision mechanics.

Active throughout the European Union, we also have users in China, Russia, Canada, the United States, India, Turkey etc.



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**Soudal** is Europe's leading independent manufacturer of sealants, PU-Foams and adhesives. The company, established by Mr Vic Swerts in 1966, is still family owned and independent from capital markets. Last year's turnover was more than €300 million. Actually Soudal employs over 1,100 people and is increasing investments in R&D every year.

We offer innovative products, providing solutions to most bonding, sealing, waterproofing and jointing applications. Our products are used in three market segments: construction, industry and DIY hardware. The product range includes Silicones, Polyurethanes, Hybrid Polymers, PU Foams, Acrylics etc.

Soudal's head office and the two main production plants are based in Turnhout, Belgium. In addition Soudal has two manufacturing plants in Germany and France. Since early 2009 Soudal opened a state-of-the-art factory for the production of PU Foams and sealants in Pionki, Poland. This factory is going to support the growth of the Eastern European markets. Soudal started producing Hybrid Polymers in Manassas (USA) to develop technology based products in the US market.

It is our belief that it is necessary to be as close to our markets as possible. Soudal operates 30 international sales offices with local staff and warehouses in most European countries as well as in Singapore, USA, South Africa, China, India, Kazakhstan, Chili, Peru and Colombia and works closely with national distributors in a large number of other countries.

For more information, please visit our website: [www.soudal.com](http://www.soudal.com).



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## STOW INTERNATIONAL



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**The Stow Group** is one of Europe's top warehouse racking and warehouse shelving companies, designing and manufacturing high quality yet affordable equipment for the storage of palletised goods, small goods, mezzanine constructions and long items.

Stow storage systems are made up of standard elements which are mass-produced in highly automated factories. All designs are thoroughly tested and FEM/EN compliant.

Over the past 3 decades the Stow Group has expanded to become an international company with 2 production plants, affiliated companies throughout Europe and an extensive distributor network focusing on Europe, the Middle-East and Asia-Pacific. Since 2001 it is a division of the Swiss stock holding company Kardex AG / KRI Group.

The most important customer segments include 3rd party logistic providers, large distributors, manufacturers and retailers.

With more than 30 years experience, our mission and challenge is to offer our customers the best storage solution with the best quality at the best prices and with the best after-sales service.

Our business is to store your business...

## STRAALTECHNIEK INTERNATIONAL

The Group's main philosophy and targets are, to the largest extend, to cover the full range for the supply of products within the following trade areas:

- industrial surface treatment and protection
- corrosion technology
- shot peening technology.

## STRAALTECHNIEK INTERNATIONAL



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## STUDIEBEDRIJF TALBOOM

**Talboom** is an engineering company located in Belgium and specialised in the more challenging projects for the pharmaceutical and industrial sector. We execute all project phases from conceptual design to detailed design, to commissioning and qualification & validation.

As an innovative company we are always looking for new opportunities and markets, more specifically alternative methods of energy production such as heat recuperation and geothermal power plants. To accomplish this we've formed partnerships with universities, specialised geo-engineering companies and governmental research institutes.

The Group Talboom is at this moment executing a feasibility study for a 5 MW pilot geothermal electrical power plant in India.

The first results of this study are very promising, revealing 3 new major hot spots in India with a combined potential of several hundred Megawatts electrical power.

The Group Talboom will prove India's geothermal potential with the design and build of a 5 MW geothermal Pilot Plant.



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CEO Group Talboom



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### The activities of Studio Pieter Stockmans

In 1987 Piet Stockmans set up a PME called "Studio Pieter Stockmans".

Our four main activities:

1. Designing products for tables settings with special attention to china ware. This Studio Collection is being manufactured in our workshop in Belgium in small series and distributed in shops all over the world. Certain products are also sold as promotional gifts.
2. We also design crockery and porcelain jewels for external customers in Belgium, in the Netherlands and in Germany.
3. Our third activity concerns wall and floor installations to be integrated both in public buildings, hotels and private homes.
4. We design custom made tableware for top restaurants (for example \*\*\*Michelin).

## STUDIO PIETER STOCKMANS



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**TCR-GiVi India Pvt. Ltd.** (Pune), a **Human Resources Development** Company.

B2B: Multinational and Governmental organizations.

In India education is mainly based on rote system of learning. As a premium Belgian vocational training organisation we partner in India to upgrade training programs for Companies and Governmental Organisations. The training modules are based on methodologies which expand the employer's horizon of knowledge and encourage communication, creativity and innovation.

For Global Companies we customize company training modules to the Indian culture.

**TCR** stands for Training, Competence mapping & Recruiting.

Training: customized training delivery, content delivery and content customization.

Approach: blended learning, a mix of distance education, self tuition and an inspiring facilitator in a classroom.

Competence mapping & Recruiting: defining the gap between the competencies and attitudes linked to the individual employees and the competencies and attitudes as required by the company.

A range of supporting software tools and content



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With about 3,700 employees around the world, **Tractebel Engineering** (GDF SUEZ) is one of Europe's major engineering companies, and offers state-of-the-art engineering and consulting solutions to power, nuclear, gas, industry and infrastructure customers in the public and private sector.

Ports and waterways play a vital role in the economic development of a region. The correct design, construction, operation and maintenance of port, maritime and inland waterway facilities require a company with a wide range of specialised engineering services. **Tractebel Engineering** has an impressive track record in every aspect of ports and waterways. Our solutions cover the complete value chain of our customers, who range from major port operators to private sector clients. Our capabilities reach from feasibility studies and economic impact studies to the design, technical realisation, implementation, masterplan and supervision of the project. In all our activities we focus on providing a sustainable and integrated solution.

**Tractebel Engineering** is part of GDF SUEZ Energy Services, one of the business lines of GDF SUEZ and the European leader in multitechnical services.

## TECHNUM TRACTEBEL ENGINEERING



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**Tele Atlas** delivers the digital maps and dynamic content that power many of the world's most essential navigation and location-based services (LBS). These digital maps are used in various market segments including personal navigation, automotive navigation, wireless navigation and internet as well as enterprise and government applications and services. Tele Atlas is a premium supplier to most important and global automotive brands, enabling their in-dash and portable navigation platforms with highly accurate, up-to-date and rich turn-by-turn navigation maps as well as real-time services such as traffic, fuel prices etc.

Through a combination of its own products and partnerships, Tele Atlas offers map coverage of more than 200 countries and territories worldwide. The company was founded in 1984 and has offices in 27 countries around the world. Today, Tele Atlas maps are developed with the insight of a community of millions of GPS system users worldwide, who are adding to the company's unmatched network of sources to track and validate changes in real time, and deliver the best digital maps and dynamic content. For more information, visit [www.teleatlas.com](http://www.teleatlas.com) or <http://investors.tomtom.com/index.cfm>. Tele Atlas is a subsidiary of TomTom N.V. (AEX: TOM2).

## TELE ATLAS DATA GENT



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**TELETASK** is a Belgian manufacturer of high quality Home Automation Systems. The company was founded in 1984. We specialise in products for Home Automation in luxury houses, apartments and professional projects. The TELETASK solutions perfectly integrate all electrical functions available: lighting, heating, air-conditioning, ventilation (HVAC), curtains, doors, gates, audio, video, camera's, door phone systems, PC, mobile phone, access control, security, default internet/ethernet connected, remote services etc ... All to enhance comfort and safety and to manage your energy resources local or from remote site.

TELETASK brings easy to use, comfortable and security oriented solutions, based on more than 24 years of experience. Ten-thousands of our customers use our solutions every day. With a higher quality of life!

## TELETASK



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**Ghosh+Naylor** is a comprehensive design and communications company. It provides its services here in Europe through local talent (in Belgium and across the EU) as well as through its strategic business partnership with Idiom Design & Consulting, India.

The services we provide as **Ghosh+Naylor** and **Idiom Design & Consulting, Europe** range from organisational design and structure for innovation, through to brand, space and product design. This includes:

- design research
- corporate culture analysis
- concept and value development
- Corporate identity and imaging
- brand strategy and execution
- retail outlet design (Malls, and stand alone stores)
- exhibition design
- product design
- urban planning.

This is what we call **360 Design**.

These services deliver results for organisations in Europe, in India and for European organisations looking to establish a foothold in India and for Indian companies looking to establish a foothold in Europe through Brussels.

## THE GHOSH COMPANY



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## THE SNIFFERS



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**The Sniffers** ([www.the-sniffers.be](http://www.the-sniffers.be)) has more than 18 years of experience in delivering a wide range of services including:

- fugitive emission management programs (Leak Detection And Repair programs)
- flare loss and internal process loss management programs
- steam loss management programs
- tank emission management programs
- quick scan with infrared camera for VOC leaks
- pipeline inspection and – integrity services.

These services do not only considerably reduce the impact on the environment, but they also offer a great financial payback (through the reduction of raw material losses).

The Sniffers has a very extensive reference list, including a multitude of major oil and gas companies and chemical companies in Europe but also in the Middle-East (TAKREER, BOROUGE, ADMA, ADGAS, GASCO, ZADCO, SAMREF, QAFCO, QVC, QAFAC, EQUATE, KNPC, MARGHAM).

**The Vlassenroot Group (TVG)** is part of the Group JC Wibo & Partners, and is a European manufacturer of advanced steel components and worldwide n° 1 in the production of completely welded boom sections for mobile telescopic cranes. TVG is working for the biggest international producers of telescopic cranes, bridge constructions and large infrastructure projects. Outside of Europe, the group has customers in the US, Russia and Asia. 4 high-technology production facilities (Belgium-Germany-Poland) and technological know-how for tailor-made total solutions secure high quality standards.

Full-service manufacturer of XXL steel components.

JC Wibo & Partners: Belgian investor with international management & industrial experience. The group has shepherded production and distribution companies to the top of their domain.



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In 2006, **TPF**, a leading multinational multidisciplinary consultancy organisation, headquartered in Belgium acquired a majority stake in S.N. Bhohe and Associates Pvt. Ltd. allowing the Indian company to offer engineering & consulting services with a global perspective.

TPF is active in the field of Airports, Buildings, Hospitals, Bridges, Flyovers, Roads, Viaducts, Motorways, Expressways, Tunnels, Energy Efficiency, Renewable Energies, Industrial Plants, Water & Waste Water Plants, Utilities etc ... TPF is one of the world's fastest-growing engineering, architecture, and management consultancy groups with more than 1,500 employees around the world and a turnover that, in 2009, reached €90 million or approximately 600 Crores Indian Rupees (for intellectual services only – e.g. consulting, design and project management contracting).

SNBAPL headquartered in Bombay, now extends beyond national borders. In 2009, the workforce strength was over 300, which is spread in regional offices located in Delhi, Pune, Bangalore, Bhubaneswar, Surat and Goa.

Our clients include not only domestic and international private sector companies but also public sector entities in addition to a large number of government developments.



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**TRACTEBEL ENGINEERING**  
(GDF SUEZ)

With about 3,700 employees around the world, **Tractebel Engineering (GDF SUEZ)** is one of Europe's major engineering companies, and offers state-of-the-art engineering and consulting solutions to power, nuclear, gas, industry and infrastructure customers in the public and private sector. Services include a full range of engineering assignments throughout the lifecycle of the customers' installations: architect engineer, owner's engineer and consulting engineer.

The mission of Tractebel Engineering is to establish long term partnerships with its customers in order to help them to meet their objectives of competitiveness, reliability and safety. To achieve these, Tractebel Engineering's multi-skilled teams develop innovative technological solutions that combine economic and technical performance thanks to their multidisciplinary approach and their experience of operational support.

Tractebel Engineering is part of GDF SUEZ Energy Services, one of the business lines of GDF SUEZ and the European leader in multitechnical services.

GDF SUEZ is an international industrial Group which provides sustainable and innovative solutions for the management of public utility services as a partner of public authorities, business and individuals.



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## TRANSPORT PIERRET

We are located in Belgium, in the province of Luxemburg close to the E411-E25 interchange, a short distance from the Grand Duchy of Luxemburg, France, Germany and the Netherlands. Our geographic position is ideal, at the heart of one of the most powerful economic regions in Europe.

We are developing our activities throughout the world in order to respond to the requirements of our clients.

We have representatives in Shanghai, Tianjin, Shenzhen, Hong Kong, Singapore, Kinshasa, Casablanca, Tangier, Tunis, Bangaluru, Hyderabad, Tirupur, Tuticorin, Delhi, Mumbai ...

We provide:

- the management of container or pallet directly from the factory to the port and air freight forwarder in Asia, America, Oceania or Africa
- customs formalities
- the reception and quality control of products
- storage
- repackaging, labeling, assembly, order picking, packaging ...
- distribution BtoB or BtoC.



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We are an engineering consultant of transport-oriented services, pooling the experience and resources of its shareholders: the Belgian Railways Group, the Brussels' Mass Transport Company and major Belgian private transport engineering companies. We rely also on many other Belgian providers of goods and services.

We offer our clients complete, integrated and tailor-made solutions in:

- railways: conventional for passengers and freight, high speed
- urban transport: bus rapid systems, metro, LRT
- intermodality between these and other modes: airports, maritime and dry ports.

Solutions cover all the activities and the complete life cycle of transport systems:

Feasibility>Design>Build>Supervise>Operate>Maintain>Rehabilitate/Upgrade; they cover all the main technical fields: Infrastructure, Signalling & Telecommunications, Rolling Stock, Information systems, Electromechanical systems and interfaces, driving simulators, stations and real estate.

We organise a « public transport infrastructure summit » on 22/03/10 in New Delhi. Join us !

## TRANSURB TECHNIRAIL



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**Tribù** specialises in exclusive outdoor furniture in the top segment and was one of the pioneers who, in the early 90s, saw the terrace and the garden as an extension of the building. Supported by its long experience, this family business has now grown to become an internationally recognised brand and is distributed in 44 countries worldwide. Its designs are pure and timeless - synonym for discrete luxury - and inspired by architecture.

Tribù only uses materials of the highest quality and pays a lot of attention to a fine detail finish. Its collections are divided into two brands: 'TRIBU' has a modern, architectural style and is designed by international talents. 'TRIBU versus' has a warm, mediterranean flair and combines authentic materials with a pure design.

Tribù is a head-to-tail company, the design and commercialisation is in own hands, but the production is out-sourced to specialised industrial partners, mainly in Western-Europe, which allows to work with a wide spectrum of materials such as stainless steel (316L or 304L), teak, powdercoated aluminium, teak, weaving (Canax<sup>®</sup> with addition of natural hemp) to fibre reinforced polypropylene and textile (Batyline<sup>®</sup>). To ensure the same European quality standards for its teak production, Tribù<sup>®</sup> has a subsidiary company in Indonesia.

Tribù offers a wide range of stackable chairs, dining tables, loungers, easy chairs, coffee tables, modular sofa concepts, daybeds etc. The products are suitable for both retail and contract business.



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Multi Renewable Energies solution provider combining several natural sources in a single Green Energy management and Clean Power remote control system.

Our main target is to provide the best Green Energy production solution linked with each customer site specifications, natural sources availabilities and energy profile request.

Our main focus is to select the best Green Technology linked with states of the art, economic interest and environmental respects.

Our main advantage is to analyse each request as a unique project together with customer experts knowing all process implications.

Our main mission is to be modular, flexible and user's friendly with a long term adaptive solution for each Customer plant application.



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## UCB BELGIUM

**UCB**, Brussels, Belgium is a biopharmaceutical company dedicated to the research, development and commercialisation of innovative medicines with a focus on the fields of central nervous system and immunology disorders.

Employing approximately 10,000 people in over 40 countries, UCB generated revenue of €3.6 billion in 2008.

UCB is listed on Euronext Brussels (symbol: UCB).

Located in Mumbai, UCB India is a fully owned affiliate of UCB, a global biopharmaceutical leader. We are a patient-centric organisation with innovative and specialised medicines. Our activities are focused around Central Nervous System (Neurology) and Allergy / Respiratory related disorders.



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In August 2006 **Uco** signed a joint-venture with Raymond Ltd. (India) and established Raymond Uco Denim Private Ltd. (India). Philippe Vlerick is the Chairman of Raymond Uco Denim Private Ltd.

Raymond Uco Denim Private Ltd. has emerged as global denim producer with manufacturing in Romania (Giurgiu) and India (Yavatmal).

With a capacity of 50 million meters it ranks among the world's top 5 denim producers.

Raymond Uco Denim Private Ltd. also runs a state-of-the-art jeans manufacturing facility in Bangalore (India) by the name of Everblue Apparel Ltd.

This facility is capable of producing 2.5 million pairs of high-end jeans per annum, employing 1,400 people and servicing premium brands like Tommy Hilfiger, Mexx, FCUK, Springfield, Pepe, Jones, Ann Taylor, Lee & Wrangler etc.

In a very short time "Everblue" has earned the reputation of being a world-class jeans manufacturing company, with unique capability of designing collections for top brands and providing cutting-edge sewing, laundry and finishing facilities. Thanks to on-site presence of international designing and washing specialists duly supported by a dedicated local team of designers, merchandisers and well institutionalised on-going process of training and skill up-gradation of work force.



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ULYS

**Ulys** is a specialised, fully integrated and independent law firm.

Our scope of expertise includes:

1. New technologies
2. Intellectual Property
3. Media, Gaming & Entertainment
4. Commercial, Company and Competition law applied to the sectors here above.

Ulys has offices in Brussels and Paris and is certified ISO 9001.

Ulys motto is: "A Modern and Human Law Firm, dedicated to Innovation".

The Ulys touch is a mix of four fundamental values: Specialisation, Innovation, Commitment and Partnership!

Ulys has recently won several awards, including Belgian TMT Firm of the Year (Legal Awards 2006) and French rising IT Firm 2007.



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**Umicore** is an international group active in materials technology. Its activities are focused on four business areas: Advanced Materials, Precious Metals Products and Catalysts, Precious Metals Services and Zinc Specialities.

Umicore generates approximately 50% of its revenue and spends about 80% of its R&D budget in the area of clean technology, such as emission control catalysts, materials for rechargeable batteries and photovoltaic, fuel cells, and precious metals recycling. Umicore's overriding goal of sustainable value creation is based on this ambition to develop, produce and recycle materials in a way that fulfills its mission: materials for a better life.

The Umicore Group operates on all continents and serves a global customer base; it generated a turnover of €9.2 billion (€2.1 billion excluding metals) in 2008 and currently employs some 15,500 people.



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**unithink®** started as a small team providing solutions to pharmaceutical and biotech companies on a 'customised solutions per trial' basis.

Today, unithink® provides state-of-the-art EDC - electronic data capturing solutions and services with nearly 100 employees located in worldwide offices; Belgium, US, Germany, and India. unithink® strives to become a leading player in the Life Sciences industry.

unithink® stands for:

- innovative clinical data collection and management systems developed according to the SAAS model (software as a service), on demand, extremely user-friendly for physicians as well as for patients, (built-in randomisation, multiple languages support etc.)
- configurable clinical software solutions created by senior medically trained personnel and specialised technical experts. Focused and dedicated to our client partners
- products starting from a scientific point of view, not an IT standpoint, BUT with dedicated specialised elements (thinkCRF + thinkDiary + thinkIVRS + thinkCompliant = thinkClinical), all at affordable cost, with a speed & quality that will astound you
- streamlining using proficient process and technology in a more adept and cost-effective manner.



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**Ghent University** distinguishes itself as a **socially committed and pluralistic** university that is open to all students, regardless of their ideological, political, cultural or social background; defines itself in a broad **international perspective**, all the while accentuating its individuality in terms of language and culture; aims to encourage its students to adopt a **critical approach** within a creative, development-oriented educational and research environment; offers a broad spectrum of high-quality **research-based educational programmes** that are constantly being adapted to the most recent scholarly and scientific developments; aims to promote and further develop fundamental **independent research** in all faculties and to be a world player in the selected fields of endeavour; aims to be an **enterprising** university with a focus on the social and economic applications of its research findings.

The department of dermatology at the Ghent University Hospital identifies most with this abstract from the mission statement of Ghent University. Active in research in the field of skin pigmentation, and immunology, the emphasis lies on finding new molecular players in skin homeostasis and disease in order to find new treatments. Equally, at clinical level, finest diagnostic tools and innovation in therapy e.g. in skin surgery, oncology, pathology, allergy ... is pursued. These items together form a high level educational basis for students, and postgraduates, national and international.

## UNIVERSITEIT GENT



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The crystal company **Val Saint Lambert** was founded in 1826 and represented the first Belgian enterprise specialised in the production of various articles in crystal.

Till 1970 Val Saint Lambert was the largest manufacturer of crystal in the world, they made glasses for the Tsars in Russia, candlesticks for the Maharajas in India and they also manufactured bathroom articles for the Orient Express.

After a few decades of silence the company has been taken over by the Onclin family.

Val Saint Lambert is re-launching and repositioning the company in presenting new articles, old restyled articles, a new identity and internal changes. The production stays in Belgium and is still handmade.

The lines of production can be divided in two parts: the classical range based on a production history of nearly 2 centuries, and a new line, more modern with the characteristics of the classical line as colour and cutting.

We are going to produce collections with outside designers.

At "Maison et Objet 2010" the new Val Saint Lambert will be introduced to the world.

**Van de Velde's** attention is exclusively focused on offering women the best fitting, most fashionable products as part of a high-quality, exceptionally wide collection of luxury lingerie.

Van de Velde is specialised in the design, production, styling and marketing of luxurious women's lingerie under its own brand names. Originally a Belgian company, Van de Velde continues to conduct all its core activities in Belgium, including design and product development, prototypes and fitting models, close contacts with suppliers, purchasing policy, fabric checks and cutting, final check, administration and distribution.



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**VAN HOOL** N.V. of Lier-Koningshooikt near Antwerp (Belgium) is the largest independent manufacturer of integral busses and coaches in Western Europe. Approximately 1,600 busses and coaches are produced a year and commercialised through the Van Hool network.

Apart from that, Van Hool manufactures a comprehensive range of semi-trailers, road tankers and tank containers. The company is, as such, the indisputable market leader in Belgium and holds major positions in different export markets. The commercial vehicles department produces more than 4,000 unites a year.

Today, the number of employees in Lier-Koningshooikt is approximately 4,400.

More than 80% of the company's production is exported: two thirds stay in Europe, the remainder goes to America, Africa and Asia.

Van Hool has an annual turnover of over €450 million: roughly 2/3 busses & coaches and 1/3 commercial vehicles.



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**VASCO Data Security** is a leading supplier of strong authentication and e-signature solutions and services specialising in Internet Security applications and transactions. VASCO has positioned itself as global software company for Internet Security serving a customer base of over 9,000 companies in more than 100 countries, including almost 1,350 international financial institutions. VASCO's prime markets are the financial sector, enterprise security, e-commerce and e-government.

## VASCO DATA SECURITY



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## VINCOTTE INTERNATIONAL

**Vincotte** offers professional services like certification, inspection, testing and training in order to reach the highest levels of quality, safety and environment of society.

The main services are provided in the fields of: electricity, lifting equipment, pressure equipment, automotive, energy, system certification, product certification, CE-marking, civil engineering, non destructive testing and radiation protection.

Vincotte has offices in Belgium, France, Hungary, Italy, Luxembourg, The Netherlands, Romania, Slovakia, Algeria, Oman, United Arab Emirates, India & Japan.

Our office in India employs about 50 employees and is mainly active in systems certification (ISO 9001, ISO 14001, TS 16949 etc ...) and inspection of metallic constructions (For example pipe lines).



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## VITO ( Flemish Institute for Technological Research)

### VITO, technology for ecology and economy

Flanders is a region with a flourishing industry in a wide range of sectors. In the last decade, more and more companies have adopted eco-efficiency - linking company profits with sustainability - as a priority. Research in Flanders on this and its related technological aspects is concentrated in a single institute called VITO.

The Flemish Institute for Technological Research (VITO) conducts customer-oriented contract research and develops innovative products and processes in the fields of clean technology, energy, environmental protection, materials, and remote sensing and earth observation processes. Central to all projects are the protection of the environment and the sustainable use of energy and resources. The clean technology program focuses on the development of sustainable chemistry through the integration of conversion and separation processes and gradually replacing fossil-based resources by biomass-based. VITO has also developed the concept of a sustainable underground energy powerplant.

VITO counts over 600 highly qualified collaborators from diverse specialisations and works together with industry in and outside Flanders.

In 2010 the total VITO budget will be €95 million of which the contribution from contract research is €52 million.



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## CLEAN ENERGY TECHNOLOGY

### VYNCKE IN A NUTSHELL

**VYNCKE ENERGIETECHNIEK** is a 4th generation global family business with its roots in Belgium and today locally organised with over 220 enthusiastic Vynckeneers in Brazil, Canada, Belgium, Germany, Czech Republic, India, Malaysia, Thailand and China ... we are always close to you. Today we have close to 4,000 references worldwide.

VYNCKE designs and builds energy plants that produce green and clean energy burning biomass and Solid Recovered Fuel to produce thermal energy from 1 to 100 MW<sub>th</sub> and electrical output from 0.5 to 15 MW<sub>e</sub>. The energy plants come in the form of steam boilers, hot water heaters, thermal oil heaters and hot gas generators; individually or in any combination ... with or without electrical power generation.

As a leading global engineering and construction company, VYNCKE provides solutions to the wood industry, the agro and food industry ... and to renewable energy companies. We specialise in tough criteria: difficult fuels, fuel flexibility, strict emissions, high availability and a low total cost of ownership. First we study the process and the fuel and only then we design a solution.

Together with our partners worldwide we offer project studies, conceptual and preliminary engineering, detailed engineering, design, procurement, construction, installation, commissioning and after sales service. We also assist you in the maintenance and operations of your plant to attain maximum output, efficiency and availability.

## VYNCKE ENERGIETECHNIEK



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**WATERLEAU:** Protecting the blue Planet – One stop shop for customers anywhere in the world.

Waterleau is one of the few global players with a complete portfolio of water, air and waste treatment including energy recovery applications.

The company employs today over 225 environmental engineers and specialists and has a turnover of €55 million (2009) with an order portfolio of well beyond €150 million. Working from the heart of Europe with offices near Brussels, it has developed an extensive network of local companies and representative offices in Paris, Marrakech, Cairo, Dubai, Hong Kong, Macau, Beijing, Sao Paulo and Mumbai. In the 10 years of its existence it has compiled an enviable track record with over 1500 references.

Internationally, Waterleau has signed large contracts including the projects in Marrakech (1.1 million PE), Fes (1.3 million PE), Baghdad (1.4 million PE) the first two will even be operated by Waterleau under a 10 year, O&M contract. We delivered and operate plants in Coloane and Macau, including large MBR.

In the Shanghai region Waterleau's waste incinerator, processing 300,000 tons of solid waste per year (a city of more than 1 million people), generates 18 MWe.

The partnership in India through a joint venture with Ion Exchange Ltd already has executed 15 contracts including the Reliance zero discharge wastewater treatment plant.

## WATERLEAU



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## ZINGAMETALL



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**ZINGAMETALL** offers total corrosion solutions to the industrial market with the objective to protect steel structures against rust by means of a cost efficient maintenance program. The ultimate goal is to protect the initial investment and assets, combined with a considerable extension of the lifetime of the steel structure.

ZINGAMETALL is a privately owned company, more than 30 years active in industry, which develops, produces and commercialises a unique range of zinc-rich metal coatings to protect old, new & galvanised steel structures from rusting.

Our core coating system, called ZINGA, offers a galvanic protection with the same protecting capacity comparable to hot-dip (thermal galvanisation), applicable on-site or in the workshop, by brush, roller and spray equipment.

ZINGA contains 96% of pure zinc in its dry layer, is environmental friendly, non-toxic and has an unlimited shelf and pot life. ZINGA has the unique feature to reload the cathodic protection of existing hot-dip structures on-site. ZingaMetall has a worldwide distribution network (> 45 countries) and offers total anti- corrosion solutions to industries in construction, mining, energy, electricity, water, oil & gas, tanks, public works, bridges, railway, transport, cement, harbor infrastructure, jetties ...



# Public Sector



## EMBASSY OF BELGIUM



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## AWEX - WALLONIA FOREIGN TRADE AND INVESTMENT AGENCY - Walloon Region

**The Wallonia Foreign Trade and Investment Agency (AWEX)** is the Wallonia Region of Belgium's government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 105 Economic and Trade Attachés. AWEX has been certified ISO 9001 certified since April 2002.

As a foreign trade agency, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community. AWEX assists buyers, decision-makers, importers and foreign prospects by providing information on Wallonia's export potential. As an export partner for Wallonia-based companies, AWEX offers a wide range of export-oriented services and activities (market surveys, organization of trade missions, trade show pavilions, export incentives etc.).

As a foreign investment agency, AWEX has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.



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The **Belgian Foreign Trade Agency** is a public body with a legal status. It was set up through the Cooperation Agreement concluded between the Belgian federal government and the three Belgian regional governments in 2002.

The Agency is run by a Board of Directors and its Honorary President is His Royal Highness Prince Philippe of Belgium.

The Agency's main tasks are:

- documentation on foreign markets
- organisation of joint economic missions
- collecting, organising and circulating information, studies and documentation on external markets on behalf of the regional export promotion organisations

The regional export organisations (AWEX, Brussels Export and FIT) remain the single contact point for Belgian companies.

## BELGIAN FOREIGN TRADE AGENCY



**Marc BOGAERTS**  
Director General, Advisor  
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Mission Coordinator

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The **Foreign Trade Department of the Brussels-Capital Region** is a public body that aims to stimulate, develop and improve the export capacity of Brussels' companies by:

- providing information about foreign markets to Brussels' companies through its network of economic and commercial attachés
- organising trade missions and group stands at international exhibitions
- supporting the prospect initiatives of Brussels' companies through financial incentives.

The Foreign Trade Department also guides and helps foreign companies interested in Brussels' products, services, technologies and know-how, in identifying potential business partners in the Brussels Region that meet their demands.



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**Service Public  
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FINANCES**

## FEDERAL PUBLIC SERVICE FINANCE

### Fiscal Department for Foreign Investments



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Within the **Federal Public Service FINANCE** a team of experts informs and assists foreign investors and investors already established in Belgium on tax matters.

The Fiscal Department for Foreign Investments was created in 1997 and it operates under the direct authority of the Chairman of the Executive Committee of the Belgian Federal Public Service Finance.

This service of the FPS FINANCE guides and informs the foreign investor on tax matters, and assists him in his contacts with the tax authorities. This public service works:

- free on charge on a flexible, non-bureaucratic and investor oriented basis
- everything disclosed to its officials remains strictly confidential, as they are subject to a legal and strict obligation of professional secrecy
- for tax information with regard to foreign investments in Belgium, please get in touch with us (address below).



## FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS FOREIGN TRADE & DEVELOPMENT COOPERATION

**The Federal Public Service Foreign Affairs, Foreign Trade and Development Cooperation** manages Belgium's foreign relations. Belgium's Foreign Affairs network comprises 130 embassies, consulates and representations both at home and abroad.

As an organisation with solid and long-standing experience in foreign relations, the FPS channels its expertise into actions geared towards attaining the following objectives: Defending Belgian interest abroad, promoting a stable, fair, thriving world community based on solidarity and combating poverty around the world by building up high-quality development cooperation.



**Patrick DEBOECK**  
Deputy Spokesperson, FPS  
Foreign Affairs, Foreign Trade  
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**Sophie DE SMEDT**  
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## FEDERAL PUBLIC SERVICE FOREIGN AFFAIRS

### Office of The Minister of Foreign Affairs



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The **Office of Steven Vanackere, Deputy Prime Minister of Belgium and Belgian Minister of Foreign Affairs and Institutional Reform**, develops foreign policy and strategy in order to defend Belgian interests abroad.

Minister Vanackere is also competent for foreign trade and, in this capacity, attaches a particular importance to economic relations within the Belgian foreign policy framework, thereby serving the regional entities and the economic actors in Belgium.





**fedict**

## FEDERAL PUBLIC SERVICE

INFORMATION AND COMMUNICATION TECHNOLOGY - FEDICT

**Fedict** works for the Federal Government and is responsible for e-government, in other words, electronic government. As such, Fedict helps the federal public departments (FPDs) to improve their communication and services to the general public, businesses and civil servants, using information and communication technology. With the FPDs, Fedict works continuously developing new electronic services available via the federal portal [www.belgium.be](http://www.belgium.be). Fedict has also helped to produce the electronic identity card (eID) and the Tax-on-web system. Fedict set up campaigns, such as "Pécéphobie", "Internet for all" and "Start2surf", intended to promote computer and Internet use. The number of people able to use e-government services has been increasing as a result. Finally, Fedict is helping to make Belgium an important centre of IT knowledge. The department supports Belgian companies in exporting their know-how and experience in Belgian e-government projects abroad.



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## GOVERNMENT OF FLANDERS FLANDERS INVESTMENT & TRADE - FIT

**The Flanders Investment & Trade** agency promotes sustainable international business, in the interest of both Flanders-based companies and overseas enterprises.

Whatever sector you are involved in, Flanders Investment & Trade will help you establish contact with the Flemish companies you are looking for.

This includes not only products or services you may be sourcing, but also various types of business relationships, from joint ventures to technology transfers.

At another level Flanders Investment & Trade enhances Flanders' position as the gateway to Europe for inward investors.

The agency identifies, informs, advises and supports overseas enterprises by establishing production and research facilities, contact centres, headquarters, logistics operations and the like in Flanders, the northern region of Belgium.

Do visit our website and discover our worldwide network.



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CEO - Managing  
Director



**John VERZEELE**  
Director Inward  
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## GOVERNMENT OF THE BRUSSELS CAPITAL REGION

Cabinet of Minister Benoît CEREXHE:

Economy – Employment – Scientific Research – Commerce – Foreign Trade

Since entering office as Economy and Employment Minister of the Brussels Capital Region in July 2004, Minister Benoît Cerexhe has endeavoured to increase the economic potential of the Brussels Capital Region and spent considerable effort to make it more attractive to investors and companies. By reviewing and simplifying the economic expansion legislation, Benoît Cerexhe has positioned Brussels as a leading city for business, open to new forms of entrepreneurship.

In 4 years time, over 40,000 net jobs have been created in the Brussels Capital Region. Brussels also ranks amongst the cities with the highest rate of business starts per habitant, despite the economic crisis.

In July 2009, Benoît Cerexhe was re-elected and remained in office as Economy and Employment Minister. He will continue his policy to attract businesses and bring jobs to Brussels. During the constitution of the present **Government of the Brussels Capital Region**, foreign trade was added to Benoît Cerexhe's attributions. This new competence will allow him to further support Brussels businesses in their development by aiming the foreign trade policy at Brussels entrepreneurs looking for new markets.



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**Invest in Brussels** is a department of **the Brussels Enterprise Agency (BEA)**. Its mission is to promote the Brussels Capital Region abroad and prospect foreign direct investments. BEA is a centralised information bureau, which provides free advice and consultation services to businesses that want to set up in the Brussels Capital Region. The agency is under the authority of the Brussels-Capital Region.

Invest in Brussels offers foreign companies the opportunity to evaluate their choice for potential location in Brussels to benefit from the “Brussels Welcome Package”.

A fully equipped work space in its premises is offered during a trial period of three months and tailored support is offered free of charge. Support goes from advice and information on: tax regulations, site location, public support incentives, environment and town planning legislation etc ... A staff of 50 dedicated experts in various fields is available: from legal to environment and sector related expertise is accessible to each candidate investor in the Brussels Capital Region.

## INVEST IN BRUSSELS (THE BRUSSELS ENTERPRISE AGENCY - BEA)



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## MINISTRY OF THE BRUSSELS-CAPITAL REGION Administration of Economy and Employment

Within the **Ministry of the Brussels-Capital Region, the Foreign Investment Department** has two main missions: to promote the economic assets and opportunities of the Region and to represent the Region at the regional, federal and international level.

The activities focusing on the attraction of foreign investors are managed in close cooperation with the International Department of the Brussels Enterprise Agency (BEA).



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For further details concerning Belgian products, services and techniques, please get in touch with:



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## CARLSON WAGONLIT TRAVEL – CWT MEETINGS & EVENTS

Logistic organisation of the mission by:

**Carlson Wagonlit Travel (CWT)** is the Belgian and global leader in travel retailing and travel management. CWT is present in all segments of the travel industry (business travel, leisure travel, meeting & incentives and wholesaling). Present in more than 150 countries, CWT is the global leading travel management company and serves companies of all sizes, as well as government institutions and non-governmental organizations.

By leveraging both the expertise of its people and leading-edge technology, CWT helps clients derive the greatest value from their travel program in terms of savings, service and security, and provides best-in-class service and assistance to travelers.

CWT is the first Belgian independent network of Travel Agencies and proposes to its clients quality products as well as trusted partners.

CWT meetings & Events is one the largest agency specialising in the organisation of trade missions, meetings, incentives, congresses and events.



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# Economic profile of Belgium, The heart of Europe





Belgium is a federal Kingdom, with three Regions (the Flemish region, the Walloon Region and the Brussels-Capital Region) and three communities (the Flemish, the French and the German Community).

Belgium has a population of 10.6 million inhabitants (2008) and is one of the most densely populated states in Europe. Brussels is the capital of Europe, with the headquarters of the European Commission, the Council of Ministers and the European Parliament. Other major international organisations, such as NATO, are also located in Brussels. As a result, Brussels is the number two city in the world (after Washington) in terms of number of accredited journalists, and fourth in terms of the number of international meetings and seminars.

With a surface of 30,500 km<sup>2</sup>, Belgium is one of the smallest member states of the European Union. Nevertheless, it is a significant player in the world economy. GDP reached €344.1 billion in 2008. GDP growth was 1.1% in 2008 (EIU estimates) In line with global deceleration, growth drastically slowed down towards the end of 2008. Belgium is a high income country, with a Gross National Income (GNI) per capita of US \$40,710 in 2007 (World Bank data).

According to the World Trade Organization (WTO), Belgium was, in 2008, the 8th exporter of merchandise goods and the 13<sup>th</sup> exporter of commercial services. In 2008, Belgium's share in world merchandise exports was 3.0%. With a share of 2.9% in world import of goods, Belgium ranked 9th among world importers.

According to the UNCTAD World Investment Report 2008, Belgium was the 11<sup>th</sup> recipient of FDI (foreign direct investment flows) in the world in 2007 with US \$41 billion. The continued presence in Belgium of TNC (coordination centres), as well as the new tax incentives that entered into force in January 2006 (notional interest deduction) play an important role. Belgium's FDI outflows amounted to US \$50 billion in 2007, making the country the 14<sup>th</sup> largest source of FDI outflows worldwide.

## TRADE RELATIONS WITH INDIA

**Belgium is indeed your ideal partner because of its strategic location in the heart of Europe, its flourishing economy with stable growth and the unwavering confidence of consumers and investors.**

Belgian exports to India	2007	12 months	€ 5,399.0 million
	2008	12 months	€ 4,980.6 million
	2009	9 months	€ 3,046.9 million

Belgian imports from India	2007	12 months	€ 3,318.1 million
	2008	12 months	€ 3,759.7 million
	2009	9 months	€ 2,060.0 million